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Welcome

Professor Gregory Whitwell

Dean
The University of Sydney Business School
This section details the Bachelor of Commerce and the Bachelor of Commerce (Honours) offered by the University of Sydney Business School. For details of the combined Bachelor of Commerce degrees, please refer to the individual combined Commerce degree sections.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce</th>
<th>Bachelor of Commerce (Honours)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>012849G</td>
<td>036741K</td>
</tr>
<tr>
<td>Degree abbreviation</td>
<td>BCom</td>
<td>BCom(Hons)</td>
</tr>
<tr>
<td>Credit points required for completion</td>
<td>144</td>
<td>192</td>
</tr>
<tr>
<td>Duration (full-time)*</td>
<td>3 years</td>
<td>4 years</td>
</tr>
</tbody>
</table>

* Part-time study is also available for these degrees.

The three-year Bachelor of Commerce program has been designed in consultation with industry leaders, graduate recruiters, current students and alumni to provide students with a highly relevant and professional program of study. This degree program places a strong emphasis on the key aspects of business and the practical knowledge you need to thrive in today’s global market. The key features of the Bachelor of Commerce are as follows:

- Students receive a strong commercial grounding in the principle areas of business which will prepare them for a career in virtually any field.
- Students have the flexibility to combine specialist study in a wide range of disciplines, allowing them to tailor their degree to suit their career aspirations.
- Students are exposed to real-world business cases and experiences, exploiting the Business School’s deep corporate connections, internationally renowned teaching, and global partnerships.
Degree structure

To be awarded the Bachelor of Commerce, students complete units of study with a total value of 144 credit points, comprising:

- 36 credit points in core units of study, composed of six junior units (30 credit points) - including a zero credit point unit; and one six credit point senior unit;
- a major selected from the compulsory Commerce major subject areas;
- an optional second major and/or elective units of study selected from any of the Business School and School of Economics subject areas or from any other faculty of the University of Sydney (subject to approval of the faculty offering the unit and degree requirements);
- a maximum of 60 credit points in junior (1000 level) units of study; and
- a minimum of 96 credit points in units of study from the University of Sydney Business School and the School of Economics (Faculty of Arts and Social Sciences).

Requirements for the degree with honours

To be awarded the Bachelor of Commerce (Honours), meritorious students complete an additional honours year of study (48 credit points) after the completion of the requirements for the Bachelor of Commerce. Honours study is offered in most of the subject areas available to students enrolled in the Bachelor of Commerce.

For details of the requirements for the entry into and completion of the Honours Year in this program, please refer to sydney.edu.au/business/honours.

Core units of study

Students enrolled in the Bachelor of Commerce degree must complete seven core units of study as follows:

(1) Junior core units of study (30 credit points)
- BUSS1900 Managing Business Communication A (zero credit points)#
- BUSS1001 Understanding Business
- BUSS1002 The Business Environment
- BUSS1020 Quantitative Business Analysis
- BUSS1030 Accounting, Business and Society

# The zero-credit point unit, BUSS1900, is designed to support students in developing their business communication skills at the very outset of their degree to ensure success in the semesters that follow. All commencing undergraduate students must enrol in BUSS1900 but have the option of withdrawing following a mandatory waiver test conducted during Orientation Week (O Week) preceding the start of each semester. For further details refer to the Business School website.

(2) Senior (capstone) unit of study
- BUSS3500 Integrated Business Applications

Progression sequence for completing core units of study

Students must complete their core units in a set progression sequence. This is outlined below.

Junior core units of study

Junior core units are completed as per the following progression sequences:

- Full-time students: All junior core units must be completed within the first year of enrolment in the sequence set out in the tables under the Progression guide for this degree.
- Part-time students: All junior core units must be completed within the first two years of enrolment.

All students must complete BUSS1001 and BUSS1900 in their first semester of study.

Senior core unit of study

The senior capstone core unit, BUSS3500, should be completed during the final semester of study. For further details, please refer to the degree progression example table.
Majors and electives

Compulsory Commerce major

In the Bachelor of Commerce students must select one major from the subject areas offered by the Business School and School of Economics (as listed below) to fulfil the requirements of their degree.

In most cases, a major consists of 36 credit points in senior units of study (usually six units) in a single subject area. Junior units of study (1000 level) may be used to meet the prerequisite requirements for more than one major. However, senior (or in some cases intermediate and senior) units of study (2000 and 3000 level) can only be used to meet the requirements for one major.

(1) Subject areas from the University of Sydney Business School

- Accounting
- Business Analytics
- Business Information Systems
- Commercial Law
- Finance
- Industrial Relations and Human Resource Management
- International Business
- Management
- Marketing.

(2) Subject areas from the School of Economics (Faculty of Arts and Social Sciences)

- Econometrics
- Economics

For full details of the requirements for these majors, please refer to the Subject areas section.

Additional majors and electives

Students may select an additional major and/or elective units of study from any subject area offered by the Business School and School of Economics (as listed above) or from any other faculty of the University of Sydney (subject to approval of the faculty offering the unit and degree requirements). Other faculty majors may differ in size, however in most cases, a minimum of 36 credit points in senior (or intermediate and senior) units of study must be completed in a single subject area.

For this degree, a maximum of 48 credit points in units of study (both junior and senior) from outside the Business School and School of Economics may be completed. Students should refer to the other faculty’s handbook or website for further information regarding their major requirements.

Please note: Due to these credit point restrictions not all majors offered by the Faculty of Science are available to students enrolled in the Bachelor of Commerce degree.

Industry placement electives

Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School's Industry Placement Program offers placement opportunities across the following categories:

- Sydney - placements with Sydney based firms
- Canberra - placements in government and not-for-profit agencies
- Regional NSW – placements with regional organisations
- International - placements in Asia, Europe and the USA

Note: These placement units cannot be counted towards a major.

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.
Bachelor of Commerce - Progression guides

(1) Bachelor of Commerce with one major
The following table illustrates a degree progression example for a student enrolled full-time (24 credit points per semester) in the Bachelor of Commerce completing one major.

Note: In this example, core units of study are indicated in 'bold type'.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SEMESTER</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communication A*</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1030 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1002 The Business Environment</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective or for the major)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td>BUSS1900 Managing Business Communication A*</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1030 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1002 The Business Environment</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
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<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective or for the major)</td>
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<tr>
<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 1</td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 1</td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
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<tr>
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<td></td>
<td>senior unit of study (as an elective)</td>
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</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS3500 Integrated Business Applications</td>
<td>24</td>
</tr>
</tbody>
</table>

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

The University of Sydney Business School website illustrates units of study progression sequences for specific majors in this degree. This information can be accessed at sydney.edu.au/business/course/BCom/.

(2) Bachelor of Commerce with two majors
The following table illustrates a degree progression example for a student enrolled full-time (24 credit points per semester) in the Bachelor of Commerce completing two majors.

Note: In this example, core units of study are indicated in 'bold type'.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SEMESTER</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communication A*</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1030 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1002 The Business Environment</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective or for a major)</td>
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<tr>
<td></td>
<td></td>
<td>Junior or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td>BUSS1900 Managing Business Communication A*</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1030 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1002 The Business Environment</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
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<td>Junior or senior unit of study (as an elective or for a major)</td>
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<tr>
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<td></td>
<td>Junior or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 1</td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
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<tr>
<td></td>
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<td>senior unit of study (for a 2nd major)</td>
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<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (for a 2nd major)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 1</td>
<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for a 2nd major)</td>
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</tr>
<tr>
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<td></td>
<td>senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
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<td>senior unit of study (for the compulsory major)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for a 2nd major)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (as an elective)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>BUSS3500 Integrated Business Applications</td>
<td>24</td>
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<tr>
<td>YEAR</td>
<td>SEMESTER</td>
<td>UNITS OF STUDY</td>
<td>CREDIT POINTS</td>
</tr>
<tr>
<td>------</td>
<td>----------</td>
<td>----------------</td>
<td>---------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>144</td>
</tr>
</tbody>
</table>

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

The University of Sydney Business School website illustrates units of study progression sequences for specific majors in this degree. This information can be accessed at sydney.edu.au/business/course/BCom/.
Within the Bachelor of Commerce (and related combined programs), students may choose to pursue a program of study that would allow them to seek accreditation with particular professional bodies.

Professional accounting accreditation

Completion of an accredited degree is a recognised pathway to a career in professional accounting. The Bachelor of Commerce and related Bachelor of Commerce combined degrees have been accredited by CPA Australia and Chartered Accountants Australia and New Zealand.

Students must complete the following units of study to meet the core knowledge areas required by the two professional accounting bodies:

<table>
<thead>
<tr>
<th>Professional accounting core knowledge area</th>
<th>Required unit/s of study</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting information systems</td>
<td>INFS2001 IS for Performance Improvement (students must also complete the prerequisite unit INFS1000 Digital Business Innovation)</td>
</tr>
<tr>
<td>Accounting systems and processes</td>
<td>BUSS1030 Accounting, Business and Society* AND ACCT1006 Accounting and Financial Management</td>
</tr>
<tr>
<td>Accounting theory</td>
<td>ACCT2011 Financial Accounting A</td>
</tr>
<tr>
<td>Audit and assurance</td>
<td>ACCT3014 Auditing and Assurance #</td>
</tr>
<tr>
<td>Commercial law</td>
<td>CLAW1001 Foundations of Business Law</td>
</tr>
<tr>
<td>Corporations law</td>
<td>CLAW2201 Corporations Law</td>
</tr>
<tr>
<td>Economics</td>
<td>BUSS1040 Economics for Business Decision Making* OR ECON1001 Introductory Microeconomics and ECON1002 Introductory Macroeconomics</td>
</tr>
<tr>
<td>Finance</td>
<td>FINC2011 Corporate Finance I</td>
</tr>
<tr>
<td>Management accounting</td>
<td>ACCT2012 Management Accounting A AND ACCT3012 Management Accounting B</td>
</tr>
<tr>
<td>Quantitative methods</td>
<td>BUSS1020 Quantitative Business Analysis* OR ECMT1010 Introduction to Economic Statistics</td>
</tr>
<tr>
<td>Taxation</td>
<td>CLAW3201 Australian Taxation System #</td>
</tr>
</tbody>
</table>

* Students in the Bachelor of Commerce (and related combined degrees) complete BUSS1020, BUSS1030 and BUSS1040 as core units to meet their degree requirements. (Students in these degrees do not complete the alternative ECON and ECMT units).

# Note: CPA Australia allows graduates the option of completing auditing and taxation units as part of their degree at university, or as electives in their professional level studies within the CPA program.

Students are advised to check the Business School website and the CPA Australia and Chartered Accountants Australia and New Zealand websites for the latest information regarding the 2015 requirements (sydney.edu.au/business/currentstudents/undergraduate/curriculum_information/majors/accounting_accreditation).

Australian Human Resources Institute (AHRI) accreditation

All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

CFAÂ® program partners

CFA Institute ##194::17A### partners with globally diverse, high profile institutions who cover a significant portion of the CFA Program Candidate Body of Knowledge TM and who embrace the CFA Institute Code of Ethics and Standards of Professional Conduct in their degree programs. Recognition as a CFA Program Partner provides a signal to potential students, current students, and the marketplace that the university curriculum is closely tied to professional practice and is well suited to preparing students to sit for the CFA exams.

The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. The required units of study for the major are listed under the Finance subject area. In addition to the Finance major, it is also recommended that you complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.
Bachelor of Commerce

Bachelor of Commerce (Honours)

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the 'Coursework Rule'), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPCOMMER-05</td>
<td>Bachelor of Commerce</td>
</tr>
<tr>
<td>BHCOMMEH-01</td>
<td>Bachelor of Commerce (Honours)</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time or part time according to candidate choice.

3 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

4 Requirements for award

(1) The units of study that may be taken for the course are set out in the Table of undergraduate units of study: University of Sydney Business School.

(2) To qualify for the award of the pass degree, a candidate must successfully complete 144 credit points, including:

   (a) 36 credit points of core units of study (30 junior credit points and 6 senior credit points); and

   (b) a major; and

   (c) a maximum of 60 credit points in junior units of study; and

   (d) a maximum of 48 credit points in units of study from another faculty.

5 Majors

(1) Completion of a major is a requirement of the course. A major requires the successful completion of 36 senior credit points, chosen from units of study listed in the table for that major. Units of study counted towards one major may not count toward any other major completed. The majors available are:

   (a) Accounting

   (b) Business Analytics

   (c) Business Information Systems

   (d) Commercial Law

   (e) Econometrics

   (f) Economics

   (g) Finance

   (h) Industrial Relations and Human Resource Management

   (i) International Business

   (j) Management

   (k) Marketing

(2) Candidates have the option of completing a second major from the University of Sydney Business School or from another faculty of the University as permitted by individual Faculty resolutions. Requirements for the completion of a major and the majors available are specified in the resolutions of the faculty offering the major.

6 Progression rules

Full time students must enrol in all junior core units of study within the first year of enrolment. Part time students must enrol in all junior core units of study within the first two years of enrolment.

7 Requirements for the Honours degree

(1) Honours is available to meritorious students who complete an additional year of full time study, after the completion of the pass degree. Part time study is permitted if approved by the administering Discipline or Department.

(2) Admission, requirements and award of honours are according to the Resolutions of the University of Sydney Business School.

8 Award of the degree

(1) The Bachelor of Commerce is awarded in the grades of either Pass or Honours. The honours degree is awarded in classes according to the conditions specified in the Resolutions of the University of Sydney Business School.

(2) Candidates for the award of the Honours degree who do not meet the requirements, and who have not already graduated, will be awarded the pass degree.

9 Transitional provisions

(1) These resolutions apply to students who commenced their candidature after 1 January, 2015.
The combined Bachelor of Commerce and Bachelor of Arts is administered by the University of Sydney Business School for the duration of the combined degree.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce and Bachelor of Arts</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>055964D</td>
</tr>
<tr>
<td>Degree abbreviation</td>
<td>BCom/BA</td>
</tr>
<tr>
<td>Credit points required for completion</td>
<td>240</td>
</tr>
<tr>
<td>Duration (full-time) *</td>
<td>5 years</td>
</tr>
</tbody>
</table>

*Part-time study is also available for this degree.

A combined degree integrates two degree programs, giving you the opportunity to extend your academic experience across two areas of study, while gaining a complete qualification in each. This allows you to explore your interests and passions, and can help you to tailor your studies to suit a career in a specialised industry.

The combined Bachelor of Commerce and Bachelor of Arts program provides the opportunity for students to combine professional commerce-related studies with studies in the humanities. Both degrees are studied concurrently and will be awarded after five years of full-time study.
Bachelor of Commerce and Bachelor of Arts
Bachelor of Commerce and Bachelor of Arts - Degree structure

Degree structure
To be awarded the Bachelor of Commerce and Bachelor of Arts, students must successfully complete units of study with a total value of 240 credit points (with no more than 96 credit points in junior units of study), comprising:

For the Bachelor of Commerce component:
- 36 credit points in core units of study (seven units including a zero credit point unit), as set in the Bachelor of Commerce section;
- a major selected from the compulsory Commerce major subject areas, as set out in the Bachelor of Commerce section; and
- a minimum of 96 credit points in units of study from the University of Sydney Business School and the School of Economics (Faculty of Arts and Social Sciences), with a minimum of 48 credit points in senior units.

For the Bachelor of Arts component:
- a compulsory major selected from the subject areas listed under Table A in the Faculty of Arts and Social Sciences handbook (where a major is available); * and
- a minimum of 72 credit points in senior units of study selected from the subject areas listed under Table A in the Faculty of Arts and Social Sciences handbook (including units completed for the major listed above).

* An Economics major can only count towards either the Commerce or Arts (Table A) requirements not both.

Requirements for the degrees with honours
Both the Bachelor of Commerce and Bachelor of Arts can be awarded with honours. Joint honours degrees are also available.

Bachelor of Commerce (Honours)
For the award of the Bachelor of Commerce with Honours, meritorious students complete the Bachelor of Commerce and an additional honours year of study in their major area of study (48 credit points). For details of the requirements for entry into and for the completion of the Honours Year in this program in the Business School, please refer to the Business School website: sydney.edu.au/business/honours

Bachelor of Arts (Honours)
For the award of the Bachelor of Arts with Honours, meritorious students must successfully complete the Bachelor of Arts with an additional honours year of study in their major area of study (where honours study is available) (48 credit points). For further details of requirements for honours in the Faculty of Arts and Social Sciences, students should refer to the Faculty of Arts and Social Sciences handbook sydney.edu.au/handbooks/arts

Majors and electives

Commerce majors and electives
For the Bachelor of Commerce component, students must complete a major from the compulsory major subject areas offered by the Business School and School of Economics. Students can select an additional major from the same Commerce subject areas if they desire. A major consists of a minimum of 36 credit points in senior units of study (usually six 2000 or 3000 level units) in a single subject area. Senior units of study may only be counted towards one major.

For full details of the requirements for these majors, please refer to the 'Compulsory Commerce major' heading under 'Majors and electives' in the Bachelor of Commerce section.

Elective units can also be selected from these subject areas. Students must complete a minimum of 96 credit points in units of study from the Business School and School of Economics with a minimum of 48 credit points in senior units of study (including any units completed for a major).

Arts majors and electives
For the Bachelor of Arts degree component, students select a compulsory major from the Table A subject areas in the Faculty of Arts and Social Sciences Handbook. Students can select an additional major from the same Table A subject areas if they desire. In the Faculty of Arts and Social Sciences, a major usually consists of a minimum of 36 credit points in senior units of study (six 2000 or 3000 level units). Students are normally required to complete at least 12 credit points in junior units of study (two 1000 level units) as prerequisites in order to progress to senior units of study (some majors require specific junior units). Senior units may only be counted towards one major.

Students are required to complete at least 72 credit points in senior Arts and Social Sciences (Table A) units of study comprising the units for their selected major and additional senior units (either a second major and/or electives).

Please note: Econometrics and Economics majors and units of study (School of Economics) can be used to count towards either Commerce or Arts requirements - they cannot be used to count towards both degree requirements.
For details of the requirements and availability of the particular Bachelor of Arts majors, students should refer to the Faculty of Arts and Social Sciences handbook.

Electives and additional majors
Students may choose additional major/s and/or electives from any subject area offered by the University of Sydney Business School, the Faculty of Arts and Social Sciences, or any other faculty of the University of Sydney (subject to degree requirements and approval of the faculty offering the unit). Other faculty majors may differ in size, however in most cases; a minimum of 36 credit points in senior (or intermediate and senior) units of study must be completed in that subject area. Students should refer to the other faculty’s handbook or website for further information regarding their major requirements.

Please note: Students cannot complete the requirements for a Psychology major (and accreditation) under this combined degree.

For details of majors and electives from other faculties, students should consult the handbook for the relevant faculty (sydney.edu.au/handbooks).

Industry placement electives
Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School’s Industry Placement Program offers placement opportunities across the following categories:

- **Sydney** - placements with Sydney based firms
- **Canberra** - placements in government and not-for-profit agencies
- **Regional NSW** – placements with regional organisations
- **International** - placements in Asia, Europe and the USA

*Note: These placement units cannot be counted towards a major.*

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.
Bachelor of Commerce and Bachelor of Arts - Progression guide

The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Bachelor of Arts on a full-time basis undertaking a total of 24 credit points per semester and completing two majors (one Commerce and one Arts). Students can, depending on the major selected, complete a maximum of four majors.

Note: In this example, core units of study for the Bachelor of Commerce (BCom) are in 'bold italic' type, the compulsory Commerce components of the program are in 'italic' and the required Bachelor of Arts (BA) units are in 'bold'.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communication A* BUSS1001 Understanding Business BUSS1030 Accounting, Business and Society BUSS1040 Economics for Business Decision Making</td>
<td>24</td>
</tr>
<tr>
<td>2016</td>
<td>Semester 2</td>
<td>BUSS1002 The Business Environment BUSS1020 Quantitative Business Analysis BCom junior unit of study (for a major or as an elective) BA junior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2017</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the compulsory BCom major) BCom junior or senior unit of study (for the major or as an elective) BCom junior or senior unit of study (for a major or as an elective)</td>
<td>24</td>
</tr>
<tr>
<td>2018</td>
<td>Semester 2</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2019</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2020</td>
<td>Semester 2</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2021</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2022</td>
<td>Semester 2</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2023</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
<tr>
<td>2024</td>
<td>Semester 2</td>
<td>BCom senior unit of study (for the compulsory BCom major) Senior unit of study as an elective BA senior unit of study (for the compulsory BA major)</td>
<td>24</td>
</tr>
</tbody>
</table>

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which are listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

The Business School website illustrates units of study progression sequences for specific majors in this combined degree. This information can be accessed at sydney.edu.au/business/course/BComBA/
Within the Bachelor of Commerce component of the combined degree, students may choose to pursue a program of study that would allow them to seek accreditation with particular professional bodies.

Professional accounting accreditation
Completion of an accredited degree is a recognised pathway to a career in professional accounting. The Bachelor of Commerce and related Bachelor of Commerce combined degree have been accredited by CPA Australia and Chartered Accountants Australia and New Zealand.
See the Bachelor of Commerce entry in this chapter for details of professional accounting accreditation requirements.

Australian Human Resources Institute (AHRI) accreditation
All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

CFA® program partners
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The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. The required units of study for the major are listed under the Finance subject area. In addition to the Finance major, it is also recommended that you complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.
Course rules and resolutions - Bachelor of Commerce and Bachelor of Arts

Bachelor of Commerce and Bachelor of Arts

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the ‘Coursework Rule’), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPCOMART-01</td>
<td>Bachelor of Commerce and Bachelor of Arts</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time only.

3 Cross faculty management

(1) The University of Sydney Business School is the primary faculty for management of the combined award course.

(2) The Deans of the University of Sydney Business School and the Faculty of Arts and Social Sciences shall jointly exercise authority in any matter concerned with the combined course not otherwise dealt with in these resolutions.

4 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

5 Requirements for award

(1) The units of study that may be taken for the courses are set out in the Table of undergraduate units of study: University of Sydney Business School and Table A from the Faculty of Arts and Social Sciences.

(2) To qualify for the award of the Bachelor of Commerce and Bachelor of Arts, a candidate must successfully complete 240 credit points, comprising:

(a) a minimum of 96 credit points in units of study from the Table of undergraduate units of study: University of Sydney Business School, comprising:

(i) 36 credit points of Bachelor of Commerce core units of study; and

(ii) a major from the list of majors available for the Bachelor of Commerce; and

(iii) a minimum of 48 senior credit points;

(b) a minimum of 72 credit points of Arts and Social Sciences senior units of study from Table A, including a major from Arts and Social Sciences subject areas listed in Table A; and

(c) ensuring the completion of no more than 96 credit points in junior units of study.

6 Majors

(1) Completion of a major in each degree is a requirement of the course. Units of study counted towards one major may not count toward any other major completed.

(2) The list of majors available for the Bachelor of Commerce and the requirements for the completion of a major, are specified in the course resolutions for the Bachelor of Commerce.

(3) The list of majors available for the Bachelor of Arts and the requirements for the completion of a major, are specified in the resolutions of the Faculty of Arts and Social Sciences.

7 Progression rules

Full time students must enrol in all junior core units of study for the Bachelor of Commerce within the first two years of enrolment. Part time students must enrol in all junior core units of study for the Bachelor of Commerce within the first four years of enrolment.

8 Requirements for the Honours degree

(1) Honours is available to meritorious students who complete an additional year of full time study, after the completion of the combined pass degree. Part time study is permitted if approved by the administering Discipline.

(2) Admission and award requirements for honours in the Bachelor of Commerce are listed in the resolutions of the University of Sydney Business School. Admission and award requirements for honours in the Bachelor of Arts are listed in the resolutions of the Faculty of Arts and Social Sciences.

9 Award of the degrees

(1) Candidates will be awarded a separate testamur for each degree completed.

(2) The Bachelor of Commerce and the Bachelor of Arts are awarded as either Pass or Honours. The honours degree is awarded in classes according to the rules specified in the Resolutions of the University of Sydney Business School and the Faculty of Arts and Social Sciences.

(3) Candidates for the award of the Honours degree who do not meet the requirements, and who have not already graduated, will be awarded the pass degree.

10 Course transfer

A candidate may abandon the combined program and elect to complete either the Bachelor of Commerce or the Bachelor of Arts in accordance with the resolutions governing that degree. Completion of the abandoned degree in the future will require a new application for admission to that course and completion in accordance with the resolutions governing that degree.

11 Transitional provisions

(1) These resolutions apply to students who commenced their candidature after 1 January, 2011.

(2) Candidates who commenced prior to 1 January, 2011 will complete the requirements in accordance with the resolutions in force at the time of their commencement, provided that requirements are completed by 1 January, 2016. The School may specify a later date for completion or specify alternative requirements for completion of candidatures that extend beyond this time.
The Bachelor of Commerce and Bachelor of Laws is administered by the University of Sydney Business School for the first three years and by the University of Sydney Law School for the remaining two years.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce and Bachelor of Laws</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>017835F</td>
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<tr>
<td>Degree abbreviation</td>
<td>BCom/LLB</td>
</tr>
<tr>
<td>Credit points required for completion</td>
<td>240</td>
</tr>
<tr>
<td>Duration (full-time)</td>
<td>5 years</td>
</tr>
</tbody>
</table>

The Combined Law degree program allows students to study the Bachelor of Laws in conjunction with another degree. It works by spreading out the first year of the Bachelor of Laws degree over three years of a Bachelor of Commerce degree.
Bachelor of Commerce and Bachelor of Laws - Degree structure

Degree structure
To be awarded the Bachelor of Commerce and Bachelor of Laws, students complete units of study with a total value of 240 credit points (96 credit points in units of study from the University of Sydney Business School and 144 credit points in units of study from the Sydney Law School), comprising:

For the Bachelor of Commerce component:
- 36 credit points in core units of study (seven units including a zero credit point unit), as set out in the Bachelor of Commerce section;
- a major selected from the compulsory Commerce major subject areas, as set out in the Bachelor of Commerce section; and
- a maximum of 48 credit points in junior units of study from the University of Sydney Business School and School of Economics (Faculty of Arts and Social Sciences).

For the Bachelor of Laws component:
- 48 credit points in core law units of study (10 units including two zero credit point units) to be completed in the first three years of the combined program in a specific annual sequence; and
- 48 credit points in additional core and 48 credit points in elective law units of study (96 credit points in total) to be completed over the remaining two years of the degree at the Sydney Law School, as set out in the Sydney Law School handbook.

Please note: Students cannot complete any units of study from outside of the University of Sydney Business School, School of Economics or the Sydney Law School in this combined degree.

Requirements for the degree with honours
Both the Bachelor of Commerce and Bachelor of Laws can be awarded with honours.

Bachelor of Commerce (Honours)
For the award of the Bachelor of Commerce with Honours, meritorious students complete the Bachelor of Commerce and an additional honours year of study in their major area of study (48 credit points). For details of the requirements for entry into and for the completion of the Honours Year in this program in the Business School, please refer to the Business School website: sydney.edu.au/business/honours.

Bachelor of Laws (Honours)
For the award of honours in the Bachelor of Laws, students must complete a supervised dissertation as part of their 48 credit points of elective units of study in their fifth year of study. An additional honours year is not required. For further details, students should refer to the Sydney Law School Handbook (sydney.edu.au/handbooks/law).

Commerce majors and electives
In the Bachelor of Commerce component, students must select a major from the compulsory major subject areas offered by the Business School and School of Economics. A major consists of a minimum of 36 credit points in senior units of study (usually six 2000 or 3000 level units) in a single subject area. Senior units of study may only be counted towards one major.

For full details of the available majors, please refer to the 'Compulsory major' heading under 'majors and electives' in the Bachelor of Commerce section in this handbook.

Elective units can also be selected from these areas. Students must complete 96 credit points from the Business School and School of Economics subject areas with a minimum of 48 credit points in senior units of study (including units completed for a major).

Industry placement electives
Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School's Industry Placement Program offers placement opportunities across the following categories:
- Sydney - placements with Sydney based firms
- Canberra - placements in government and not-for-profit agencies
- Regional NSW – placements with regional organisations
- International - placements in Asia, Europe and the USA

Note: These placement units cannot be counted towards a major.

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.

For internal use by University of Sydney staff only.
Law units of study - Core and elective

For the Bachelor of Laws component, students complete their law units of study in the yearly sequence indicated in the following tables. All law units in the first four years of the degree are compulsory. In their fifth year, students choose elective law units to complete their degree. Students should note that the law units of study cannot be counted as a major in the Bachelor of Commerce component of this combined degree.

Core units of study (first three years of study)

In the first three years of study, students complete ten core units of study – including a zero credit point unit (48 credit points) for the Bachelor of Laws component of their combined degree. Students must complete these units in the yearly sequence set out below and in the degree progression table.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNIT OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>First year of study</td>
<td>Semester 1</td>
<td>LAWS1006 Foundations of Law</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1013 Legal Research I</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1012 Torts</td>
<td>6</td>
</tr>
<tr>
<td>Second year of study</td>
<td>Semester 1</td>
<td>LAWS1014 Civil and Criminal Procedure</td>
<td>6</td>
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<tr>
<td></td>
<td>Semester 1</td>
<td>LAWS1015 Contracts</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1016 Criminal Law</td>
<td>6</td>
</tr>
<tr>
<td>Third year of study</td>
<td>Semester 1</td>
<td>LAWS1023 Public International Law</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1017 Torts and Contracts II</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1019 Legal Research II</td>
<td>0</td>
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<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS1021 Public Law</td>
<td>6</td>
</tr>
</tbody>
</table>

Core and elective units of study (fourth and fifth years of study)

Students usually complete the Bachelor of Commerce component of the combined degree by the end of their third year of full-time study, and the Bachelor of Laws component continues for another two years. From their fourth year of full-time study, students complete core and elective units of study (96 credit points) from the Sydney Law School as set out in the following table to meet the requirements for their Law degree.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fourth year of study</td>
<td>Semester 1</td>
<td>LAWS2010 Administrative Law</td>
<td>6</td>
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<tr>
<td></td>
<td>Semester 1</td>
<td>LAWS2011 Federal Constitution Law</td>
<td>6</td>
</tr>
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<td></td>
<td>Semester 1</td>
<td>LAWS2012 Introduction to Property and Commercial Law</td>
<td>6</td>
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<tr>
<td></td>
<td>Semester 1</td>
<td>LAWS2013 The Legal Profession</td>
<td>6</td>
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<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS2014 Corporations Law</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS2015 Equity</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS2016 Evidence</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>LAWS2017 Real Property</td>
<td>6</td>
</tr>
<tr>
<td>Fifth year of study</td>
<td>Semester 1</td>
<td>Students select elective units of study from Part 1 and Part 2 tables as set out in the Sydney Law School Handbook.</td>
<td>48</td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

For full details of the available core and elective Law units of study for years four and five, refer to the Sydney Law School’s handbook (sydney.edu.au/handbooks/law).
The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Bachelor of Laws on a full-time basis undertaking a total of 24 credit points per semester.

Note: In this table, core units of study for the Bachelor of Commerce (BCom) are indicated in **bold** type and compulsory Law units of study are in *italics*.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communication A</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1030 Accounting, Business and Society</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BUSS1040 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>LAWS1006 Foundations of Law</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td>BUSS1002 The Business Environment</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BCom junior unit of study (for the major or as an elective)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1012 Torts</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1013 Legal Research I</td>
<td>24</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BCom junior or senior unit of study (for the major or as an elective)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>LAWS1015 Contracts</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>LAWS1014 Civil and Criminal Procedure</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td>BCom senior unit of study (for the major)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BCom senior unit of study (for the major)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BCom junior or senior unit of study (as an elective)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1016 Criminal Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for the major)</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BCom senior unit of study (for the major)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BCom senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>LAWS1023 Public International Law</td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td>BUSS3500 Integrated Business Applications</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BCom senior unit of study (for the major)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1017 Torts and Contracts II</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1021 Public Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS1019 Legal Research II</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(144*)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 4*</td>
<td>Semester 1</td>
<td>LAWS2010 Administrative Law</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td>LAWS2011 Federal Constitution Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS2012 Introduction to Property and Commercial Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS2013 The Legal Profession</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Semester 2</td>
<td>LAWS2014 Corporations Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS2015 Equity</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS2016 Evidence</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LAWS2017 Real Property</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>* Bachelor of Laws - Part 1 and Part 2 electives</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 5*</td>
<td>Semester 1</td>
<td>Bachelor of Laws - Part 1 and Part 2 electives</td>
<td>24</td>
</tr>
<tr>
<td>Semester 2</td>
<td></td>
<td></td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>240</td>
</tr>
</tbody>
</table>

+ These are zero credit point units.

* To complete years four and five, students graduate from the Bachelor of Commerce and transfer into the single Bachelor of Laws degree, administered by the Sydney Law School.

**Please note:** The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

The Business School website illustrates units of study progression sequences for specific majors in this combined degree. This information can be accessed at sydney.edu.au/business/courses/BComLLB/.

**Progression into the Bachelor of Laws single degree**

By the end of the third year in the combined degree program, full-time students should have completed the requirements for their Bachelor of Commerce degree (144 credit points) and will be eligible to graduate with this degree. Students then transfer to the single Bachelor of Laws degree in their fourth year and complete the remaining requirements for this degree under the supervision of the Sydney Law School. An additional two years of study are required at the Law School (*Year 4* and *Year 5* as indicated under Law units of study (Core and elective) in the preceding information), where the remaining units of study for the Bachelor of Laws are completed. For details on the final years of this program, please refer to the Sydney Law School handbook (sydney.edu.au/handbooks/law).
Within the Bachelor of Commerce and Bachelor of Laws, students may choose to pursue a program of study that would allow them to seek accreditation with particular professional bodies.

Professional accounting accreditation

Completion of an accredited degree is a recognised pathway to a career in professional accounting. The Bachelor of Commerce and Bachelor of Laws has been accredited by CPA Australia and Chartered Accountants Australia and New Zealand.

Students must complete the following units of study to meet the core knowledge areas required by the two professional accounting bodies:

<table>
<thead>
<tr>
<th>Professional accounting core knowledge area</th>
<th>Required unit/s of study</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting information systems</td>
<td>INFS2001 IS for Performance Improvement (students must also complete the prerequisite unit INFS1000 Digital Business Innovation)</td>
</tr>
<tr>
<td>Accounting systems and processes</td>
<td>BUSS1030 Accounting, Business and Society* AND ACCT1006 Accounting and Financial Management</td>
</tr>
<tr>
<td>Accounting theory</td>
<td>ACCT2011 Financial Accounting A</td>
</tr>
<tr>
<td>Audit and assurance</td>
<td>ACCT3014 Auditing and Assurance +</td>
</tr>
<tr>
<td>Commercial law</td>
<td>LAWS1006 Foundations of Law AND LAWS1015 Contracts</td>
</tr>
<tr>
<td>Corporations law</td>
<td>LAWS2014 Corporations Law</td>
</tr>
<tr>
<td>Economics</td>
<td>BUSS1040 Economics for Business Decision Making *</td>
</tr>
<tr>
<td>Finance</td>
<td>FINC2011 Corporate Finance I</td>
</tr>
<tr>
<td>Management accounting</td>
<td>ACCT2012 Management Accounting A AND ACCT3012 Management Accounting B</td>
</tr>
<tr>
<td>Quantitative methods</td>
<td>BUSS1020 Quantitative Business Analysis*</td>
</tr>
<tr>
<td>Taxation</td>
<td>LAWS3412 Australian Income Tax AND LAWS3409 Advanced Taxation Law +</td>
</tr>
</tbody>
</table>

* Students in the Bachelor of Commerce and Bachelor of Laws are required to complete BUSS1020, BUSS1030 and BUSS1040 as a core units to meet their degree requirements. (Students in these degrees do not complete the alternative ECON and ECMT units).

+ Note: CPA Australia allows graduates the option of completing auditing and taxation units as part of their degree at university, or as electives in their professional level studies within the CPA program.

Students are advised to check the Business School website and the CPA Australia and Chartered Accountants Australia and New Zealand websites for the latest information regarding the 2015 requirements (sydney.edu.au/business/currentstudents/undergraduate/curriculum_information/majors/accounting_accreditation).

Australian Human Resources Institute (AHRI) accreditation

All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

CFA® program partners

CFA Institute #194::17## partners with globally diverse, high profile institutions who cover a significant portion of the CFA Program Candidate Body of Knowledge TM and who embrace the CFA Institute Code of Ethics and Standards of Professional Conduct in their degree programs. Recognition as a CFA Program Partner provides a signal to potential students, current students, and the marketplace that the university curriculum is closely tied to professional practice and is well suited to preparing students to sit for the CFA exams.

The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. The required units of study for the major are listed under the Finance subject area. In addition to the Finance major, it is also recommended that you complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.
Bachelor of Commerce and Bachelor of Laws

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the ‘Coursework Rule’), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPCOMLAW-03</td>
<td>Bachelor of Commerce and Bachelor of Laws</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time only.

3 Cross-faculty management

(1) Candidates in this combined degree program will be under the general supervision of the University of Sydney Business School until the end of the semester in which they complete the requirements for the Bachelor of Commerce. They will then be under the supervision of the Faculty of Law.

(2) The Deans of the University of Sydney Business School and the Faculty of Law shall jointly exercise authority in any matter concerned with the combined course not otherwise dealt with in these resolutions.

4 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

5 Requirements for the degrees in the combined course

(1) The units of study that may be taken for the degrees in the combined program are set out in the Table of undergraduate units of study: University of Sydney Business School and the Faculty of Law Undergraduate Table.

(2) To qualify for the award of the pass degrees, a candidate must successfully complete 240 credit points, comprising:

   (a) 96 credit points of units of study for the Bachelor of Commerce from the Table of undergraduate units of study: University of Sydney Business School; and

   (b) 144 credit points of Law units of study, of which credit points are Combined Law compulsory units of study for Years 1, 2 and 3 and are credited towards the requirements for both the Bachelor of Commerce and the Bachelor of Laws degrees.

3 Except with the permission of the Dean of the Faculty of Law, candidates must complete the requirements for the Bachelor of Commerce before proceeding to Year Four of the Bachelor of Laws.

(4) Students must enrol in all compulsory junior Commerce credit points within the first year of enrolment.

6 Majors

Completion of a major is a requirement of the Bachelor of Commerce degree. A major requires the completion of 36 senior credit points. The list of majors available in the Bachelor of Commerce is specified in the course resolutions for the Bachelor of Commerce. Units of study counted towards one major may not count toward any other major completed.

7 Progression rules

(1) Candidates in a Combined Law program must successfully complete LAWS1006 Foundations of Law before enrolling in any other Bachelor of Laws units of study.

(2) Candidates are required to complete the Bachelor of Laws units of study in the order listed in the Faculty of Law Undergraduate Table.

(3) Except with the permission of the Dean of the Faculty of Law, candidates must complete the requirements for the Bachelor of Commerce before proceeding to Year Four of the Bachelor of Laws.

(4) Students must enrol in all compulsory junior Commerce credit points within the first year of enrolment.

8 Requirements for the Honours degree

(1) Both the Bachelor of Commerce and the Bachelor of Laws may be awarded with honours.

(2) Honours in the Bachelor of Commerce is available to meritorious students who complete an additional year of full time study after the completion of the pass degree.

(3) Honours in the Bachelor of Laws is available to meritorious students who complete an alternative set of units of study in the final year of the program.

4 Candidates who qualify to undertake Honours in the Bachelor of Commerce may elect to enrol in the honours program:

   (a) by suspending candidature from the Bachelor of Laws degree for one year, with the permission of the Faculty of Law; or

   (b) by undertaking the honours course after completion of both degrees in the combined program.

5 Admission and award requirements for honours in either Commerce or Laws are listed in the resolutions of the University of Sydney Business School and the Bachelor of Laws respectively.

9 Award of the degrees

(1) Both the Bachelor of Commerce and the Bachelor of Laws are awarded in the grades of either Pass or Honours.

(2) Honours in the Bachelor of Commerce is awarded in classes ranging from First Class to Third Class in accordance with the resolutions of the University of Sydney Business School.

3 Honours in the Bachelor of Laws is awarded in First Class or Second Class in accordance with the Resolutions of the Bachelor of Laws.

10 Course transfer

Candidates may withdraw from the combined degree program and elect to transfer to the Bachelor of Commerce degree, by written application to the University of Sydney Business School, and complete the requirements in accordance with the Resolutions of Commerce or Laws.
governing that degree at the time of transfer. Candidature in the Bachelor of Laws will cease in these circumstances.

11 Transitional provisions

(1) These resolutions apply to persons who commenced their candidature on or after 1 January, 2011.

(2) Candidates who commenced prior to 1 January, 2011 will complete the requirements in accordance with the resolutions in force at the time of their commencement, provided that requirements are completed by 1 January, 2016. The relevant Faculty may specify a later date for completion or specify alternative requirements for completion of candidatures that extend beyond this time.
The double degree Bachelor of Commerce and Doctor of Medicine is administered by the University of Sydney Business School for the first three years and the University of Sydney Medical School for the remaining four years.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce and Doctor of Medicine</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>0792208</td>
</tr>
<tr>
<td>Degree abbreviation</td>
<td>BCom/MD</td>
</tr>
<tr>
<td>Credit points required for completion</td>
<td>336</td>
</tr>
<tr>
<td>Duration (full-time)</td>
<td>7 years</td>
</tr>
</tbody>
</table>

This seven-year (full-time) program provides students with the opportunity to study in areas that are of particular relevance to the management and conduct of business in addition to studying Medicine. Students may choose from a range of subject fields for their major in Commerce and are required to complete certain units of study in preparation for the Doctor of Medicine. Areas of study available within the Commerce degree include accounting, business information systems, commercial law, econometrics, economics, finance, industrial relations and human resource management, international business, management, marketing and quantitative business analysis.
Bachelor of Commerce and Doctor of Medicine - Degree structure

Degree structure
To be awarded the Bachelor of Commerce and Doctor of Medicine, students complete units of study with a total value of 336 credit points, comprising:

- all requirements for the Bachelor of Commerce degree (units of study with a total value of 144 credit points), as set out under the ‘Degree requirements for the Bachelor of Commerce’ below, in the minimum amount of time allowed and maintaining at least a credit average (65 percent) grade; and
- all requirements for the Doctor of Medicine (units of study with a total value of 192 credit points) as set out in the Sydney Medical School handbook (sydney.edu.au/handbooks/medicine).

This double degree program is sequenced so that successful students proceed first through the Bachelor of Commerce degree and then onto the degree of Doctor of Medicine.

Degree structure for the Bachelor of Commerce
To be awarded the Bachelor of Commerce in this double degree, students complete units of study with a total value of 144 credit points, comprising:

- 36 credit points in core units of study (seven units including a zero credit point unit), as set out in the Bachelor of Commerce section;
- a major selected from the compulsory Commerce major subject areas, as set out in the Bachelor of Commerce section;
- 18 credit points in specified junior Faculty of Science units of study (Biology/Molecular Biology and Genetics, Chemistry and Physics);
- one zero credit point medicine (SMTP) unit of study;
- a maximum of 60 credit points in junior units of study (1000-level); and
- a minimum of 96 credit points in units of study from the University of Sydney Business School and School of Economics (Faculty of Arts and Social Sciences), with a minimum of 48 credit points in senior units.

Degree requirements for the Bachelor of Commerce with Honours
For the award of the Bachelor of Commerce with Honours, meritorious students complete the Bachelor of Commerce with an additional honours year in their major area of study. Those who qualify to undertake honours in the Bachelor of Commerce degree may elect to do so either by suspending their enrolment in the Doctor of Medicine degree for one year, with the permission of the Sydney Medical School.

For details of the requirements for entry into and for the completion of the Honours Year in this program, please refer to Honours information on the Business School website (sydney.edu.au/business/honours).

Commerce majors and electives

Compulsory Commerce major
In the Bachelor of Commerce component, students must select a major from the compulsory major subject areas offered by the Business School and School of Economics. Students can select an additional major from the same subject areas if desired. A major consists of a minimum of 36 credit points in senior units of study (usually six 2000 or 3000 level units) in a single subject area. Senior units of study may only be counted towards one major.

For full details of the available majors, please refer to the ‘Compulsory major’ heading under ‘majors and electives’ in the Bachelor of Commerce section in this handbook.

Additional major and electives
Students may be able to complete a second major or electives from any of the compulsory major subject areas offered by the Business School and School of Economics, as listed under the Bachelor of Commerce.

Students can select elective units of study from the subject areas offered by the Business School, School of Economics or from any other faculty of the University of Sydney (subject to approval of the faculty offering the unit and degree requirements). A maximum of 48 credit points in units of study from another faculty can be completed under this degree (which includes the compulsory Science units).

Industry placement electives
Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School's Industry Placement Program offers placement opportunities across the following categories:

- Sydney - placements with Sydney based firms
- Canberra - placements in government and not-for-profit agencies
- Regional NSW – placements with regional organisations
- International - placements in Asia, Europe and the USA
Note: These placement units cannot be counted towards a major.

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.

Compulsory Science junior units of study

Students must complete one six-credit point junior units of study from each of the following three Faculty of Science subject areas (18 credit points in total):

- Biology or Molecular Biology and Genetics
- Chemistry
- Physics

Students should refer to the Faculty of Science handbook (sydney.edu.au/handbooks/science) for available units of study in these subject areas.

Medicine (SMTP) unit of study

As part of this program, students are required to complete the following zero-credit point unit of study within their third year of study:

- SMTP3007 Elective 1*

* This unit is a field of interest unit of study approved by both the Sydney Medical School and the University of Sydney Business School.

For further details of these units (including third year elective options), please refer to the Sydney Medical School handbook (sydney.edu.au/handbooks/medicine) or website (sydney.edu.au/medicine/).
Bachelor of Commerce and Doctor of Medicine - Progression guide

The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Doctor of Medicine on a full-time basis (24 credit points per semester).

Note: In this table, core units of study for the Bachelor of Commerce (BCom) are indicated in **bold** type, compulsory Faculty of Science units of study are in *italics* and compulsory Sydney Medical School prerequisite unit of study is in **bold italics**.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td><strong>Science junior unit of study (compulsory for degree)</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1900 Managing Business Communication A*</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BUSS1030 Accounting, Business and Society</td>
<td></td>
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<td></td>
<td></td>
<td>BUSS1040 Economics for Business Decision Making</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BUSS1002 The Business Environment</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
<td></td>
</tr>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1001 Understanding Business</td>
<td>24</td>
</tr>
<tr>
<td>Year 1</td>
<td>Semester 2</td>
<td>BUSS1030 Accounting, Business and Society</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 1</td>
<td>BUSS1040 Economics for Business Decision Making</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 2</td>
<td>BUSS10102 The Business Environment</td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 1</td>
<td>SMTP3007 Elective I</td>
<td>24</td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 2</td>
<td>BUSS3500 Integrated Business Applications</td>
<td></td>
</tr>
<tr>
<td>Year 4 #</td>
<td>Units of study required for the Doctor of Medicine +</td>
<td>48</td>
<td></td>
</tr>
<tr>
<td>Year 5 #</td>
<td></td>
<td>48</td>
<td></td>
</tr>
<tr>
<td>Year 6 #</td>
<td></td>
<td>48</td>
<td></td>
</tr>
<tr>
<td>Year 7 #</td>
<td></td>
<td>48</td>
<td></td>
</tr>
</tbody>
</table>

* These are zero credit point units.

+ To complete years four, five, six and seven, students graduate from the Bachelor of Commerce and transfer into the Doctor of Medicine degree, administered by the Sydney Medical School.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

Degree progression requirements for the Doctor of Medicine

By the end of their third year of study in the combined degree, full-time students who have completed the requirements for their Bachelor of Commerce degree (144 credit points) will be eligible to graduate with this degree. Those students who have completed the Bachelor of Commerce, including the required medicine ‘SMTP’ and science units in the minimum time required and maintaining, as a minimum, a credit average (65 percent) in this degree, will then be eligible to apply for admission to the degree of Doctor of Medicine. After admission, they will then complete an additional four years of study with the Sydney Medical School. (For details, please refer to the Sydney Medical School handbook: sydney.edu.au/handbooks/medicine).

If a student fails to satisfy the minimum requirements for admission to the Doctor of Medicine degree, they will be transferred to candidature for the single degree and graduate with the Bachelor of Commerce only.

For internal use by University of Sydney staff only.
Professional accounting accreditation
Completion of an accredited degree is a recognised pathway to a career in professional accounting. The Bachelor of Commerce and related Bachelor of Commerce combined degree have been accredited by CPA Australia and Chartered Accountants Australia and New Zealand.

See the Bachelor of Commerce entry in this chapter for details of professional accreditation requirements.

Australian Human Resources Institute (AHRI) accreditation
All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

CFA® program partners
CFA Institute® partners with globally diverse, high profile institutions who cover a significant portion of the CFA Program Candidate Body of Knowledge™ and who embrace the CFA Institute Code of Ethics and Standards of Professional Conduct in their degree programs. Recognition as a CFA Program Partner provides a signal to potential students, current students, and the marketplace that the university curriculum is closely tied to professional practice and is well suited to preparing students to sit for the CFA exams.

The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. The required units of study for the major are listed under the Finance subject area. In addition to the Finance major, it is also recommended that you complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.
Course rules and resolutions - Bachelor of Commerce and Doctor of Medicine

Bachelor of Commerce/Doctor of Medicine

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the 'Coursework Rule'), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPCOMMED-01</td>
<td>Bachelor of Commerce/Doctor of Medicine</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time only.

3 Cross faculty management

(1) Candidates in this double degree program will be under the general supervision of the University of Sydney Business School until the end of the semester in which they complete the requirements for the Bachelor of Commerce. They will then be under the supervision of the Faculty of Medicine (Sydney Medical School).

(2) The University of Sydney Business School and the Faculty of Medicine shall jointly exercise authority in any matter concerned with the double degree program not otherwise dealt with in these resolutions.

4 Admission to candidature

(1) Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents) leading to the award of an Australian Tertiary Admission Ranking (ATAR) or equivalent. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

(2) In addition, admission to this course requires the applicant to participate in a semi structured interview. The results of this interview will form part of the ranking of applicants.

(3) The Dean may also admit to the Bachelor of Commerce/Doctor of Medicine students who:

(a) are candidates for the Bachelor of Commerce/Bachelor of Medicine and Bachelor of Surgery;

(b) did not commence the Bachelor of Medicine and Bachelor of Surgery prior to 1 January 2014; and

(c) have formally elected to proceed under these resolutions.

5 Requirements for award

(1) The units of study that may be taken for the course are set out in:

(a) Tables of undergraduate units of study in the University of Sydney Business School; and

(b) table of units for the Doctor of Medicine from the Faculty of Medicine.

(2) To qualify for the award of both degrees a candidate must successfully complete 336 credit points, comprising:

(a) 144 credit points to qualify for the award of the Bachelor of Commerce as specified in resolutions for the Bachelor of Commerce, including 6 credit points of Junior units of study from each of the Science subject areas of Chemistry, Physics, and either Biology or Molecular Biology and Genetics (18 credit points in total);

(b) 192 credit points specified by the resolutions for the Doctor of Medicine from the Faculty of Medicine; and

(c) one zero credit point Medicine unit of study in the first three years of the program.

6 Majors

Completion of a major is a requirement of the Bachelor of Commerce degree. A major requires the completion of 36 senior credit points. The list of majors available in the Bachelor of Commerce is specified in the course resolutions for the Bachelor of Commerce. Units of study counted towards one major may not count toward any other major completed.

7 Progression rules

(1) Candidates must complete all requirements for the degree of Bachelor of Commerce, including the designated Science units of study, in minimum time and must maintain a credit average in each year of the Bachelor of Commerce, this being the minimum achievement required for admission to candidature for the Doctor of Medicine.

(2) Failure to maintain the required progression and minimum result requirements will result in candidates being transferred from the double degree program to a Bachelor of Commerce degree with full credit for all units of study successfully completed.

(3) Full time students must enrol in all junior core units of study for the Bachelor of Commerce within the first year of enrolment.

8 Requirements for the Honours degree

(1) Honours is available to meritorious candidates in the Bachelor of Commerce.

(2) Honours in the Bachelor of Commerce requires an additional year of full time study after the completion of the pass degree. Admission, requirements and award of honours are according to the Resolutions of the University of Sydney Business School. Candidates who qualify to undertake honours in the Bachelor of Commerce degree may elect to do so either:

(a) by suspending candidature from the Doctor of Medicine degree for one year, with the permission of the Faculty of Medicine; or

(b) after completion of the double degree program.

9 Award of the degrees

(1) The Bachelor of Commerce is awarded in the grades of either Pass or Honours. The Honours degree is awarded in classes ranging from First Class to Third Class according to the conditions specified in the Resolutions of the University of Sydney Business School.

(2) Candidates for the award of an Honours degree who do not meet the requirements, and who have not already graduated, will be awarded the relevant pass degree.

(3) The Doctor of Medicine is awarded as a Pass grade.

10 Cross-institutional study

Cross institutional study is not available in this double degree course.

11 Course transfer

A candidate may abandon the double degree program and elect to complete the Bachelor of Commerce in accordance with the resolutions governing that degree. Completion of the Doctor of Medicine in the future will require a new application for admission to that course and completion in accordance with the resolutions governing that degree.

12 Credit for previous study

It is not possible for candidates enrolled in the Bachelor of Commerce/ Doctor of Medicine to obtain credit for previous studies, except where approved by the Dean of Medicine for the purposes of subclause 4(3).
13 Transitional provisions

(1) These resolutions apply to students who commenced their candidacy after 1 January 2014.

(2) These resolutions also apply to students who have been admitted to the degree in accordance with subclause 4(3).
The combined Bachelor of Commerce and Bachelor of Science is administered by the University of Sydney Business School for the duration of the combined degree.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce and Bachelor of Science</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>055965C</td>
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<tr>
<td>Degree abbreviation</td>
<td>BCom/BSc</td>
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<tr>
<td>Credit points required for completion</td>
<td>240</td>
</tr>
<tr>
<td>Duration (full-time)</td>
<td>5 years</td>
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</table>

This combined degree gives scope for students to pursue studies in the sciences, while developing professional skills, which will enhance their prospects in the labour market. Both degrees are studied concurrently and will be awarded after five years of full-time study.
Degree structure

To be awarded the Bachelor of Commerce and Bachelor of Science, students complete units of study with a total value of 240 credit points (with a maximum of 96 credit points in junior units of study), comprising:

For the Bachelor of Commerce component:

- 36 credit points in core units of study (seven units including a zero credit point unit), as set out in the Bachelor of Commerce section;
- a major selected from the compulsory Commerce major subject areas as set in the Bachelor of Commerce section; and
- a minimum of 96 credit points in units of study from the University of Sydney Business School and School of Economics (Faculty of Arts and Social Sciences) with a minimum of 48 credit points in senior units of study.

For the Bachelor of Science component:

- a minimum of 12 credit points from the Mathematics and Statistics subject areas (MATH and STAT) coded units of study, as set out in the Faculty of Science handbook;
- a minimum of 24 credit points in junior units of study (1000 level) from at least two of the Science Table 1 subject areas (other than Mathematics and Statistics), as set out in the Faculty of Science handbook;
- a minimum of 50 credit points in intermediate and senior Science units of study (2000 and 3000 level) from the Table 1 subject areas, as set out in the Faculty of Science handbook;
- a major selected from the subject areas listed under ‘Table 1’ in the Faculty of Science handbook; and
- a minimum of 96 credit points in units of study from the Faculty of Science.

The Bachelor of Science component of the combined degree may also be completed as Bachelor of Science (Advanced) or Bachelor of Science (Advanced Mathematics) streams. The particular requirements for these alternative streams are set out below.

Requirements for the Bachelor of Science (Advanced) and the Bachelor of Science (Advanced Mathematics)

The Bachelor of Science (Advanced) and Bachelor of Science (Advanced Mathematics) degrees retain much of the flexibility of the Bachelor of Science degree but cater to the needs of outstanding students. In these degrees, students are required to complete advanced level junior, intermediate and senior units of study throughout their degree. Students must also meet minimum progression requirements to continue studying in the Bachelor of Science (Advanced) degree as indicated below:

(1) Bachelor of Science (Advanced)

For the award of the Bachelor of Science (Advanced), students complete:

- a maximum of 48 credit points in junior Science units of study (1000 level) comprising: (i) a minimum of 12 credit points in Mathematics and Statistics (MATH and STAT) units of study; and (ii) a minimum of 24 credit points in junior units of study from at least two of the Table 1 Science subject areas (other than Mathematics and Statistics), as set out in the Faculty of Science handbook;
- a minimum of 12 credit points in intermediate Table 1 Science units of study (2000 level) at either advanced level or as TSP units, as set out in the Faculty of Science handbook;
- a minimum of 48 credit points in senior Table 1 Science units of study (3000 level) where a minimum of 24 credit points are units of study in a single Science subject area taken as advanced level or as TSP units, as set out in the Faculty of Science handbook; and
- in intermediate and senior units of study in Science subject areas maintain a credit average (65 percent) or better grade in each year of enrolment.

(2) Bachelor of Science (Advanced Mathematics)

For the award of the Bachelor of Science (Advanced Mathematics), students complete:

- a maximum of 48 credit points in junior Science units of study (1000 level) comprising: (i) a minimum of 12 credit points in Mathematics and Statistics (MATH and STAT) units of study; and (ii) a minimum of 24 credit points in junior units of study from at least two of the Table 1 Science subject areas (other than Mathematics and Statistics), as set out in the Faculty of Science handbook;
- a minimum of 12 credit points in intermediate Mathematics and Statistics units of study (2000 level) at either advanced level or as TSP units, as set out in the Faculty of Science handbook;
- a minimum of 48 credit points in senior Science units of study (3000 level) where at least 24 credit points are units of study taken as advanced level or as TSP units in the Mathematics and Statistics subject area, as set out in the Faculty of Science handbook; and
- in intermediate and senior units of study in Science Table 1 subject areas maintain a credit average (65 percent) or better grade in each year of enrolment.

For further information on this program, students should refer to the Faculty of Science handbook (sydney.edu.au/handbooks/science).

Please note: Students must complete BUSS1020 rather than MATH1005/MATH1015/MATH1905 and choose alternative MATH and STAT units to meet their Mathematics and Statistics unit requirements.
Requirements for the degrees with honours
Both the Bachelor of Commerce and Bachelor of Science can be awarded with honours. Joint honours is also available.

Bachelor of Commerce (Honours)
For the award of the Bachelor of Commerce with Honours, meritorious students complete the Bachelor of Commerce with an additional honours year of study in their major area of study (48 credit points). For details of the requirements for entry into and for the completion of the Honours Year in this program in the Business School, please refer to the Business School's website: sydney.edu.au/business/honours.

Bachelor of Science (Honours)
For the award of the Bachelor of Science with Honours, meritorious students must complete successfully the Bachelor of Science with an additional honours year of study in any of the subject areas where honours study is available (48 credit points). For details of the requirements for honours, students should refer to the Faculty of Science’s handbook sydney.edu.au/handbooks/science.

Talented Students Program
Every year the top students in the Faculty of Science are invited to participate in the Talented Student Program (TSP). This program allows students to tailor their degree to suit their own interests, for example by working on individual projects under the supervision of a mentor, attending special seminars or accelerating the completion of their degree. In general, the TSP caters for students whose talent is broad-based across science. Students can have greater flexibility in their choice of study (beyond that normally allowed by degree rules), and they have a mentor (a member of the academic staff) who assists them in choosing from the great range of academic and research options.

For further information on this program, students should refer to the Faculty of Science website.

Majors and electives

Commerce majors and electives
In the Bachelor of Commerce component, students must complete a major from the compulsory Commerce major subject areas offered by the Business School and School of Economics. Students can select an additional major from the same Commerce subject areas if they desire. A major consists of a minimum of 36 credit points in senior units of study (usually six 2000 or 3000 level units) in a single subject area. Senior units of study may only be counted towards one major.

For full details of the majors available, please refer to the ‘Compulsory major’ heading under ‘majors and electives’ in the Bachelor of Commerce section in this handbook.

Elective units can also be selected from these areas. Students must complete 96 credit points from the Business School and School of Economics subject areas with a minimum of 48 credit points in senior units of study (including units completed for a major).

Science majors and electives
In the Bachelor of Science component, students select a compulsory major from the ‘Table 1’ areas of study set out in the Faculty of Science handbook to fulfill the requirements of their degree. Students can select an additional Science major from the same subject areas if they desire. A Science major usually comprises a minimum of 24 credit points in senior units of study (3000-level) in a single subject area. Students are usually required to complete certain junior (1000-level) and intermediate (2000-level) units as prerequisites for majors and senior units - the number of these units will differ depending on the major and senior units the student may wish to complete for the major. Intermediate and senior units of study may only be counted towards one major. Students can also choose intermediate and senior science units as electives.

Students in this combined degree must complete a minimum of 60 credit points in intermediate and senior units of study from the Table 1 Science subject areas.

For details of the requirements for Faculty of Science Table 1 majors, students should refer to the Faculty of Science handbook.

Additional major and elective options available in this combined degree
Students may choose an additional major and/or electives from the subject areas offered by the University of Sydney Business School, School of Economics (Faculty of Arts and Social Sciences), Faculty of Science, or any other faculty of the University of Sydney (subject to degree requirements and approval of the faculty offering the units). Other faculty majors may differ in size, however in most cases; a minimum of 36 credit points in senior (or intermediate and senior) units of study must be completed in that subject area. Students should refer to the other faculty’s handbook or website for further information regarding major requirements.

Note: A maximum of 60 credit points in units of study from outside of the Business School, School of Economics or Faculty of Science, can be completed, depending on which Commerce and Science majors students select.

For details of majors from other faculties, students should consult the handbook for the relevant faculty (sydney.edu.au/handbooks).

Industry placement electives
Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School's Industry Placement Program offers placement opportunities across the following categories:
• Sydney - placements with Sydney based firms
• Canberra - placements in government and not-for-profit agencies
• Regional NSW – placements with regional organisations
• International - placements in Asia, Europe and the USA

Note: These placement units cannot be counted towards a major.

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.
### Bachelor of Commerce and Bachelor of Science - Progression guides

The following tables illustrate progression examples for a student completing the Bachelor of Commerce and Bachelor of Science, Bachelor of Commerce and Bachelor of Science (Advanced) and the Bachelor of Commerce and Bachelor of Science (Advanced Mathematics).

(1) Bachelor of Commerce and Bachelor of Science

The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Bachelor of Science on a full-time basis undertaking units of study with a total value of 24 credit points per semester and completing two majors (one Commerce and one Science). Students can, depending on the majors chosen, complete a maximum of four majors in this program.

Note: In the following example table, core units of study for the Bachelor of Commerce (BCom) are in **bold italic** type, the compulsory Commerce (BCom) components of the program are *italic* and the required Bachelor of Science (BSc) units of study are in *bold*. "MATH/STAT" stands for 'Mathematics and Statistics' and 'A' and 'B' after Science junior units of study represents different Science subject areas.

The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td><strong>BUSS1900 Managing Business Communications A</strong>*</td>
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<tr>
<td></td>
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<td><strong>BUSS1001 Understanding Business</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>BUSS1030 Accounting, Business and Society</strong></td>
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<td><strong>BUSS1040 Economics for Business Decision Making</strong></td>
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<td></td>
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<td><strong>MATH/STAT unit of study (compulsory for degree)</strong></td>
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<td><strong>MATH/STAT unit of study (compulsory for degree)</strong></td>
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<tr>
<td></td>
<td>Semester 2</td>
<td><strong>BUSS1002 The Business Environment</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>BUSS1020 Quantitative Business Analysis</strong></td>
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<td></td>
<td><strong>BCom junior or senior unit of study (for a major or as elective)</strong></td>
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<td></td>
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<td><strong>MATH/STAT unit of study (compulsory for degree)</strong></td>
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<td></td>
<td><strong>MATH/STAT unit of study (compulsory for degree)</strong></td>
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</tbody>
</table>

| Year 2 | Semester 1 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **BSc junior unit of study A (for the compulsory BSc major or as an elective)** |
| | | **BSc junior unit of study B (for a major or as an elective)** |
| | Semester 2 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **BSc junior unit of study A (for the compulsory BSc major or as an elective)** |
| | | **BSc junior unit of study B (for a major or as an elective)** |

| Year 3 | Semester 1 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **junior, intermediate or senior unit of study (as an elective)** |
| | | **BSc intermediate unit of study (for the compulsory BSc major)** |
| | | **BSc intermediate or senior unit of study (for a major or as an elective)** |
| | Semester 2 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **junior, intermediate or senior unit of study (as an elective)** |
| | | **BSc intermediate unit of study (for the compulsory BSc major)** |
| | | **BSc intermediate or senior unit of study (for a major or as an elective)** |

| Year 4 | Semester 1 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **intermediate or senior unit of study (as an elective)** |
| | | **BSc senior unit of study (for the compulsory BSc major)** |
| | | **BSc intermediate or senior unit of study (for a major or as an elective)** |
| | Semester 2 | **BCom senior unit of study (for the compulsory BCom major)** |
| | | **intermediate or senior unit of study (as an elective)** |
| | | **BSc senior unit of study (for the compulsory BSc major)** |
| | | **BSc intermediate or senior unit of study (for a major or as an elective)** |

| Year 5 | Semester 1 | **BCom senior unit of study (for a major or as an elective)** |
| | | **intermediate or senior unit of study (as an elective)** |
| | | **BSc senior unit of study (for the compulsory BSc major)** |
| | | **BSc intermediate or senior unit of study (as an elective)** |
| | Semester 2 | **BUSS3500 Integrated Business Applications** |
| | | **BSc senior unit of study (for the compulsory BSc major)** |

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.
(2) Bachelor of Commerce and Bachelor of Science (Advanced)

The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Bachelor of Science (Advanced) on a full-time basis undertaking units of study with a total value of 24 credit points per semester and completing two majors (one Commerce and one Science). Students can, depending on the majors chosen, complete a maximum of four majors in this program.

Note: In the following example table, core units of study for the Bachelor of Commerce (BCom) are in **bold italic** type, the compulsory Commerce (BCom) components of the program are *italic* and the required Bachelor of Science (BSc) units of study are in **bold**. "MATH/STAT" stands for 'Mathematics and Statistics' and 'A' and 'B' after Science junior units of study represents different Science subject areas.

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<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
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<tbody>
<tr>
<td>Year 1</td>
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<td>BUSS1900 Managing Business Communications A*</td>
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<tr>
<td></td>
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<td>BUSS1001 Understanding Business</td>
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<td>BSc junior unit of study A (for the compulsory BSc major or as an elective)</td>
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<td>Year 2</td>
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<td>BCom junior or senior unit of study (for a major or as an elective)</td>
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<td>BSc junior unit of study A (for the compulsory BSc major or as an elective)</td>
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<td>BCom junior or senior unit of study (for a major or as an elective)</td>
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<td>BSc intermediate advanced unit of study (for the compulsory major)</td>
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<td>Semester 2</td>
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<td>BCom senior unit of study (for the compulsory BCom major)</td>
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<td>junior, intermediate or senior unit of study (as an elective)</td>
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<tr>
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<td>BSc intermediate advanced unit of study (for the compulsory major)</td>
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<tr>
<td>Year 4</td>
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<td>intermediate or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
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<tr>
<td>Semester 2</td>
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<td>24</td>
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<td></td>
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<tr>
<td></td>
<td></td>
<td>BSc senior advanced unit of study (for the compulsory BSc major)</td>
<td></td>
</tr>
</tbody>
</table>

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

(3) Bachelor of Commerce and Bachelor of Science (Advanced Mathematics)

The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce and Bachelor of Science (Advanced Mathematics) on a full-time basis undertaking units of study with a total value of 24 credit points per semester and completing two majors (one Commerce and one Science). Students can, depending on the majors chosen, complete a maximum of four majors in this program.

Note: In the following example table, core units of study for the Bachelor of Commerce (BCom) are in **bold italic** type, the compulsory Commerce (BCom) components of the program are *italic* and the required Bachelor of Science (BSc) units of study are in **bold**. "MATH/STAT" stands for 'Mathematics and Statistics' and 'A' and 'B' after Science junior units of study represents different Science subject areas.
<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communications  A*</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
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<tr>
<td></td>
<td></td>
<td>BUSS1030 Accounting, Business and Society</td>
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<td></td>
<td></td>
<td>BUSS1040 Economics for Business Decision Making</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>MATH/STAT unit of study (compulsory for degree)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>MATH/STAT unit of study (compulsory for degree)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>BUSS1002 The Business Environment</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1020 Quantitative Business Analysis</td>
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<td>BCom junior or senior unit of study (for a major or as elective)</td>
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<tr>
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<td></td>
<td>MATH/STAT unit of study (compulsory for degree)</td>
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<tr>
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<td>MATH/STAT unit of study (compulsory for degree)</td>
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<tr>
<td>Year 2</td>
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<tr>
<td></td>
<td></td>
<td>BCom junior or senior unit (for a major or as an elective)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Intermediate MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
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</tr>
<tr>
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<td>BSc junior unit of study A (for a major or as an elective)</td>
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<tr>
<td></td>
<td>Semester 2</td>
<td>BCom senior unit of study (for the compulsory BCom major)</td>
<td>24</td>
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<td>BCom junior or senior unit (for a major or as an elective)</td>
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<td>Intermediate MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
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<td>BSc junior unit of study A (for a major or as an elective)</td>
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<td>Year 3</td>
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<td>junior, intermediate or senior unit of study (as an elective)</td>
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<tr>
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<td>Senior MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
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<td>BSc junior unit of study B (for a major or as an elective)</td>
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<td>BCom senior unit of study (for the compulsory BCom major)</td>
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<tr>
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<td></td>
<td>junior, intermediate or senior unit of study (as an elective)</td>
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<tr>
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<td></td>
<td>Senior MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
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<td>intermediate or senior unit of study (as an elective)</td>
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<tr>
<td></td>
<td></td>
<td>Senior MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
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<tr>
<td></td>
<td></td>
<td>intermediate or senior unit of study (as an elective or for major)</td>
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<tr>
<td></td>
<td>Semester 2</td>
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<tr>
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<td>intermediate or senior unit of study (as an elective)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Senior MATH/STAT advanced unit of study (for the compulsory Mathematics, Statistics or Financial Mathematics &amp; Statistics major)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>intermediate or senior unit of study (as an elective or for major)</td>
<td></td>
</tr>
<tr>
<td>Year 5</td>
<td>Semester 1</td>
<td>BCom senior unit of study (for a major or as an elective)</td>
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<tr>
<td></td>
<td></td>
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<td>BSc senior unit of study (for a major or as an elective)</td>
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<tr>
<td></td>
<td></td>
<td>BSc senior unit of study (for a major or as an elective)</td>
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</tr>
</tbody>
</table>

* This is a zero credit point unit.

Please note: The information listed in this example is based on the unit of study offerings for 2015 and is intended as a guide only. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.
Within the Bachelor of Commerce component of the combined degree, students may choose to pursue a program of study that would allow them to seek accreditation with particular professional bodies.

**Professional accounting accreditation**

Completion of an accredited degree is a recognised pathway to a career in professional accounting. The Bachelor of Commerce and related Bachelor of Commerce combined degrees have been accredited by CPA Australia and Chartered Accountants Australia and New Zealand. See the Bachelor of Commerce entry in this chapter for details of professional accreditation requirements.

**Australian Human Resources Institute (AHRI) accreditation**

All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

**CFA® program partners**

CFA Institute partners with globally diverse, high profile institutions who cover a significant portion of the CFA Program Candidate Body of Knowledge TM and who embrace the CFA Institute Code of Ethics and Standards of Professional Conduct in their degree programs. Recognition as a CFA Program Partner provides a signal to potential students, current students, and the marketplace that the university curriculum is closely tied to professional practice and is well suited to preparing students to sit for the CFA exams.

The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. The required units of study for the major are listed under the Finance subject area. In addition to the Finance major, it is also recommended that you complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.

**Australian Psychology Accreditation Council (APAC) accreditation**

The Bachelor of Commerce and Bachelor of Science is accredited by the APAC for students completing the three-year psychology major sequence (48 credit points in intermediate and senior units of study) as part of the Science degree. This study must be supplemented by an accredited fourth year of study in psychology before students are eligible to enrol in APAC accredited Masters or Doctoral programs. The required units of study for the major are listed in the Faculty of Science handbook (sydney.edu.au/handbooks/).

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Bachelor of Commerce and Bachelor of Science

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the 'Coursework Rule'), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions
1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
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</thead>
<tbody>
<tr>
<td>BPCOMSCI-02</td>
<td>Bachelor of Commerce and Bachelor of Science</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time or part time according to candidate choice.

3 Streams

(1) The Bachelor of Science in this combined degree is available in the following streams:

(a) Advanced

(b) Advanced Mathematics

(2) Students with a sufficient ATAR may choose to be admitted into either of the Advanced streams. All others will enter the Bachelor of Science without a stream. Students, who have completed at least 48 credit points, may be permitted to transfer to either the Bachelor of Science (Advanced) or (Advanced Mathematics) stream if they:

(a) achieved an average mark of 75 or greater over all units of study attempted; and

(b) are able to enrol in the required number of Advanced level units or Talented Student Program (TSP) units.

(3) Students wishing to transfer between streams should contact the School student office.

4 Cross faculty management

(1) Candidates in this combined degree will be under the general supervision of the University of Sydney Business School for the duration of the combined program.

(2) The University of Sydney Business School and the Faculty of Science shall jointly exercise authority in any matter concerning the combined award course not otherwise dealt with in these Resolutions.

5 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

6 Requirements for award

(1) The units of study that may be taken for the course are set out under subject areas in the Table of undergraduate units of study: University of Sydney Business School and Table 1 from the Faculty of Science. The Faculty of Science may permit a candidate of exceptional merit who is admitted to the Faculty of Science Talented Student Program to undertake a unit or units of study within the Faculty of Science other than those specified in Table 1.

(2) To qualify for the award of the pass degrees a candidate must successfully complete 240 credit points.

(3) Requirements for the Bachelor of Commerce

To qualify for the award of the Bachelor of Commerce a candidate must successfully complete a minimum of 96 credit points of units of study from the Table of undergraduate units of study: University of Sydney Business School including:

(a) 36 credit points of core units of study;

(b) a major from one of the Commerce subject areas; and

(c) a minimum of 48 credit points in senior units of study.

(4) Requirements for the Bachelor of Science

To qualify for the award of the Bachelor of Science a candidate must successfully complete a minimum of 96 credit points of units of study from Science subject areas including:

(a) a major from Science subject areas in Table 1;

(b) a minimum of 12 credit points from the Science subject areas of Mathematics and Statistics; and

(c) a minimum of 24 credit points of junior units of study from at least two Science subject areas other than Mathematics and Statistics.

(d) a minimum of 60 credit points of intermediate and senior units of study from the Science subject areas in Table 1.

(5) Requirements for the Bachelor of Science (Advanced) stream

Candidates completing the Advanced stream of the Bachelor of Science must include as part of the above requirements:

(a) maximum 48 credit points from junior Science units of study;

(b) a minimum of 12 credit points of intermediate Science units of study at either the Advanced level or as TSP units; and

(c) a minimum of 48 credit points of senior Science units of study of which at least 24 credit points are units of study in a single Science subject area, taken at the Advanced level or as TSP units.

(6) Requirements for the Bachelor of Science (Advanced Mathematics) stream

Candidates completing the Advanced Mathematics stream of the Bachelor of Science must include as part of the above requirements:

(a) maximum 48 credit points from junior Science units of study;

(b) minimum 12 credit points of intermediate Mathematics and Statistics units of study at either the Advanced level or as TSP units;

(c) a major in Mathematics, Statistics or Financial Mathematics and Statistics; and

(d) a minimum of 48 credit points of senior Science units of study of which at least 24 credit points are completed at the Advanced level or as TSP units in Mathematics and Statistics.

7 Majors

(1) Candidates are required to complete a major in both the Bachelor of Commerce and Bachelor of Science. Units of study counted towards one major may not count towards any other major counted.

(2) The majors available for the Bachelor of Commerce are specified in the course resolutions for the Bachelor of Commerce.

(3) The majors available in the Bachelor of Science are specified in the course resolutions for the Bachelor of Science.

8 Progression rules

(1) A candidate may proceed concurrently to the degrees of Bachelor of Commerce and Bachelor of Science.
2. In the Bachelor of Science (Advanced) or Bachelor of Science (Advanced Mathematics), students must maintain an average mark of 65 or greater in each year of enrolment.

3. Students in the Bachelor of Science (Advanced) or Bachelor of Science (Advanced Mathematics) streams who fail to maintain a Credit average will be transferred to the Bachelor of Science in the next year of enrolment with full credit for units completed in the Advanced or Advanced Mathematics stream.

4. Students in the Bachelor of Science (Advanced) or Bachelor of Science (Advanced Mathematics) streams who fail to achieve a Credit average across all units attempted in their final year of the degree will be awarded the Bachelor of Science pass degree.

5. To transfer from the Bachelor of Science to the Advanced or Advanced Mathematics stream, a student must satisfy the following:
   (a) completion of at least 48 credit points;
   (b) an average of 75 or greater over all attempted units of study; and
   (c) be able to enrol in the required number of advanced level or TSP units.

6. Full time students must enrol in all junior core units of study for the Bachelor of Commerce within the first two years of enrolment. Part time students must enrol in all junior core units of study for the Bachelor of Commerce within the first four years of enrolment.

9. Requirements for the Honours degree

1. Honours is available to meritorious students who complete an additional year of full time study, after the completion of the pass degree. Part time study over two years may be permitted with School approval.

2. Both of the Bachelor of Commerce and the Bachelor of Science may be awarded with honours in any of the subject areas as approved by the school. Joint honours in two of these subject areas may also be available.

3. Admission and award requirements for honours in each course are described in the Resolutions of the University of Sydney Business School and the Faculty of Science.

10. Award of the degrees

1. Both Bachelor of Commerce and the Bachelor of Science are awarded in the grades of either Pass or Honours. The honours degree is awarded in classes according to the rules specified in the Resolutions of the University of Sydney Business School and the Faculty of Science.

2. Candidates for the award of the Honours degree who do not meet the requirements, and who have not already graduated, will be awarded the pass degree.

11. Course transfer

A candidate may abandon the combined program and elect to complete either the Bachelor of Commerce or the Bachelor of Science in accordance with the resolutions governing that degree. Completion of the abandoned degree in the future will require a new application for admission to that course and completion in accordance with the resolutions governing that degree.

12. Transitional provisions

1. These resolutions apply to students who commenced their candidature after 1 January, 2011.

2. Candidates who commenced prior to 1 January, 2011 will complete the requirements in accordance with the resolutions in force at the time of their commencement, provided that requirements are completed by 1 January, 2016. The School may specify a later date for completion or specify alternative requirements for completion of candidatures that extend beyond this time.
The combined Bachelor of Engineering Honours and Bachelor of Commerce is administered by the Faculty of Engineering and Information Technologies for the duration of the degree.

Course details

<table>
<thead>
<tr>
<th>CRICOS code</th>
<th>BE/BCom</th>
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</thead>
<tbody>
<tr>
<td>Credit points required for completion</td>
<td>240</td>
</tr>
<tr>
<td>Duration (full-time)</td>
<td>5 years</td>
</tr>
</tbody>
</table>

Students may combine the Bachelor of Commerce with any one of the following Bachelor of Engineering Honours streams. Both degrees are studied concurrently and will be awarded after five years of full-time study.

- Aeronautical Engineering
- Aeronautical Engineering (Space)
- Biomedical Engineering
- Chemical and Biomolecular Engineering
- Civil Engineering
- Computer Engineering
- Electrical Engineering
- Electrical Engineering (Bioelectronics)
- Electrical Engineering (Computer)
- Electrical Engineering (Power)
- Electrical Engineering (Telecommunications)
- Mechanical Engineering
- Mechanical Engineering (Space)
- Mechatronic Engineering
- Mechatronic Engineering (Space)
- Project Engineering and Management (Civil)
- Software Engineering.

For details of the degree structure and progression, please refer to the Faculty of Engineering and Information Technology’s handbook (sydney.edu.au/handbooks/engineering) and website (sydney.edu.au/engineering/).

As this combined degree is supervised by both the Faculty of Engineering and Information Technologies and the University of Sydney Business School:

- For student matters relating to the Bachelor of Engineering component of this degree, students should refer to the Faculty of Engineering and Information Technologies Student Enquiry Office (http://sydney.edu.au/engineering/about/contact.shtml)
- For student matters relating to the Bachelor of Commerce, students should refer to the Business School’s Student Information Office (sydney.edu.au/business/student_information_office)

Course rules and resolutions

Bachelor of Engineering Honours and Bachelor of Commerce

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the ‘Coursework Rule’), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Terminology: In the following resolutions, all references to the Bachelor of Engineering degree apply to both the Bachelor of Engineering and Bachelor of Engineering Honours degrees, except where otherwise indicated.

Course resolutions

1 Course codes

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<th>Code</th>
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<tr>
<td>BHENGCOM1000</td>
<td>Bachelor of Engineering Honours and Bachelor of Commerce</td>
</tr>
<tr>
<td>BHENGCOM1000</td>
<td>Bachelor of Engineering and Bachelor of Commerce</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time or part time. Part time students must still follow appropriate enrolment progression and are subject to the same degree time limits as full time students. International students are required to follow the enrolment pattern as specified by their visa. The Faculty strongly recommends full time enrolment as the preferred option for all undergraduate students unless exceptional circumstances exist.

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3 Streams
(1) Streams available for the Bachelor of Engineering are listed under the course resolution for the Bachelor of Engineering.
(2) Completion of a stream is a requirement of the Bachelor of Engineering.

4 Cross faculty management
(1) Candidates in this combined degree will be under the general supervision of the Faculty of Engineering and Information Technologies for the duration of the combined program.
(2) The Deans of the Faculty of Engineering and Information Technologies and The University of Sydney Business School shall jointly exercise authority in any matter concerned with the combined course not otherwise dealt with in these resolutions.

5 Admission to candidature
Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

6 Requirements for award
(1) The units of study that may be taken for the Bachelor of Engineering are set out in the tables of units of study for the specialised streams from the Faculty of Engineering and Information Technologies.
(2) The units of study that may be taken for the Bachelor of Commerce are set out in the Table of undergraduate units of study from The University of Sydney Business School.
(3) To quality for the award of the combined degree, a candidate must successfully complete 240 credit points.
(4) For the Bachelor of Engineering / Bachelor of Engineering Honours, candidates must complete all units of study prescribed in the table of units for the Bachelor of Engineering / Bachelor of Engineering Honours stream the candidate is pursuing.
(5) For the Bachelor of Commerce, candidates must complete 96 credit points of units of study selected from the Table of undergraduate units of study from The University of Sydney Business School including:
   (a) 36 credit points of core units of study (30 junior credit points and six senior credit points); and
   (b) a major; and
   (c) at least 48 credit points at 2000 and/or 3000 levels.

7 Majors
Completion of a major is a requirement of the Bachelor of Commerce component of the combined degree. The majors available and requirements are outlined in the resolutions for the Bachelor of Commerce.

8 Requirements for the Honours degree
(1) Honours is available to meritorious candidates, in either or both the Bachelor of Engineering or Bachelor of Commerce. The Bachelor of Commerce Honours program may be completed part time over two years with the permission of The University of Sydney Business School.
(2) Award requirements for Honours in the Bachelor of Engineering Honours are as listed in clauses 5.2(b)-(d) and clause 6 of the resolutions for the Bachelor of Engineering Honours degree.
(3) Admission and award requirements for Honours in the Bachelor of Commerce are listed in the resolutions of The University of Sydney Business School.

9 Award of the degrees
(1) Candidates will be awarded a separate testamur for each degree completed.
(2) The Bachelor of Engineering and the Bachelor of Commerce are awarded in the grades of either Pass or Honours. The Bachelor of Engineering honours degree is awarded in classes ranging from First Class to Second Class, and the Bachelor of Commerce honours degree is awarded in classes ranging from First Class to Third Class, according to the rules specified in the Resolutions of the Faculty of Engineering and Information Technologies and The University of Sydney Business School.
(3) Candidates who do not meet the requirements for the award of the Bachelor of Engineering (Honours) but have otherwise satisfied the requirements of the Bachelor of Engineering shall graduate with the pass degree.
(4) Candidates for the award of the Bachelor of Commerce (Honours) who do not meet the requirements, and who have not already graduated, will be awarded the pass degree.

10 Course transfer
A candidate may abandon the combined program and elect to complete either the Bachelor of Engineering or the Bachelor of Commerce in accordance with the resolutions governing that degree. Transfer from a combined degree to the Bachelor of Commerce is also conditional on the student having met the entry requirements of the Bachelor of Commerce in force at the time of their enrolment in the combined degree. Completion of the abandoned degree in the future will require a new application for admission to that course and completion in accordance with the resolutions governing that degree.

11 Transitional provisions
(1) These resolutions apply to students who commenced their candidature after 1 January, 2015 and students who commenced their candidature prior to 1 January, 2015 who elect to proceed under these resolutions.
(2) Candidates who commenced prior to 1 January, 2015 may complete the requirements in accordance with the resolutions in force at the time of their commencement.
Bachelor of Information Technology and Bachelor of Commerce

The Bachelor of Information Technology and Bachelor of Commerce is a five year combined degree. Both degrees are studied concurrently and will be awarded after five years of full-time study. Students combine the Bachelor of Commerce with any one of the following Bachelor of Information Technology streams: Computer Science or Information Systems.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Information Technology and Bachelor of Commerce</th>
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<tbody>
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<td>CRICOS code</td>
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<td>Degree abbreviation</td>
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<td>Credit points required for completion</td>
<td>240</td>
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<tr>
<td>Duration (full-time)</td>
<td>5 years</td>
</tr>
</tbody>
</table>

For details of the degree structure and progression, please refer to the Faculty of Engineering and Information Technology’s handbook (sydney.edu.au/handbooks/engineering) and website (sydney.edu.au/engineering/)

As this combined degree is supervised by both the Faculty of Engineering and Information Technologies and the University of Sydney Business School:

- For student matters relating to the Bachelor of Information Technology component of this degree, students should contact the School of Information Technologies (http://sydney.edu.au/engineering/it/about/contact.shtml)
- For student matters relating to the Bachelor of Commerce students should refer to the Business School's Student Information Office (sydney.edu.au/business/student_information_office)

Course rules and resolutions

Bachelor of Information Technology and Bachelor of Commerce

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the ‘Coursework Rule’), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPITCCOM-02</td>
<td>Bachelor of Information Technology and Bachelor of Commerce</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time or part time. Part time students must still follow appropriate enrolment progression and are subject to the same degree time limits as full time students. International students are required to follow the enrolment pattern as specified by their visa. The Faculty strongly recommends full time enrolment as the preferred option for all undergraduate students unless exceptional circumstances exist.

3 Streams

1 Completion of a stream is a requirement of the Bachelor of Information Technology. The streams available and requirements are outlined in the resolutions for the Bachelor of Information Technology.

2 Candidates wishing to transfer between streams should contact the Faculty student office.

4 Cross faculty management

1 Candidates in this combined degree program will be under the general supervision of the Faculty of Engineering and Information Technologies for the duration of the combined program.

2 The Deans of the Faculty of Engineering and Information Technologies and The University of Sydney Business School shall jointly exercise authority in any matter concerned with the combined course not otherwise dealt with in these resolutions.

5 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admissio pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

6 Requirements for award

1 The units of study that may be taken for the Bachelor of Information Technology units of study table.

2 The units of study that may be taken for the Bachelor of Commerce are set out in the Table of undergraduate units of study from The University of Sydney Business School.

3 To qualify for the award of the combined degree, a candidate must successfully complete 240 credit points.

4 For the Bachelor of Information Technology a candidate must complete 144 credit points of core units selected from the table of units for the Bachelor of Information Technology stream the candidate is pursuing:

(a) complete at least 78 credits of 3000-level or above IT units of study.

5 For the Bachelor of Commerce a candidate must complete 96 credit points selected from the Table of undergraduate units of study from The University of Sydney Business School including:

(a) 36 credit points of core units of study (30 junior credit points and six senior credit points); and

(b) a major; and

(c) at least 48 credit points at 2000 and/or 3000 levels.

7 Majors

Completion of a major is a requirement for the Bachelor of Commerce. The majors available and requirements are outlined in the resolutions for the Bachelor of Commerce.

8 Requirements for the Honours degree

1 Honours is available to meritorious candidates, in either or both the Bachelor of Information Technology or the Bachelor of Commerce. Honours requires the completion an alternative set of units in the final year of the Bachelor of Information Technology degree and of one additional full time year of study for the Bachelor of Commerce degree. The Bachelor of Commerce Honours program may be completed part time

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over two years with the permission of The University of Sydney Business School.

2 Admission and award requirements for honours in the Bachelor of Information Technology are listed in the course resolution for the Bachelor of Information Technology degree. Admission and award requirements for honours in the Bachelor of Commerce are listed in the resolutions of The University of Sydney Business School.

9 Award of the degrees

1 Candidates will be awarded a separate testamur for each degree completed.

2 The Bachelor of Information Technology and the Bachelor of Commerce are awarded in the grades of either Pass or Honours. The honours degrees are awarded in classes ranging from First Class to Third Class according to the rules specified in the Resolutions of the Faculty of Engineering and Information Technologies and The University of Sydney Business School.

3 Candidates who do not meet the requirements for the award of the Bachelor of Information Technology (Honours) but who have otherwise satisfied the requirements of the Bachelor of Information Technology shall graduate with the pass degree.

4 Candidates for the award of the Bachelor of Commerce (Honours) who do not meet the requirements, and who have not already graduated, will be awarded the pass degree.

10 Course transfer

A candidate may abandon the combined program and elect to complete either the Bachelor of Engineering or the Bachelor of Commerce in accordance with the resolutions governing that degree. Transfer from a combined degree to the Bachelor of Commerce is also conditional on the student having met the entry requirements of the Bachelor of Commerce in force at the time of their enrolment in the combined degree. Completion of the abandoned degree in the future will require a new application for admission to that course and completion in accordance with the resolutions governing that degree.

11 Transitional provisions

1 These resolutions apply to candidates who commenced their candidature after 1 January, 2011 and candidates who commenced their candidature prior to 1 January, 2011 who elect to proceed under these resolutions.

2 Candidates who commenced prior to 1 January, 2011 may complete the requirements in accordance with the resolutions in force at the time of their commencement.
The Bachelor of Commerce (Liberal Studies) and the Bachelor of Commerce (Liberal Studies) (Honours) degrees offered by the University of Sydney Business School.

<table>
<thead>
<tr>
<th>Course details</th>
<th>Bachelor of Commerce (Liberal Studies)</th>
<th>Bachelor of Commerce (Liberal Studies)(Honours)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRICOS code</td>
<td>025098A</td>
<td>036742J</td>
</tr>
<tr>
<td>Degree abbreviation</td>
<td>BCom(Liberal Studies)</td>
<td>BCom(Liberal Studies)(Hons)</td>
</tr>
<tr>
<td>Credit points required for completion</td>
<td>192</td>
<td>240</td>
</tr>
<tr>
<td>Duration (full-time)</td>
<td>4 years</td>
<td>5 years</td>
</tr>
</tbody>
</table>

Note: Part-time study is also available for these degrees.

The Bachelor of Commerce (Liberal Studies) complements the professional business related studies and accreditation of the Bachelor of Commerce with additional studies in languages, humanities and sciences. This four-year (full-time) program gives students the opportunity to develop enhanced communication skills and an unrivalled breadth of knowledge from study in subject areas from the University of Sydney Business School, the Faculty of Arts and Social Sciences, the Faculty of Science and the Faculty of Agriculture and Environment.
Degree structure

To be awarded the Bachelor of Commerce (Liberal Studies), students complete units of study with a total value of 192 credit points, comprising:

• 18 credit points in core units of study, comprising three junior core units (12 credit points) - including a zero credit point unit; and one senior six credit point capstone unit of study;
• compulsory units of study from the Faculty of Arts and Social Sciences (Table A subject areas) with a minimum value of 24 credit points;
• compulsory units of study from the Faculty of Science (Table 1 subject areas) with a minimum value of 12 credit points;
• two compulsory majors: one selected from the ‘Major I’ subject areas and one from the ‘Major II’ subject areas;
• a maximum of 96 credit points in junior units of study (1000 level units of study); and
• a minimum of 108 credit points in units of study from the University of Sydney Business School (a maximum of 84 credit points from non-Business School subject areas).

Requirements for the degree with honours

For the award of the Bachelor of Commerce (Liberal Studies) with Honours, meritorious students must complete an additional honours year of study (48 credit points) after the completion of the requirements for the Bachelor of Commerce (Liberal Studies). Honours study is offered in most of the subject areas available to students enrolled in the Bachelor of Commerce (Liberal Studies). For details of the requirements for entry into and for the completion of the Honours Year in this program, please refer to sydney.edu.au/business/honours.

Core units of study

Students must complete the following four core units of study for their degree:

(1) Junior units of study (12 credit points)
• BUSS1900 Managing Business Communication A (zero credit points) +
• BUSS1001 Understanding Business
• BUSS1002 The Business Environment.

+ The zero-credit point unit, BUSS1900, is designed to support students in developing their business communication skills at the very outset of their degree to ensure success in the semesters that follow. All commencing undergraduate students must enrol in BUSS1900 but have the option of withdrawing following a mandatory waiver test conducted during Orientation Week (O Week) preceding the start of each semester. For further details refer to the Business School website.

(2) Senior (capstone) unit of study (six credit points)
• BUSS3500 Integrated Business Applications.

Progression sequence for completing core units

Students are required to complete all their junior core units of study within the first year of enrolment in the sequence set out in the Degree progression table.

All students must complete in BUSS1900 and BUSS1001 in their first semester of enrolment and BUSS1002 in their second semester of enrolment. The senior capstone core unit, BUSS3500, must be completed in a student's final semester of enrolment.

Compulsory Faculty of Arts and Social Sciences and Faculty of Science units of study

(1) Arts and Social Sciences units of study

Students must complete a minimum of 24 credit points worth of units of study from the Table A subject areas in the Faculty of Arts and Social Sciences handbook. Students can meet this requirement by completing a major from the Faculty of Arts and Social Sciences (for example as a Major II option).

For full details of the unit of study options within these subject areas please refer to the Faculty of Arts and Social Sciences Handbook sydney.edu.au/handbooks/arts/subject_areas.

(2) Science units of study

Students must complete a minimum of 12 credit points worth of units of study from the Table 1 subject areas in the Faculty of Science handbook. Students can meet this requirement by completing a major from the Faculty of Science (for example as a Major II option).

For full details of unit of study options within these subject areas please refer to the Faculty of Science handbook sydney.edu.au/handbooks/science.
Majors and electives

Compulsory majors
Students in the Bachelor of Commerce (Liberal Studies) are required to complete two majors. One from the subject areas listed under 'Major I' and one from those listed under 'Major II'.

In most cases, a major consists of 36 credit points in senior units of study (usually six units) in a single subject area. Junior units of study (1000 level) may be used to meet the prerequisite requirements for more than one major. However, senior (or in some cases intermediate and senior) units of study (2000 and 3000 level) can only be used to meet the requirements for one major.

Major I subject areas
- Accounting
- Business Analytics
- Business Information Systems
- Commercial Law
- Finance
- Industrial Relations and Human Resource Management
- International Business
- Management
- Marketing.

Major II subject areas
- any major listed under the 'Major I subject areas' (this major must be different to the one chosen from the 'Major I' list)
- a major from the Faculty of Agriculture and Environment *
- a Table A major from the Faculty of Arts and Social Sciences *
- a Table 1 major from the Faculty of Science. *

* These options are subject to any restrictions that the offering faculty may impose and restrictions due to the maximum credit points allowed in non-Business School units of study for the degree. The requirements for these majors will be according to the rules of the offering faculty - please refer to the relevant faculty's handbook for details (sydney.edu.au/handbooks/).

If a major is chosen in a subject area offered by the Faculties of Agriculture and Environment, Arts and Social Sciences, or Science then in most cases, a minimum of 36 credit points in senior units of study (or senior and intermediate units) must be completed in that subject area. Junior units of study (1000 level) may be used to meet the prerequisite requirements for more than one major. However, senior (or in some cases intermediate and senior) units of study (2000 and 3000 level) can only be used to meet the requirements for one major.

A maximum of 84 credit points can be taken in units of study (junior, intermediate and senior) from any faculty other than the Business School (this maximum includes the compulsory Science and Arts and Social Sciences units). Students need to be mindful that it is not always possible to choose a major from outside of the Business School and still complete the 108 credit points needed within the Business School. For example, some Table 1 Faculty of Science majors require the completion of more than 60 credit points in Science units in order to complete the major, which with the required 24 credit points in Arts and Social Sciences units would exceed the maximum credit points allowed in units from outside the Business School.

Additional majors and electives
Students may select additional major/s and/or electives offered by the Business School or from any other faculty of the University of Sydney, subject to approval by the offering faculty and degree requirements.

For details of majors from other faculties, students should consult the handbook for the relevant faculty sydney.edu.au/handbooks

Industry placement electives
Students who achieve a WAM of 65%+ across two semesters of full-time study (a minimum of eight units of study - 48 credit points) may apply for an assessable work integrated learning placement unit. Access to these units will be subject to the availability of suitable placements, with available placements offered on a competitive basis, subject to WAM performance and interview.

The Business School's Industry Placement Program offers placement opportunities across the following categories:

- Sydney - placements with Sydney based firms
- Canberra - placements in government and not-for-profit agencies
- Regional NSW – placements with regional organisations
- International - placements in Asia, Europe and the USA

Note: These placement units cannot be counted towards a major.

For further information regarding the industry placement program, please refer to sydney.edu.au/business/study/opportunities/industry_placement_program.
The following table illustrates a degree progression example for a student enrolled in the Bachelor of Commerce (Liberal Studies) on a full-time basis undertaking a total of 24 credit points per semester.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>SESSION</th>
<th>UNITS OF STUDY</th>
<th>CREDIT POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 1</td>
<td>Semester 1</td>
<td>BUSS1900 Managing Business Communication ‡</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BUSS1001 Understanding Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>junior unit of study (for Major I)</td>
<td></td>
</tr>
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<td></td>
<td>junior unit of study (for Major II)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>junior Arts or Science unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Semester 2</td>
<td>BUSS1002 The Business Environment</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>junior unit of study (for Major I)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>junior unit of study (for Major II)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>junior Arts or Science unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>Semester 1</td>
<td>senior unit of study (for Major I)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for Major II)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Arts junior or senior unit of study (as an elective)</td>
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<tr>
<td></td>
<td>Semester 2</td>
<td>senior unit of study (for Major I)</td>
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<td></td>
<td>Arts junior or senior unit of study (as an elective)</td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>Semester 1</td>
<td>senior unit of study (for Major I)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for Major II)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for a major or as an elective)</td>
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<tr>
<td></td>
<td>Semester 2</td>
<td>senior unit of study (for Major I)</td>
<td>24</td>
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<tr>
<td></td>
<td></td>
<td>senior unit of study (for Major II)</td>
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<td>senior unit of study (for a major or as an elective)</td>
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<tr>
<td>Year 4</td>
<td>Semester 1</td>
<td>senior unit of study (for Major I)</td>
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<td>senior unit of study (for Major II)</td>
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<td></td>
<td></td>
<td>senior unit of study (for a major or as an elective)</td>
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<td></td>
<td>Semester 2</td>
<td>BUSS3500 Integrated Business Applications</td>
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<td>senior unit of study (for Major I)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (for Major II)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>senior unit of study (for a major or as an elective)</td>
<td></td>
</tr>
</tbody>
</table>

* This is a zero credit point unit.

Note: This is a basic structure only based on the unit of study offerings for 2015. If the second major chosen is one of the Faculty of Science’s or Faculty of Arts and Social Science’s majors then this structure would differ as the compulsory units of study in these areas could be counted towards the second major (Major II). For a Science major the term ‘senior’ in the table above refers to both ‘intermediate’ and ‘senior’ Science units of study. Students are usually able to complete the units of study for their course in different sequences to that which is listed (including enrolling in units in Summer or Winter School sessions when available). Students are advised to plan their course based upon their individual needs and to contact the Student Information Office if they need any assistance in planning their progression in their degree.

The Business School website illustrates units of study progression sequences for specific majors. This information can be found at sydney.edu.au/business/course/BComLib
Within the Bachelor of Commerce (Liberal Studies), students may choose to pursue a program of study that would allow them to seek accreditation with particular professional bodies.

Professional accounting accreditation
Completion of an accredited degree is a recognised pathway to a career in professional accounting. See the Bachelor of Commerce entry in this chapter for details of accreditation requirements.

Australian Human Resources Institute (AHRI) accreditation
All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree. The required units of study for the major are listed under the Industrial Relations and Human Resource Management subject area.

Australian Psychology Accreditation Council (APAC) accreditation
The Bachelor of Commerce (Liberal Studies) is accredited by the APAC for students completing the three-year psychology major sequence (48 credit points in intermediate and senior units of study) as part of this degree. This study must be supplemented by an accredited fourth year of study in psychology before students are eligible to enrol in an APAC accredited Masters or Doctoral program. The required units of study for the major are listed in the Faculty of Science handbook (sydney.edu.au/handbooks/).
Bachelor of Commerce (Liberal Studies)

Bachelor of Commerce (Liberal Studies) (Honours)

These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the 'Coursework Rule'), the Resolutions of the Faculty, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Course resolutions

1 Course codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Course and stream title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPCOMLST-01</td>
<td>Bachelor of Commerce (Liberal Studies)</td>
</tr>
<tr>
<td>BHCOMLSH-01</td>
<td>Bachelor of Commerce (Liberal Studies) (Honours)</td>
</tr>
</tbody>
</table>

2 Attendance pattern

The attendance pattern for this course is full time or part time according to candidate choice.

3 Admission to candidature

Admission to this course is on the basis of a secondary school leaving qualification such as the NSW Higher School Certificate (including national and international equivalents), tertiary study or an approved preparation program. English language requirements must be met where these are not demonstrated by sufficient qualifications taught in English. Special admission pathways are open for mature aged applicants who do not possess a school leaving qualification, educationally disadvantaged applicants and for Aboriginal and Torres Strait Islander people. Applicants are ranked by merit and offers for available places are issued according to the ranking. Details of admission policies are found in the Coursework Rule.

4 Requirements for award

(1) The units of study that may be taken for the course are set out in the Table of undergraduate units of study: University of Sydney Business School, Table A in the Faculty of Arts and Social Sciences, Table 1 in the Faculty of Science and Table of undergraduate units of study: Faculty of Agriculture and Environment.

(2) To qualify for the award of the pass degree, a candidate must successfully complete 192 credit points, comprising:

(a) 18 credit points of core units of study (12 credit points of junior units of study and 6 credit points of senior units of study); and
(b) a minimum of 24 credit points of units of study from Table A in the Faculty of Arts and Social Sciences; and
(c) a minimum of 12 credit points of units of study from Table 1 in the Faculty of Science; and
(d) one major from Major I subject areas listed below; and
(e) one major from Major II subject areas listed below; and
(f) a maximum of 96 credit points of junior units of study; and
(g) a minimum of 108 credit points of units of study from the Table of undergraduate units of study: University of Sydney Business School.

5 Majors

(1) Completion of two majors is a requirement of the course. One major must be selected from Major I subject areas and one major from Major II subject areas. A major requires the completion of a minimum of 36 senior credit points chosen from units of study listed for that major in the Table of undergraduate units of study: University of Sydney Business School. Units of study counted towards one major may not count toward any other major completed.

(2) Major I subject areas:

(a) Accounting
(b) Business Analytics
(c) Business Information Systems
(d) Commercial Law
(e) Finance
(f) Industrial Relations and Human Resource Management
(g) International Business
(h) Management
(i) Marketing

(3) Major II subject areas:

(a) Any major from Major I subject areas
(b) a major from the Faculty of Agriculture and Environment*
(c) a major from Table A in the Faculty of Arts and Social Sciences*
(d) a major from Table 1 in the Faculty of Science*

*These majors are offered through other faculties and if completed count towards the non-Business School credit point total - maximum of 84 credit points. Table 1 Faculty of Science majors that require the completion of more than 60 credit points in units of study, as specified in the Faculty of Science handbook, are not available to students enrolled in this degree.

(4) Candidates have the option of completing an additional major from the University of Sydney Business School or from another faculty of the University as permitted by individual Faculty resolutions. Requirements for the completion of a major and the majors available are specified in the resolutions of the faculty offering the major.

6 Progression rules

Candidates must enrol in the 12 credit points of junior core units of study within the first year of enrolment. The 6 credit point senior core capstone unit of study must be completed within the final semester of a candidate’s enrolment.

7 Requirements for the Honours degree

(1) Honours is available to meritorious students who complete an additional year of full time study, after the completion of the pass degree. Part time study is permitted if approved by the administering Discipline or Department.

(2) Admission, requirements and award of honours are according to the Resolutions of the University of Sydney Business School.

8 Award of the degree

The Bachelor of Commerce (Liberal Studies) is awarded in the grades of either Pass or Honours. The honours degree is awarded in classes according to the rules specified in the Resolutions of the University of Sydney Business School.

9 Transitional provisions

(1) These resolutions apply to students who commenced their candidature after 1 January, 2013 and students who commenced their candidature prior to 1 January, 2013 who elect to proceed under these resolutions.

(2) Candidates who commenced prior to 1 January, 2013 may complete the requirements in accordance with the resolutions in force at the time of their commencement, provided that requirements are completed by 1 January, 2018. The Business School may specify a later date for completion or specify alternative requirements for completion of candidatures that extend beyond this time.
Subject areas

University of Sydney Business School subject areas

- Accounting
- Business Analytics
- Business Information Systems
- Commercial Law
- Finance
- Industrial Relations and Human Resource Management
- International Business
- Management
- Marketing

School of Economics (Faculty of Arts and Social Sciences) subject areas

- Econometrics
- Economics

Subject areas from other faculties

Students in many degrees offered by the Business School are able to complete a major and/or electives from another faculty of the University of Sydney (depending on credit point restrictions and approval of the faculty offering the major). For example, a language major from the Faculty of Arts and Social Sciences, or a major in Environmental Studies from the Faculty of Science can be completed as a secondary major in the Bachelor of Commerce or Bachelor of Commerce (Liberal Studies).

The unit of study allowances for subject areas outside of the Business School for particular degrees are as follows:

- Students in the Bachelor of Commerce can complete a maximum of 48 credit points from outside of the University of Sydney Business School and School of Economics (Faculty of Arts and Social Sciences).
- Students in the Bachelor of Commerce (Liberal Studies) can complete a maximum of 84 credit points from outside of the University of Sydney Business School.
- Students enrolled in combined Bachelor of Commerce degrees should refer to their individual degree rules for specific non-Business School and School of Economics unit limits. In all combined Bachelor of Commerce degrees, students must complete a minimum of 96 credit points in units offered by the University of Sydney Business School and School of Economics. Students enrolled in the Bachelor of Commerce and Bachelor of Laws cannot complete any units other than those offered by the Business School, School of Economics and Sydney Law School.

Students should refer to the other faculty's handbooks for details of other major areas of study and unit of study requirements (sydney.edu.au/handbooks).
The Accounting major provides capability and credibility across a broad spectrum of careers. It opens the door to many other markets and professions where the ability to understand and interpret financial information is the key capability. Students are provided with the opportunity to develop strong, technical, analytical and problem solving skills, whilst keeping abreast of contemporary issues in accounting practice. A feature of the Business School’s program is that it takes an analytical perspective of how accounting is practised and how it should be practised. These and other questions are explored in an atmosphere that encourages a sense of enquiry.

Requirements for a major in Accounting

For the award of a major in Accounting, students must complete:

(1) 18 credit points of junior prerequisite units of study for the major, as follows:

- BUSS1020 Quantitative Business Analysis; (OR ECMT1010 Introduction to Economic Statistics) +
- BUSS1030 Accounting, Business and Society
- ACCT1006 Accounting and Financial Management.

+ Students enrolled in the Bachelor of Commerce and related combined degrees MUST complete BUSS1020 as it is a core unit for these programs.

(2) 36 credit points of senior units of study, comprising:

(i) 12 credit points of compulsory units of study, as follows:

- ACCT2011 Financial Accounting A
- ACCT2012 Management Accounting A.

(ii) 24 credit points in elective units of study selected from the following:

- ACCT3011 Financial Accounting B
- ACCT3012 Management Accounting B
- ACCT3013 Financial Statement Analysis
- ACCT3014 Auditing and Assurance
- ACCT3031 International Corporate Governance
- ACCT3032 Current Issues in Management Accounting
- ACCT3098 Accounting Honours Preparation A (3 credit points) *
- ACCT3099 Accounting Honours Preparation B (3 credit points) *
- CLAW2201 Corporations Law. +

* Not offered for 2015

+ CLAW2201 requires the completion of additional prerequisites not listed for this major.

Note: All units of study listed are six credit points unless otherwise indicated. The units ACCT3098 and ACCT3099 are worth three credit points each. If students wish to include these units as part of their major, they would need to complete five units of study to meet elective requirements.

Please check the Business School units of study table for details of unit prerequisites, corequisites and other requirements.

Professional accreditation in Accounting

Students enrolled in the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or the combined Bachelor of Commerce degrees, may choose to pursue a program of study that would allow them to seek accreditation with CPA Australia and Chartered Accountants Australia and New Zealand. (CAANZ).

See the ‘Professional accreditation requirements’ entry under the Bachelor of Commerce and Bachelor of Commerce and Bachelor of Laws sections for further details.
Business Analytics introduces students to the quantitative methods they will need to thrive in the modern business world. Business Analytics is concerned with using business data to develop new insights and understanding. This involves being able to extract and summarise information from the rich data sets readily available in today’s business environment; it involves being able to analyse this data in a way that leads to useful models of both the operations and the environment of a business; and it involves being able to respond appropriately as managers to quantitative information and quantitative models, and as such be able to make better business decisions.

As well as being useful in their own right, these skills in business analytics also enhance the effectiveness in the workplace of graduates majoring in other business disciplines. There is a range of electives offered that allows students to select topics in business statistics, in operations management and in decision sciences.

Requirements for a major in Business Analytics

For the award of a major in Business Analytics, students complete:

(1) a six credit point junior prerequisite unit of study for the major, as follows:

- BUS1020 Quantitative Business Analysis; (OR ECMT1010 Introduction to Economic Statistics)+

+ Students enrolled in the Bachelor of Commerce and related combined degrees MUST complete BUS1020 as it is a core unit for these programs.

(2) 36 credit points of senior units of study, comprising:

(i) 12 credit points of compulsory units of study, as follows:

- QBUS2310 Management Science
- QBUS2810 Statistical Modelling for Business.

(ii) 24 credit points of elective units of study with a minimum of 12 credit points in these units at a 3000 level, selected from the following:

- QBUS2320 Methods of Decision Analysis
- QBUS2330 Operations Management
- QBUS2350 Project Planning and Management
- QBUS2820 Predictive Analytics
- QBUS3310 Advanced Management Science
- QBUS3320 Supply Chain Management
- QBUS3810 Business Risk Analysis
- QBUS3820 Data Mining and Data Analysis
- QBUS3830 Advanced Analytics.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.
A major in Business Information Systems (BIS) provides the essential knowledge necessary for organisations to meet their strategic goals, drive business innovation, and create effective business operations through the application of modern information and communication technologies (ICT). Students majoring in BIS acquire sought-after business analysis and problem-solving skills to enable them to play an important role in helping organisations make the most of the potential of ICT. Covered in detail are knowledge and skills in business analysis practice, business process improvement, project management, knowledge management, business intelligence, e-business, social media, information governance and enterprise systems. Graduates of the BIS major work in professional roles such as business analysts, project managers, or business consultants with major corporations, consulting practices and small businesses alike.

Requirements for a major in Business Information Systems

For the award of a major in Business Information Systems, students complete:

(1) a six credit point junior prerequisite unit of study for the major, as follows:

- INFS1000 Digital Business Innovation.

(2) 36 credit points of senior units of study, comprising:

(i) 12 credit points of compulsory units of study, as follows:

- INFS2001 IS for Performance Improvement

(ii) 24 credit points of elective units of study selected from the following:

- INFS2010 People, Information and Knowledge
- INFS2030 Digital Business Management
- INFS2040 Project Management Foundations
- INFS3030 Information Protection and Assurance
- INFS3040 Enterprise Systems and Integrated Business
- INFS3050 Business Intelligence for Managers
- INFS3060 Managing Digital Innovation Projects *
- INFS3070 Business Analysis in Practice.

* Not offered for 2015.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.
The Commercial Law major introduces students to commercial law and enables them to undertake an in-depth specialisation in some of its key areas – including corporate law, securities market regulation, banking and finance, taxation, insolvency, franchising, intellectual property, corporate crime, trade practices and consumer law. These specialist units are designed to provide the basis of a professional capability in the area far beyond the general introduction.

Requirements for a major in Commercial Law

For the award of a major in Commercial Law, students complete:

1. a six credit point junior prerequisite unit of study for the major, as follows:
   - CLAW1001 Foundations of Business Law.

2. 36 credit points of elective senior units of study selected from the following:
   - CLAW2201 Corporations Law
   - CLAW2202 Business Failure and Restructuring
   - CLAW2203 Regulation of Securities Markets
   - CLAW2204 Banking and Finance Law
   - CLAW2205 Competition and Consumer Law
   - CLAW2207 Business, Ethics and the Law
   - CLAW2208 Business Regulation, Risk and Compliance
   - CLAW2209 Intellectual Property for Business
   - CLAW2210 Chinese Tax *
   - CLAW2211 Commercial Practice in China
   - CLAW2212 Franchising
   - CLAW2213 Legal Regulation of International Business
   - CLAW3201 Australian Taxation System
   - CLAW3202 Tax Strategies for Business
   - CLAW3204 Regulation of Capital Raising
   - CLAW3206 Regulation of Mergers and Acquisitions
   - CLAW3207 Employment Regulation for Business
   - CLAW3208 Corporate Crime and Business.

* Not offered for 2015.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.
Econometrics

This subject area is offered by the School of Economics (Faculty of Arts and Social Sciences).

The major in Econometrics is available to students enrolled in the Bachelor of Economics and related combined degrees, and to students enrolled in programs in the University of Sydney Business School. It focuses on the application of mathematical and statistical techniques to the analysis of social, financial, business and economic data, which is available in ever increasing quantity and complexity. It blends the essentials of economics with a balanced and rigorous training in modern econometric theory and associated empirical methods. This major is training for an area of high employer demand, with employers increasingly looking for graduates with highly sophisticated quantitative skills.

Requirements for a major in Econometrics

These requirements are for students enrolled in the Bachelor of Commerce and related combined degrees and the Bachelor of Commerce (Liberal Studies).

For the award of a major in Econometrics, students complete:

(1) 12 credit points in junior prerequisite units of study, as follows:

- BUSS1020 Quantitative Business Analysis (OR ECMT1010 Introduction to Economic Statistics) +
- ECMT1020 Introduction to Econometrics.

+ Students enrolled in the Bachelor of Commerce and related combined degrees MUST complete BUSS1020 as it is a core unit for these programs.

(2) 36 credit points in senior units of study, comprising:

(i) 12 credit points in compulsory units of study, as follows:

- ECMT2150 Intermediate Econometrics
- ECMT2160 Econometrics Analysis

(ii) 24 credit points in elective units of study with a minimum of 18 credit points at 3000 level selected from the following:

- ECMT2120 Analysis of Discrete Choice Data*
- ECMT2130 Financial Econometrics
- ECMT3110 Econometric Models and Methods
- ECMT3120 Applied Econometrics
- ECMT3130 Forecasting for Economics and Business
- ECMT3150 The Econometrics of Financial Markets
- ECMT3170 Computational Econometrics
- ECMT3171 Spatial Econometrics *
- ECOS3902 Applied Microeconometrics ^
- ECOS3904 Applied Macroeconometrics ^

* Not offered for 2015.

^ These units can only be counted toward either an Economics or an Econometrics major, not both.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the School of Economics units of study table (Faculty of Arts and Social Sciences) for details of unit prerequisites, corequisites and other requirements.
This subject area is offered by the School of Economics (Faculty of Arts and Social Sciences).

Economics is a diverse, fascinating discipline that studies a wide range of issues that shape the broad framework of society – political, social and commercial. The School of Economics has a proud history as one of the most highly ranked centres in economics.

The objective of the major in Economics is to equip students for the diverse range of careers which value the key skills of the discipline – understanding economic and social phenomena, analysing economic data, and exploring alternative choices in addressing key challenges. The major builds the training in economics incrementally. It addresses the essentials of the discipline early in the degree, which opens a wide range of choice at senior level. This allows students to shape concentrations in areas of interest – in macroeconomics, or in areas of applied economic policy.

Requirements for a major in Economics

Note. These requirements are for students enrolled in the Bachelor of Commerce and related combined degrees and the Bachelor of Commerce (Liberal Studies).

For the award of a major in Economics, students complete:

(1) 24 credit points in junior prerequisite units of study, as follows:

- BUS1020 Quantitative Business Analysis (OR ECMT1010 Introduction to Economic Statistics) +
- ECMT1020 Introduction to Econometrics
- BUSS1040 Economics for Business Decision Making (OR ECON1001 Introductory Microeconomics) +
- ECON1002 Introductory Macroeconomics.

+ Students enrolled in the Bachelor of Commerce and related combined degrees MUST complete BUSS1020 and BUSS1040 as they are core units for these programs.

(2) 36 credit points in senior units of study, comprising:

(i) 12 credit points in compulsory units of study, as follows:

- ECOS2001 Intermediate Microeconomics; OR ECOS2901 Intermediate Microeconomics Honours

(ii) 24 credit points in elective units of study, with a minimum of 18 credit points at 3000-level, selected from the following options:

- ECOS2025 East Asian Economies
- ECOS2201 Economics of Competition and Strategy
- ECOS2307 The European Economy *
- ECOS2903 Mathematical Economics A
- ECOS3002 Development Economics
- ECOS3003 Hierarchies, Incentives and Firm Structure
- ECOS3004 History of Economic Thought
- ECOS3005 Industrial Organisation
- ECOS3006 International Trade
- ECOS3007 International Macroeconomics
- ECOS3008 Labour Economics
- ECOS3010 Monetary Economics
- ECOS3011 Public Finance
- ECOS3012 Strategic Behaviour
- ECOS3013 Environmental Economics
- ECOS3015 Law and Economics
- ECOS3016 Experimental and Behavioural Economics
- ECOS3017 Health Economics *
- ECOS3018 Economics of Growth *
- ECOS3019 Capital and Dynamics
- ECOS3020 Special Topic in Economics
- ECOS3021 Business Cycles and Asset Markets
- ECOS3022 The Economics of Financial Markets
- ECOS3023 Personnel Economics
- ECOS3027 Economics of the Family
- ECOS3901 Advanced Microeconomics Honours
- ECOS3902 Advanced Macroeconomics Honours
- ECOS3903 Applied Microeconometrics
- ECOS3904 Applied Macroeconometrics.

* Not offered for 2015.
Note: All units of study listed are six credit points unless otherwise indicated.

Please check the School of Economics units of study table (Faculty of Arts and Social Sciences) for details of unit prerequisites, corequisites and other requirements.

Junior elective units of study
The following junior Economics units of study can be completed as electives within many Business School programs.

- ECON1003 Quantitative Methods in Economics
- ECON1005 The Australian Economy.

Note: These units are not prerequisites for an Economics major.
The Discipline of Finance in the University of Sydney Business School is a leading research group currently ranked among the top five finance groups in the Asia-Pacific region. Discipline members are actively engaged with industry both nationally and internationally, which means students are exposed to high-level, market-specific knowledge that mixes theory with current relevant practice. This major takes an applied approach, teaching you how capital markets work and what they need to know to work in them.

Requirements for a major in Finance

For the award of a major in Finance, students must complete:

(1) a six credit point junior unit of study selected from the units offered by the University of Sydney Business School.

+ It is strongly recommended that students who wish to complete a Finance major also complete BUSS1020 Quantitative Business Analysis (or ECMT1010 Introduction to Economic Statistics), BUSS1040 Economics for Business Decision Making (or ECON1001 Introductory Microeconomics) and ECON1002 Introductory Macroeconomics in their first year of enrolment (subject to degree constraints) before attempting any FINC units of study. BUSS1020 and BUSS1040 are core units of study for the Bachelor of Commerce and related combined Commerce degrees.

(2) 36 credit points of senior units of study, comprising:

(i) 18 credit points of compulsory units of study, as follows:

• FINC2011 Corporate Finance I
• FINC2012 Corporate Finance II
• FINC3017 Investments and Portfolio Management.

(ii) 18 credit points of elective units of study selected from the following options:

• FINC3011 International Financial Management
• FINC3012 Derivative Securities
• FINC3013 Mergers and Acquisitions
• FINC3014 Trading and Dealing in Security Markets
• FINC3015 Financial Valuation: Case Study Approach
• FINC3018 Bank Financial Management
• FINC3019 Fixed Income Securities
• FINC3020 Financial Risk Management
• FINC3021 Mathematical Finance
• FINC3022 Alternative Investments
• FINC3023 Behavioural Finance.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.

CFA® program partners

CFA Institute partners with globally diverse, high profile institutions who cover a significant portion of the CFA Program Candidate Body of Knowledge TM and who embrace the CFA Institute Code of Ethics and Standards of Professional Conduct in their degree programs. Recognition as a CFA Program Partner provides a signal to potential students, current students, and the marketplace that the university curriculum is closely tied to professional practice and is well suited to preparing students to sit for the CFA exams.

The University of Sydney is recognised as a program partner through the Bachelor of Commerce (majoring in Finance) degree program. In addition to the Finance major, it is also recommended that students complete the free online learning module, Ethics and Standards of Practice available through the CFA Institute.

For further information refer to the CFA Program Partners information on the Business School website.
A major in Industrial Relations and Human Resource Management (IR&HRM) equip students with essential tools and knowledge to build a career in the ‘people’ function in organisations. Students build their understanding of the major HR functions and roles across the employment lifecycle including recruitment and selection, remuneration and reward, performance management and employee training and development. This is balanced with the study of industrial (or employment) relations, covering important topics such as employment contracts, labour markets, employment legislation and policies and collective bargaining and trade unions. Students are also able to apply to undertake work placement in IR and HR as a part of their degree.

Requirements for a major in Industrial Relations and Human Resource Management

For the award of an Industrial Relations and Human Resource Management major, students complete:

(1) a six credit point junior prerequisite unit of study for the major, as follows:


(2) 36 credit points of senior units of study, comprising:

(i) 12 credit points of compulsory units of study, as follows:

- WORK2203 Industrial Relations Policy
- WORK2205 Human Resource Processes.

(ii) 24 credit points of elective units of study selected from the following:

- WORK2209 Managing Organisational Change *
- WORK2210 Strategic Management
- WORK2211 Human Resource Strategies *
- WORK2215 IR and HRM Practice *
- WORK2217 International Human Resource Management
- WORK2218 Managing Organisational Behaviour
- WORK2219 Managing Organisational Sustainability
- WORK2221 Organisational Communication
- WORK2222 Leadership in Organisations
- WORK2224 Globalisation, Work and Employment
- WORK2225 Work and Social Change
- WORK2226 Institutions at Work *
- WORK2227 Regulation at Work
- WORK3921 Theories of Work and Organisations *
- WORK3922 Organisational Research Methods.

* Not offered for 2015.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.

Australian Human Resource Institute (AHRI) accreditation

All undergraduate degrees incorporating a major in Industrial Relations and Human Resource Management are AHRI-accredited. Students wishing to satisfy the requirements for professional membership of AHRI should complete an Industrial Relations and Human Resource Management major as part of their degree.
Studying an International Business major at the University of Sydney Business School provides students with the knowledge and skills relevant to the development, strategy and management of international business organisations and the institutional context for their development, growth and operation.

There is a strong emphasis throughout the units of study on cultural understanding and comparing how business works in Australia with other countries in the Asian region and beyond. In addition, there is the opportunity to focus on entrepreneurship skills in an international business context.

Requirements for a major in International Business

For the award of a major in International Business, students complete:
(1) a six credit point junior unit of study, that must be either,
(a) offered by the University of Sydney Business School; OR
(b) be part of the Bachelor of Economics, or Bachelor of International and Global Studies (for students enrolled in these degrees only).*

* Students who do not meet the requirements in (a) or (b) may complete two alternative junior units of study approved by the Chair of the Discipline of International Business.

(2) 36 credit points of senior units of study, comprising:
(i) 24 credit points of compulsory units of study, as follows:
• IBUS2101 International Business Strategy
• IBUS2102 Cross-Cultural Management
• IBUS3101 International Business Alliances
• IBUS3102 International Risk Management.

(ii) 12 credit points of elective units of study selected from the following options:
• ACCT3031 International Corporate Governance
• CLAW2211 Commercial Practice in China
• ECOS3006 International Trade + ^
• ECOS3007 International Macroeconomics + ^
• FINC3011 International Financial Management
• GOVT2221 Politics of International Economic Relations + ^
• GOVT2225 International Security in the 21st Century + ^
• IBUS3103 Entrepreneurship and Innovation
• IBUS3104 Ethical International Business Decisions
• IBUS3106 International Business Special Project
• IBUS3107 Business Negotiations
• IBUS3108 Social Entrepreneurship
• MKTG3116 International Marketing
• USSC2601 US in the World + ^
• WORK2217 International Human Resource Management
• WORK2222 Leadership in Organisations.
• Senior language units of study (2000 and 3000 level) from the Faculty of Arts and Social Sciences (a maximum of two units of study or 12 credit points). + ^

+ For students enrolled in the Bachelor of Commerce, all Government and International Relations (GOVT), US Studies Centre (USSC), or language units from the Faculty of Arts and Social Sciences count towards the non-Business School and School of Economics unit allowances for Business School degrees. The number of units students can complete from another faculty (non-Business School and School of Economics) are restricted (refer to individual degree rules for details). Students enrolled in the combined Bachelor of Commerce and Bachelor of Laws program cannot complete any units from outside of the Business School and School of Economics.

^ For students enrolled in the Bachelor of Commerce (Liberal Studies), all Economics (ECOS), GOVT, USSC and language units will count towards the 84 credit point allowance for non-Business School units of study.

Many of the senior elective options will require the completion of additional prerequisites. Please refer to the relevant faculty handbook for details of unit prerequisites (sydney.edu.au/handbooks/).

Note: All units of study listed are six credit points unless otherwise indicated.
Management

A Management major provides the tools and concepts students need to understand how organisations work and the critical role of managers within them. This includes building knowledge in important areas such as developing and implementing strategy, driving organisational change and leading teams to achieve organisational objectives. Management is commonly understood as the process of planning, organising, leading and controlling the efforts of organisational members and deploying resources inside and outside the organisation to achieve set objectives. The Management major draws on subjects from a number of disciplines in the Business School to give students a well-rounded understanding of management thought and management practice. Students can also make an application to undertake work placement in management as a part of their studies.

Requirements for a major in Management

For the award of a major in Management, students complete:

(1) a six credit point junior unit of study from the University of Sydney Business School. +

+ The junior unit selected may be a core unit or an optional junior unit which may be a prerequisite for an elective option under this major.

(2) 36 credit points of senior units of study, comprising:

(i) 18 credit points of compulsory units of study, as follows:

- WORK2201 Foundations of Management
- WORK2210 Strategic Management
- WORK2218 Managing Organisational Behaviour.

(ii) 18 credit points of elective units of study selected from the following options:

- IBUS2102 Cross-Cultural Management
- IBUS3107 Business Negotiations
- GBUS2350 Project Planning and Management
- WORK2209 Managing Organisational Change *
- WORK2211 Human Resource Strategies *
- WORK2217 International Human Resource Management
- WORK2219 Managing Organisational Sustainability
- WORK2221 Organisational Communication
- WORK2222 Leadership in Organisations
- WORK2227 Regulation at Work
- WORK3922 Organisational Research Methods.

* Not offered for 2015.

Note: Some of these senior elective options require the completion of additional prerequisites outside of those units of study listed for this major.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study tables for details of unit prerequisites, corequisites and other requirements.
Marketing is a pervasive element in modern society and is increasingly vital to the success of private and public sector organisations. The major in marketing emphasises critical and analytical thinking and the practice of marketing as an applied science. A Marketing major provides knowledge about consumer behaviour and purchase decision making, integrating theory and practice from many branches of the social sciences. Team building, presentation skills, initiative and business planning skills are important elements of this major.

Requirements for a major in Marketing

For the award of a major in Marketing, students complete:

(1) a six credit point junior prerequisite unit of study for the major, as follows:

- MKTG1001 Marketing Principles.

(2) 36 credit points of senior units of study, comprising:

(i) 18 credit points of compulsory units of study, as follows:

- MKTG2112 Consumer Behaviour
- MKTG2113 Marketing Research
- MKTG3118 Marketing Strategy and Planning.

(ii) 18 credit points of senior units of study selected from the following options:

- CLAW2212 Franchising
- MKTG3110 Electronic Marketing
- MKTG3112 Marketing Communications
- MKTG3114 New Products Marketing
- MKTG3116 International Marketing
- MKTG3117 Services Marketing
- MKTG3119 Public Relations Management
- MKTG3120 Building and Managing Brands
- MKTG3121 Advertising: Creative Principles
- MKTG3211 Contemporary Issues in Marketing.*

* Not offered for 2015.

Note: All units of study listed are six credit points unless otherwise indicated.

Please check the Business School unit of study table for details of unit prerequisites, corequisites and other requirements.
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

The unit of study table for the University of Sydney Business School is set out as follows:

- Core units of study for the Bachelor of Commerce
- Core units of study for the Bachelor of Commerce (Liberal Studies)
- The University of Sydney Business School subject areas – Accounting
- The University of Sydney Business School subject areas – Business Analytics
- The University of Sydney Business School subject areas – Business Information Systems
- The University of Sydney Business School subject areas – Commercial Law
- The University of Sydney Business School subject areas – Finance
- The University of Sydney Business School subject areas – Industrial Relations and Human Resource Management
- The University of Sydney Business School subject areas – International Business
- The University of Sydney Business School subject areas – Management
- The University of Sydney Business School subject areas – Marketing
- School of Economics subject areas
- Other Business School units of study
- Other faculty units of study
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up-to-date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

Core units of study for the Bachelor of Commerce and related combined degrees

These core units are completed by all students enrolled in the Bachelor of Commerce and the related Bachelor of Commerce combined degrees.

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>Junior units of study</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>BUSS1001 Understanding Business</td>
<td>6</td>
<td>N ECOF1003</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>BUSS1900 Managing Business Communication</td>
<td></td>
<td>C BUSS1001</td>
<td>Note: Department permission required for enrolment</td>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).</td>
<td></td>
<td>Intensive December Intensive February Semester 1 Semester 1</td>
</tr>
<tr>
<td>BUSS1002 The Business Environment</td>
<td>6</td>
<td>P ECOF1003 or BUSS1001</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>BUSS1020 Quantitative Business Analysis</td>
<td>6</td>
<td>N MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015</td>
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<td></td>
<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>BUSS1030 Accounting, Business and Society</td>
<td>6</td>
<td>N ACCT1001, ACCT1003, ACCT1004, ACCT1005, ACCT1002</td>
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<td></td>
<td></td>
<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>BUSS1040 Economics for Business Decision Making</td>
<td>6</td>
<td>N ECOF1005</td>
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<td>Semester 1 Semester 2</td>
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<tr>
<td>Senior unit of study (Capstone)</td>
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<tr>
<td>BUSS3500 Integrated Business Applications</td>
<td>6</td>
<td>P For the Bachelor of Commerce: Completed a minimum of 120 credit points including the following units of study: (BUSS1001 or ECOF1003), (BUSS1002 or ECOF1004), (BUSS1030 or ECON1001) and (BUSS1040 or ECON1000) and (BUSS1020 or ECMT1010 or equivalent); For the Bachelor of Commerce (Liberal Studies): Completed a minimum of 188 credit points including the following units of study: (BUSS1001 or ECOF1003) and (BUSS1002 or ECOF1004).</td>
<td></td>
<td></td>
<td></td>
<td>Intensive February Semester 1 Semester 1</td>
</tr>
</tbody>
</table>

For internal use by University of Sydney staff only.
# Table of Undergraduate Units of Study: The University of Sydney Business School

**Please note:** The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

## Core Units of Study for the Bachelor of Commerce (Liberal Studies)

<table>
<thead>
<tr>
<th>Unit of Study</th>
<th>Credit Points</th>
<th>Assumed Knowledge</th>
<th>Prerequisites</th>
<th>Corequisites</th>
<th>Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Junior Units of Study</strong></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>BUSS1001 Understanding Business</td>
<td>6</td>
<td>N ECOF1003</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>BUSS1900 Managing Business Communication A</td>
<td></td>
<td>C BUSS1001</td>
<td></td>
<td></td>
<td></td>
<td>Intensive</td>
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<td>Note: Department permission required for enrolment</td>
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<tr>
<td></td>
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<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).</td>
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</tr>
<tr>
<td>BUSS1002 The Business Environment</td>
<td>6</td>
<td>P ECOF1003 or BUSS1001</td>
<td></td>
<td></td>
<td>N ECOF1004, CISS2001</td>
<td>Semester 1 Semester 2</td>
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<tr>
<td></td>
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<td>Note: Department permission required for enrolment</td>
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<tr>
<td></td>
<td></td>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).</td>
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<tr>
<td><strong>Senior Unit of Study (Capstone)</strong></td>
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<td></td>
</tr>
<tr>
<td>BUSS3500 Integrated Business Applications</td>
<td>6</td>
<td>P For the Bachelor of Commerce: Completed a minimum of 120 credit points including the following units of study: (BUSS1001 or ECOF1003), (BUSS1002 or ECOF1004), (BUSS1030 or ACCT1005), (BUSS1040 or ECON1001) and (BUSS1020 or ECMT1010 or equivalent); For the Bachelor of Commerce (Liberal Studies): Completed a minimum of 188 credit points including the following units of study: (BUSS1001 or ECOF1003) and (BUSS1002 or ECOF1004).</td>
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<td>Intensive February Semester 1 Semester 2</td>
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<td></td>
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<td>Note: Department permission required for enrolment</td>
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<td></td>
<td></td>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).</td>
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</tbody>
</table>
### Accounting

**Unit of study** | **Credit points** | **A: Assumed knowledge** | **P: Prerequisites** | **C: Corequisites** | **N: Prohibition** | **Session**
---|---|---|---|---|---|---
For the award of a major in Accounting, students complete:
(1) 18 credit points in junior units of study: BUSS1030, ACCT1006 and BUSS1020* (or ECMT1010);
(2) 12 credit points in compulsory senior units of study: ACCT2011 and ACCT2012; and
(3) a minimum of 24 credit points in elective senior units of study.

* Students enrolled in the Bachelor of Commerce and related combined degrees must complete BUSS1020 as it is a core unit for these programs.

#### Junior units of study

**BUSS1030**  
*Accounting, Business and Society*  
| 6 | N | ACCT1001, ACCT1003, ACCT1004, ACCT1005, ACCT1002  
| Semester 1 | Semester 2 |

This unit of study is a compulsory part of the Bachelor of Commerce and combined Bachelor of Commerce degrees.

**ACCT1006**  
*Accounting and Financial Management*  
| 6 | P | ACCT1005 or BUSS1030  
| N | ACCT1004, ACCT1001, ACCT1002  
| Semester 1 | Semester 2 |

**BUSS1020**  
*Quantitative Business Analysis*  
| 6 | N | MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015  
| Semester 1 | Semester 2 |

This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees.

**ECMT1010**  
*Introduction to Economic Statistics*  
| 6 | N | ECMT1011, ECMT1012, ECMT1013, MATH1015, MATH1005, MATH1005, STAT1021, ECOF1010, BUSS1020, ENVX1001  
| Semester 1 | Semester 2 |

#### Senior units of study

**ACCT2011**  
*Financial Accounting A*  
| 6 | P | (ACCT1001 or ACCT1005 or BUSS1030) and (ACCT1002 or ACCT1006) and (ECMT1010 or BUSS1020)  
| N | ACCT2001  
| Semester 1 | Semester 2 |

**ACCT2012**  
*Management Accounting A*  
| 6 | P | (ACCT1001 or ACCT1005 or BUSS1030) and (ACCT1002 or ACCT1006)  
| N | ACCT2002  
| Semester 1 | Semester 2 |

**ACCT3011**  
*Financial Accounting B*  
| 6 | P | ACCT2011 or ACCT2001  
| N | ACCT3001  
| Semester 1 | Semester 2 |

**ACCT3012**  
*Management Accounting B*  
| 6 | P | ACCT2012 or ACCT2002  
| N | ACCT3002  
| Semester 1 | Semester 2 |

**ACCT3013**  
*Financial Statement Analysis*  
| 6 | P | (ACCT2011 or ACCT2001) and (FINC2011 or FINC2001)  
| N | ACCT3003  
| Semester 1 | Semester 2 |

**ACCT3014**  
*Auditing and Assurance*  
| 6 | P | ACCT3011 or ACCT3001  
| N | ACCT3004  
| Semester 1 | Semester 2 |

**ACCT3031**  
*International Corporate Governance*  
| 6 | A | CLAW2011  
| P | ACCT2011 or ACCT2001  
| Semester 1 | Semester 2 |

**ACCT3032**  
*Current Issues in Management Accounting*  
| 6 | P | ACCT2012 or ACCT2002  
| Note: Department permission required for enrolment  
| Semester 1 |

**CLAW2201**  
*Corporations Law*  
| 6 | P | Any 4 full semester junior units of study including CLAW1001  
| N | CLAW2001  
| Semester 1 | Semester 2 |

### Honours year units of study

For the award of the Bachelor of Commerce, the Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Accounting, students complete an additional honours year of study comprising the five units listed below.

**BUSS4000**  
*Honours in Business*  
| Note: Department permission required for enrolment  
| Permission is required to enrol in this unit. Please contact the Business Programs Unit for details. business.student.support@sydney.edu.au  
| Semester 1 | Semester 2 |

**BUSS4001**  
*Business Honours Research Methods*  
| 12 | Note: Department permission required for enrolment  
| Semester 1 | Semester 2 |

**BUSS4102**  
*Accounting Honours A*  
| 12 | P | Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.  
<p>| Semester 1 | Semester 2 |</p>
<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS4103 Accounting Honours B</td>
<td>12</td>
<td></td>
<td>P BUSS4102</td>
<td></td>
<td></td>
<td>Semester 1, 2</td>
</tr>
<tr>
<td>BUSS4004 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
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<td>Semester 1, 2</td>
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</table>
# Business Analytics

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS1020</td>
<td>6</td>
<td>N MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015</td>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees.</td>
<td>Semester 1, Semester 2</td>
<td></td>
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</tr>
<tr>
<td>ECMT1010</td>
<td>6</td>
<td>N ECMT1011, ECMT1012, ECMT1013, MATH1015, MATH1005, MATH1905, STAT1021, ECOF1010, BUSS1020, ENVX1001</td>
<td>Semester 1, Semester 2</td>
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</table>

## Junior units of study

### Compulsory unit of study for the major

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS1020 Quantitative Business Analysis</td>
<td>6</td>
<td>N BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2620, ECMT2720</td>
<td>Semester 1, Semester 2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ECMT1010 Introduction to Economic Statistics</td>
<td>6</td>
<td>N BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2110</td>
<td>Semester 1, Semester 2</td>
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</tbody>
</table>

### Senior units of study

#### Compulsory units for the major

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>QBUS2310 Management Science</td>
<td>6</td>
<td>P BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2620, ECMT2720</td>
<td>Semester 1</td>
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<tr>
<td>QBUS2810 Statistical Modelling for Business</td>
<td>6</td>
<td>P BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2110</td>
<td>Semester 1</td>
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</tbody>
</table>

#### Elective units for the major

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>QBUS2220 Methods of Decision Analysis</td>
<td>6</td>
<td>P BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2620, ECMT2720</td>
<td>Semester 1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>QBUS2230 Operations Management</td>
<td>6</td>
<td>P BUSS1020 or ECMT1010 or equivalent</td>
<td>N ECMT2640</td>
<td>Semester 1</td>
<td></td>
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<tr>
<td>QBUS2350 Project Planning and Management</td>
<td>6</td>
<td>P BUSS1020 or ECMT1010 or equivalent</td>
<td>N CIVL3805, ECMT3640</td>
<td>Semester 2</td>
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<tr>
<td>QBUS2820 Predictive Analytics</td>
<td>6</td>
<td>P QBUS2810 or ECMT2110</td>
<td>Semester 2</td>
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<tr>
<td>QBUS3310 Advanced Management Science</td>
<td>6</td>
<td>P QBUS2310 or ECMT2620</td>
<td>N ECMT3710, ECMT3610</td>
<td>Semester 1</td>
<td></td>
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<tr>
<td>QBUS3320 Supply Chain Management</td>
<td>6</td>
<td>P QBUS2810 or ECMT2640</td>
<td>QBUS2330</td>
<td>Semester 1</td>
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<tr>
<td>QBUS3810 Business Risk Analysis</td>
<td>6</td>
<td>P ECMT2110 or QBUS2810</td>
<td>N ECMT3180</td>
<td>Semester 1</td>
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<tr>
<td>QBUS3820 Data Mining and Data Analysis</td>
<td>6</td>
<td>P ECMT2110 or QBUS2810</td>
<td>Semester 2</td>
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<tr>
<td>QBUS3830 Advanced Analytics</td>
<td>6</td>
<td>P QBUS2810</td>
<td>Semester 1</td>
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</table>

## Honours year units of study

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Business Analytics, students complete an additional honours year of study comprising the following five honours units.

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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</thead>
<tbody>
<tr>
<td>BUSS4000 Honours in Business</td>
<td></td>
<td>Note: Department permission required for enrolment</td>
<td>Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
<td>Semester 1, Semester 2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1, Semester 2</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4302 Business Analytics Honours A</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1, Semester 2</td>
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<tr>
<td>BUSS4303 Business Analytics Honours B</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1, Semester 2</td>
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<tr>
<td>Unit of study</td>
<td>Credit points</td>
<td>A: Assumed knowledge</td>
<td>P: Prerequisites</td>
<td>C: Corequisites</td>
<td>N: Prohibition</td>
<td>Session</td>
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<tr>
<td>BUSS4004 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
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<td>Semester 1 Semester 2</td>
</tr>
</tbody>
</table>
The University of Sydney Business School subject areas

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Business Information Systems

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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</thead>
<tbody>
<tr>
<td>For the award of a major in Business Information Systems, students complete:</td>
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<tr>
<td>(1) a six credit point junior unit of study: INFS1000; and</td>
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<tr>
<td>(2) 12 credit points in compulsory senior units of study: INFS2001 and INFS2020; and</td>
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<tr>
<td>(3) a minimum of 24 credit points in elective senior units of study.</td>
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<td>Junior units of study</td>
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<tr>
<td>INFS1000 Digital Business Innovation</td>
<td>6</td>
<td>N</td>
<td>INFO1000, ISYS1003</td>
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<td>Semester 1, Semester 2, Summer Main</td>
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<tr>
<td>Senior units of study</td>
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<tr>
<td>INFS2001 IS for Performance Improvement</td>
<td>6</td>
<td>P</td>
<td>(INFS1000 or INFO1000 or ISYS1003)</td>
<td>N INFS2000, ACCT2003</td>
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<td>Semester 1, Semester 2, Summer Main</td>
</tr>
<tr>
<td>INFS2020 Business Process Modelling &amp; Improvement</td>
<td>6</td>
<td>A</td>
<td>INFS1000 or equivalent</td>
<td>N INFS2005</td>
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<tr>
<td>INFS2010 People, Information and Knowledge</td>
<td>6</td>
<td>A</td>
<td>INFS1000 or equivalent</td>
<td>N INFS3015</td>
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<td>Semester 2</td>
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<tr>
<td>INFS2030 Digital Business Management</td>
<td>6</td>
<td>A</td>
<td>INFS1000 or equivalent</td>
<td>N INFS3020, ACCT3006</td>
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<tr>
<td>INFS2040 Project Management Foundations</td>
<td>6</td>
<td>N</td>
<td>INFO3402, ENGG1850</td>
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<td>Semester 1, Semester 2</td>
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<tr>
<td>INFS3030 Information Protection and Assurance</td>
<td>6</td>
<td>A</td>
<td>INFS1000 or equivalent</td>
<td>N INFS3010</td>
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<td>Semester 2</td>
</tr>
<tr>
<td>INFS3040 Enterprise Systems &amp; Integrated Business</td>
<td>6</td>
<td>A</td>
<td>INFS1000 or equivalent</td>
<td>N INFS3005</td>
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<tr>
<td>INFS3050 Business Intelligence for Managers</td>
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<tr>
<td>INFS3070 Business Analysis in Practice</td>
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<td>INFS1000 or equivalent</td>
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</tr>
<tr>
<td>Honours year units of study</td>
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</tr>
<tr>
<td>For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Business Information Systems, students complete an additional honours year of study comprising the five units listed below.</td>
<td></td>
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</tr>
<tr>
<td>BUSS4000 Honours in Business</td>
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<td></td>
<td></td>
<td>Semester 1, Semester 2</td>
</tr>
<tr>
<td>BUSS4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td></td>
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<td>Semester 1, Semester 2</td>
</tr>
<tr>
<td>BUSS4202 Business Information Systems Honours A</td>
<td>12</td>
<td>P</td>
<td>Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
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<td>Semester 1, Semester 2</td>
</tr>
<tr>
<td>BUSS4203 Business Information Systems Honours B</td>
<td>12</td>
<td>P</td>
<td>BUSS4202</td>
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<td>Semester 1, Semester 2</td>
</tr>
<tr>
<td>BUSS4004 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
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<td>Semester 1, Semester 2</td>
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</tbody>
</table>
Table of undergraduate units of study: The University of Sydney Business School

The University of Sydney Business School subject areas

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Commercial Law

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>For the award of a major in Commercial Law, students complete: (1) a six credit point junior unit of study: CLAW1001; (2) a minimum of 36 credit points in elective senior units of study.</td>
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<tr>
<td>CLAW1001 Foundations of Business Law</td>
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<td>Semester 2</td>
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<td>Semester 1</td>
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<tr>
<td>Senior units of study</td>
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<tr>
<td>Elective units for the major</td>
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<tr>
<td>CLAW2201 Corporate Law</td>
<td>6</td>
<td>P Any 4 full semester junior units of study including CLAW1001</td>
<td>CLAW2001</td>
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<td>Semester 1</td>
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<td>Semester 2</td>
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<td>CLAW2002</td>
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<td>Semester 2</td>
</tr>
<tr>
<td>CLAW2202 Business Failure and Restructuring</td>
<td>6</td>
<td>P CLAW2201 or CLAW2001</td>
<td>CLAW2002</td>
<td></td>
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<td>Semester 1</td>
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<tr>
<td>Semester 2</td>
<td></td>
<td></td>
<td>CLAW2003</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>CLAW2203 Regulation of Securities Markets</td>
<td>6</td>
<td>P CLAW2001 or CLAW2001</td>
<td>CLAW2003</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Semester 1</td>
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<td></td>
<td>CLAW2004</td>
<td></td>
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<td>Semester 1</td>
</tr>
<tr>
<td>CLAW2204 Banking and Finance Law</td>
<td>6</td>
<td>P CLAW1001</td>
<td>CLAW2004</td>
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<tr>
<td>CLAW2205 Competition and Consumer Law</td>
<td>6</td>
<td>P CLAW1001</td>
<td>CLAW2005</td>
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<td>Semester 1</td>
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<td></td>
<td>CLAW3005, MKTG3005, CLAW2005</td>
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<tr>
<td>CLAW2207 Business, Ethics and the Law</td>
<td>6</td>
<td>P CLAW1001</td>
<td>CLAW2007</td>
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<tr>
<td>CLAW2208 Business Regulation, Risk and Compliance</td>
<td>6</td>
<td>P 4 units of study (either junior or senior)</td>
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<tr>
<td>CLAW2209 Intellectual Property for Business</td>
<td>6</td>
<td>P 4 units of study (either junior or senior)</td>
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<tr>
<td>CLAW2211 Commercial Practice in China</td>
<td>6</td>
<td>P four junior or senior units of study</td>
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<tr>
<td>CLAW2212 Franchising</td>
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<tr>
<td>CLAW2213 Legal Regulation of Int’l Business</td>
<td>6</td>
<td>P Four junior or senior units of study</td>
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<tr>
<td>CLAW3201 Australian Taxation System</td>
<td>6</td>
<td>P CLAW2201</td>
<td>CLAW2001</td>
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<td>Semester 1</td>
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<td>CLAW3001</td>
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<tr>
<td>CLAW3202 Tax Strategies for Business</td>
<td>6</td>
<td>P CLAW2301 or CLAW2001</td>
<td>CLAW2002</td>
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<td>CLAW3002</td>
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<tr>
<td>CLAW3204 Regulation of Capital Raising</td>
<td>6</td>
<td>C CLAW2201</td>
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<tr>
<td>CLAW3206 Regulation of Mergers and Acquisitions</td>
<td>6</td>
<td>C CLAW2201</td>
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<tr>
<td>CLAW3207 Employment Regulation for Business</td>
<td>6</td>
<td>P CLAW1001 and three additional Junior or Senior units of study</td>
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<td>Semester 2</td>
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<tr>
<td>CLAW3208 Corporate Crime and Business</td>
<td>6</td>
<td>C CLAW2201</td>
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<td>Semester 2</td>
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<tr>
<td>Honours year units of study</td>
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<tr>
<td>For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Business Law, students complete an additional honours year of study comprising the five units listed below.</td>
<td></td>
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<tr>
<td>BUS4000 Honours in Business</td>
<td></td>
<td>Note: Department permission required for enrolment</td>
<td>Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
<td></td>
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<td>Semester 1</td>
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<tr>
<td>Semester 2</td>
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<tr>
<td>BUS4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
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<td>Semester 1</td>
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<tr>
<td>Semester 2</td>
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<td>Semester 2</td>
</tr>
<tr>
<td>Unit of study</td>
<td>Credit points</td>
<td>A: Assumed knowledge</td>
<td>P: Prerequisites</td>
<td>C: Corequisites</td>
<td>N: Prohibition</td>
<td>Session</td>
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<tr>
<td>BUSS4702</td>
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<td>P: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
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<td>Semester 1, Semester 2</td>
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<tr>
<td>Business Law Honours A</td>
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<td>BUSS4703</td>
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<td>P: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
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<td>Semester 1, Semester 2</td>
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<tr>
<td>Business Law Honours B</td>
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<tr>
<td>BUSS4004</td>
<td>12</td>
<td></td>
<td>Note: Department permission required for enrolment</td>
<td></td>
<td></td>
<td>Semester 1, Semester 2</td>
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<tr>
<td>Business Honours Thesis</td>
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</tbody>
</table>
Table of undergraduate units of study: The University of Sydney Business School

The University of Sydney Business School subject areas

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

Finance

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tbody>
<tr>
<td>For the award of a major in Finance, students complete:</td>
<td></td>
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<tr>
<td>(1) six credit points in junior units of study from the University of Sydney Business School; *</td>
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<tr>
<td>(2) 18 credit points in compulsory senior units of study: FINC2011, FINC2012 and FINC3017; and</td>
<td></td>
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<tr>
<td>(3) a minimum of 18 credit points in elective senior units of study.</td>
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</tr>
<tr>
<td>* It is strongly recommended that students who wish to complete a Finance major complete BUSS1020 (or ECMT1010) and BUSS1040 (or ECON1001 and ECON1002) in their first year of study (subject to degree constraints) prior to commencing study of any FINC units. BUSS1020 and BUSS1020 are completed as core units for students enrolled in the Bachelor of Commerce and related combined degrees.</td>
<td></td>
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Junior units of study (recommended)

<table>
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<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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</thead>
<tbody>
<tr>
<td>BUSS1020</td>
<td>Quantitative Business Analysis</td>
<td>6</td>
<td>N MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015</td>
<td></td>
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</tr>
<tr>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees.</td>
<td>Semester 1, Semester 2</td>
<td></td>
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<tr>
<td>ECMT1010</td>
<td>Introduction to Economic Statistics</td>
<td>6</td>
<td>N ECMT1011, ECMT1012, ECMT1013, MATH1015, MATH1005, MATH1905, STAT1021, ECOF1010, BUSS1020, ENVX1001</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Semester 1, Semester 2, Semester 2</td>
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<tr>
<td>BUSS1040</td>
<td>Economics for Business Decision Making</td>
<td>6</td>
<td>N ECOF1005</td>
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<tr>
<td>This unit of study is a compulsory part of the Bachelor of Commerce and combined Bachelor of Commerce degrees.</td>
<td>Semester 1, Semester 2</td>
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<tr>
<td>ECON1001</td>
<td>Introductory Microeconomics</td>
<td>6</td>
<td>N BUSS1040</td>
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<tr>
<td>Semester 1, Semester 2, Semester 2, Summer Main</td>
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<tr>
<td>ECON1002</td>
<td>Introductory Macroeconomics</td>
<td>6</td>
<td>Semester 1, Semester 2, Summer Main</td>
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Senior units of study

Compulsory units for the major

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<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tbody>
<tr>
<td>FINC2011</td>
<td>Corporate Finance I</td>
<td>6</td>
<td>A ECMT1010 or BUSS1020, BUSS1040 or (ECON1001 and ECON1002) and BUSS1030 (or ACCT1001 and ACCT1002)</td>
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<td></td>
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</tr>
<tr>
<td>Note: Study in Finance commences in second year. BUSS1020 (or ECMT1010), BUSS1040 (or ECON1001 and ECON1002) and BUSS1030 (or ACCT1001 and ACCT1002) are recommended for all students wanting to study Finance.</td>
<td>Semester 1, Semester 2, Winter Early</td>
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<tr>
<td>FINC2012</td>
<td>Corporate Finance II</td>
<td>6</td>
<td>P FINC2011 or FINC2001</td>
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<tr>
<td>N FINC2002</td>
<td>Semester 1, Semester 2, Summer Main</td>
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<tr>
<td>FINC3017</td>
<td>Investments and Portfolio Management</td>
<td>6</td>
<td>P FINC2011</td>
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<tr>
<td>N FINC3007</td>
<td></td>
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<tr>
<td>Students who achieved less than a credit in FINC2011 are advised not to attempt FINC3017 until they have completed FINC2012.</td>
<td>Semester 1, Semester 2, Summer Early</td>
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Elective units for the major

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<th>Unit of study</th>
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<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tbody>
<tr>
<td>FINC3011</td>
<td>International Financial Management</td>
<td>6</td>
<td>P FINC2012 or FINC2002</td>
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<tr>
<td>N FINC3001</td>
<td>Semester 1</td>
<td></td>
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<tr>
<td>FINC3012</td>
<td>Derivative Securities</td>
<td>6</td>
<td>P FINC2012 or FINC2002</td>
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<tr>
<td>N FINC3002</td>
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<tr>
<td>Knowledge of calculus, regression, probability theory and random distributions are helpful for this subject</td>
<td>Semester 2</td>
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<tr>
<td>FINC3013</td>
<td>Mergers and Acquisitions</td>
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<td>N FINC3003</td>
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<tr>
<td>FINC3014</td>
<td>Trading and Dealing in Security Markets</td>
<td>6</td>
<td>P FINC2012 or FINC2002</td>
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<tr>
<td>N FINC3004</td>
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<tr>
<td>FINC3015</td>
<td>Financial Valuation: Case Study Approach</td>
<td>6</td>
<td>P FINC2012 or FINC2002</td>
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<tr>
<td>N FINC3005</td>
<td>Semester 1</td>
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<tr>
<td>FINC3018</td>
<td>Bank Financial Management</td>
<td>6</td>
<td>P FINC2012 or FINC2002</td>
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<tr>
<td>N FINC3008</td>
<td>Semester 2</td>
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### Unit of study Table: The University of Sydney Business School

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<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tr>
<td>FINC3019 Fixed Income Securities</td>
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<td>FINC2012 or FINC2002</td>
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<td>Semester 1, 2</td>
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<tr>
<td>FINC3020 Financial Risk Management</td>
<td>6</td>
<td>A FINC3017</td>
<td>FINC2012</td>
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<td>Semester 2</td>
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<tr>
<td>FINC3021 Mathematical Finance</td>
<td>6</td>
<td>A HSC 3 Unit mathematics</td>
<td>FINC2012 or FINC2002</td>
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<td>FINC2013</td>
<td>Semester 1</td>
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<tr>
<td></td>
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<td></td>
<td>This is a useful subject for students contemplating going on to study at honours level and/or undertake subsequent research degrees.</td>
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<tr>
<td>FINC3022 Alternative Investments</td>
<td>6</td>
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<td>FINC2012</td>
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<tr>
<td>FINC3023 Behavioural Finance</td>
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<td>FINC2012</td>
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#### Honours year units of study

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Finance, students complete an additional honours year of study comprising the five units listed below.

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<th>Unit of study</th>
<th>Credit points</th>
<th>Notes</th>
<th>Session</th>
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<td>BUS5400 Honours in Business</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1, 2</td>
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<tr>
<td>BUS5401 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1, 2</td>
</tr>
<tr>
<td>BUS5403 Finance Honours A</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1, 2</td>
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<tr>
<td>BUS5404 Finance Honours B</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1, 2</td>
</tr>
<tr>
<td>BUS5404 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1, 2</td>
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Table of undergraduate units of study: The University of Sydney Business School

Industrial Relations and Human Resource Management

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tbody>
<tr>
<td>Work1003 Foundations of Work and Employment</td>
<td>6</td>
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<td>Semester 1, 2</td>
</tr>
<tr>
<td>Work2203 Industrial Relations Policy</td>
<td>6</td>
<td>P 24 credit points of junior units of study including (Work1003 or Work1002)</td>
<td>N Work2003</td>
<td></td>
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<td>Semester 2</td>
</tr>
<tr>
<td>Work2205 Human Resource Processes</td>
<td>6</td>
<td>P 24 credit points of junior units of study including (Work1003 or Work1002)</td>
<td>N Work2005</td>
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<td>Semester 1</td>
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<tr>
<td>Work2210 Strategic Management</td>
<td>6</td>
<td>P 40 credit points worth of units of study</td>
<td>N Work2010</td>
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<td>Semester 2</td>
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<tr>
<td>Work2217 International Human Resource Management</td>
<td>6</td>
<td>P 40 credit points worth of units of study including either (Work1003 or Work1001) OR (IBUS2101 or IBUS2001)</td>
<td>N Work2017</td>
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<td>Semester 2</td>
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<tr>
<td>Work2218 Managing Organisational Behaviour</td>
<td>6</td>
<td>P 24 junior credit points</td>
<td>This is the compulsory unit of study for the Management major.</td>
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<tr>
<td>Work2219 Managing Organisational Sustainability</td>
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<td>P 40 credit points worth of units of study</td>
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<tr>
<td>Work2221 Organisational Communication</td>
<td>6</td>
<td>A Work2201 or Work2218</td>
<td>P 40 credit points worth of units of study</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Work2222 Leadership in Organisations</td>
<td>6</td>
<td>P 24 credit points of junior units of study including Work1003</td>
<td>N Work2223, Work2214</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>Work2224 Globalisation, Work and Employment</td>
<td>6</td>
<td>P 24 credit points of junior units of study including Work1003</td>
<td>N Work2202, Work2220, Work2204</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Work2225 Work and Social Change</td>
<td>6</td>
<td>P 24 credit points of junior units of study including Work1003.</td>
<td>N Work2208, Work2207</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>Work3922 Organisational Research Methods</td>
<td>6</td>
<td>P 40 credit points worth of units of study</td>
<td>N IREL3902, Work3902</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
</tbody>
</table>

Honours year units of study

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies), or any other non-Business School degree with Honours in Work and Organisational Studies, students complete an additional honours year of study comprising the five honours units listed below:

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buss4000 Honours in Business</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Buss4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
</tbody>
</table>
## Table of undergraduate units of study: The University of Sydney Business School

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS4802 Work &amp; Organisational Studies Honours A</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4803 Work &amp; Organisational Studies Honours B</td>
<td>12</td>
<td>P BUSS4802</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4904 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The University of Sydney Business School subject areas

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

International Business

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
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<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Business Strategy</td>
<td>6</td>
<td>P 36 junior credit points</td>
<td>N IBUS2001</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Cross-Cultural Management</td>
<td>6</td>
<td>P 36 junior credit points</td>
<td>N IBUS2002</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>International Business Alliances</td>
<td>6</td>
<td>P 36 credit points in junior units of study</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>International Risk Management</td>
<td>6</td>
<td>P 36 credit points in junior units of study</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
</tbody>
</table>

Junior units of study

Any Business School, School of Economics or Table A Arts and Social Sciences junior unit may be used as a prerequisite for this major. Students should note that certain junior units are prerequisites for senior elective unit options in this major, e.g. MKTG1001.

Senior units of study

Compulsory units for the major

| IBUS2101                              | 6             | P 36 junior credit points | N IBUS2001       |                |                | Semester 1, 2     |
| IBUS2102                              | 6             | P 36 junior credit points | N IBUS2002       |                |                | Semester 1, 2     |
| IBUS3101                              | 6             | P 36 credit points in junior units of study |            |                 |                | Semester 1        |
| IBUS3102                              | 6             | P 36 credit points in junior units of study |            |                 |                | Semester 2        |

Elective units for the major

For students in the Bachelor of Commerce, GOVT, USSC and language elective units of study are offered by the Faculty of Arts and Social Sciences and will count towards the non-Business School School of Economics unit allowance for their degree. Students enrolled in the Bachelor of Commerce and Bachelor of Laws cannot complete any GOVT or USSC or language units from the Faculty of Arts and Social Sciences as only units from the Business School, School of Economics and the Law School are available to students in this degree.

For students enrolled in the Bachelor of Commerce (Liberal Studies), all ECOS, GOVT, USSC and language elective units of study are offered by the Faculty of Arts and Social Sciences and if completed will count towards the 84 credit point allowance for non-Business School units in this degree.

<p>| ACCT3001                              | 6             | A CLAW2201              | P ACCT2201       |                |                | Semester 2        |
| CLAW2211                              | 6             | P four junior or senior units of study |            |                |                | Semester 1        |
| ECONS3006                             | 6             | P (ECONS2001 or ECON2001) or (ECONS2901 or ECON2901) | N ECONS3006       |                |                | Semester 1        |
| ECONS3007                             | 6             | P ECONS2002 or ECONS2002 or ECONS2902 or ECONS2902 | N ECONS3007       |                |                | Semester 1, Main  |
| FINC3011                              | 6             | P FINC2002 or FINC2002 | N FINC3001       |                |                | Semester 1        |
| GOVT2221                              | 6             | P 12 Junior credit points from Government and International Relations | N GOVT2201       |                |                | Semester 1        |
| GOVT2225                              | 6             | P 12 Junior credit points from Government and International Relations | N GOVT2205       |                |                | Semester 1        |
| IBUS3103                              | 6             | P 48 credit points | Students enrolled in the combined Law degrees are able to complete this unit in their third year of enrolment (full-time). |            |                | Semester 1, 2    |
| IBUS3104                              | 6             | P 48 credit points |                |                |                | Semester 2        |</p>
<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>IBUS3106 International Business Special Project</td>
<td>6</td>
<td>P IBUS2101 and IBUS2102 with a credit average and must have permission from Chair, Discipline of International Business. Note: Department permission required for enrolment Students must have achieved a credit average in these units and must have received permission to enrol from the Chair of the Discipline of International Business.</td>
<td>Intensive December February Intensive January Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IBUS3107 Business Negotiations</td>
<td>6</td>
<td>P 48 credit points Note: Department permission required for enrolment This unit will require student's participation in a number of negotiations. Preparation for these negotiations, which are a large part of your grade, will require time-pressured reading of material in class.</td>
<td>Semester 1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IBUS3108 Social Entrepreneurship</td>
<td>6</td>
<td>P 48 credit points</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MKTG3116 International Marketing</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001) N MKTG3006</td>
<td>Semester 1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>USSC2601 US in the World</td>
<td>6</td>
<td>P 18 junior credit points</td>
<td>Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WORK2217 International Human Resource Management</td>
<td>6</td>
<td>P 40 credit points worth of units of study including either (WORK1003 or WORK1001) OR (IBUS2101 or IBUS2001) N WORK2017</td>
<td>Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WORK2222 Leadership in Organisations</td>
<td>6</td>
<td>A WORK2201 or WORK2218 P 40 credit points worth of units of study</td>
<td>Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Senior Language units of study: A maximum of 12 credit points in senior (2000 and 3000 level) language units from the Faculty of Arts and Social Sciences can also count as electives towards this major (see Faculty of Arts and Social Sciences handbook for unit details).

Honours year units of study

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies), or any other non-Business School degrees with Honours in International Business, students complete an additional honours year of study comprising the following five honours units.

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
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<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS4000 Honours in Business</td>
<td>Note: Department permission required for enrolment Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4502 International Business Honours A</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4503 International Business Honours B</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSS4504 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Semester 1 Semester 2</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The University of Sydney Business School

### Management

**Unit of study**  
<table>
<thead>
<tr>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

For the award of a major in Management, students complete:

1. one six credit point junior unit of study from the University of Sydney Business School; and
2. 18 credit points in compulsory senior units of study: WORK2201, WORK2210 and WOPRK2218; and
3. 18 credit points in elective senior units of study.

#### Junior units of study

Any ACCT, BUSS, CLAW, FINC, INFS, MKTG, QBUS or WORK junior unit of study can be completed to meet the requirements for this major. This junior unit may be the prerequisite of senior elective units for this major, e.g. WORK1003 or BUSS1020.

#### Senior units of study

**Compulsory units for the major**

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>WORK2201 Foundations of Management</td>
<td>WORK2210 Strategic Management</td>
</tr>
<tr>
<td>WORK2218 Managing Organisational Behaviour</td>
<td></td>
</tr>
</tbody>
</table>

**Elective units for the major**

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>IBUS2102 Cross-Cultural Management</td>
<td>IBUS3107 Business Negotiations</td>
</tr>
<tr>
<td>QBUS2350 Project Planning and Management</td>
<td>WORK2217 International Human Resource Management</td>
</tr>
<tr>
<td>WORK2219 Managing Organisational Sustainability</td>
<td>WORK2221 Organisational Communication</td>
</tr>
<tr>
<td>WORK2222 Leadership in Organisations</td>
<td>WORK2227 Regulation at Work</td>
</tr>
<tr>
<td>WORK3922 Organisational Research Methods</td>
<td></td>
</tr>
</tbody>
</table>

**Honours year units of study**

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies), or any other non-Business School degrees with Honours in Work and Organisational Studies, students complete an additional honours year of study comprising the following five honours units.

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS4000 Honours in Business</td>
<td>BUSS4001 Business Honours Research Methods</td>
</tr>
<tr>
<td>BUSS4802 Work &amp; Organisational Studies Honours A</td>
<td></td>
</tr>
</tbody>
</table>

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For internal use by University of Sydney staff only.
<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS4803 Work &amp; Organisational</td>
<td>12</td>
<td></td>
<td>BUSS4802</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>Studies Honours B</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>BUSS4004 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td></td>
<td></td>
<td>permission required</td>
<td></td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
</tbody>
</table>
The University of Sydney Business School subject areas

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up-to-date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

Marketing

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
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<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG1001 Marketing Principles</td>
<td>6</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG2112 Consumer Behaviour</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG2002</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG2113 Marketing Research</td>
<td>6</td>
<td>P MKTG1001</td>
<td>N MKTG1002</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG3118 Marketing Strategy and Planning</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001), MKTG2112 (or MKTG2002), and (MKTG2113 or MKTG1002) or MKTG2003</td>
<td>N MKTG2001</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>CLAW2212 Franchising</td>
<td>6</td>
<td>P Four junior or senior units of study</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG3110 Electronic Marketing</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG3010</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG3112 Marketing Communications</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG3002</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>MKTG3114 New Products Marketing</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG3004</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>MKTG3116 International Marketing</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG3008</td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG3117 Services Marketing</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td>N MKTG3007</td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>MKTG3119 Public Relations Management</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td></td>
<td></td>
<td></td>
<td>Semester 2</td>
</tr>
<tr>
<td>MKTG3120 Building and Managing Brands</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>MKTG3121 Advertising: Creative Principles</td>
<td>6</td>
<td>P MKTG1001 (or MKTG2001)</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
</tbody>
</table>

For the award of a major in Marketing, students complete:
(1) one six credit point junior unit of study: MKTG1001; and
(2) 18 credit points in compulsory senior units of study: MKTG2112, MKTG2113 and MKTG3118; and
(3) 18 credit points in elective senior units of study.

Junior units of study

Senior units of study

Compulsory units for the major

Elective units for the major

Honours year units of study

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Marketing, students complete an additional honours year of study comprising the following five honours units.

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
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<th>N: Prohibition</th>
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</thead>
<tbody>
<tr>
<td>BUSS4000 Honours in Business</td>
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<td>Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>BUSS4001 Business Honours Research Methods</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>BUSS4602 Marketing Honours A</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>BUSS4603 Marketing Honours B</td>
<td>12</td>
<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
<tr>
<td>BUSS4004 Business Honours Thesis</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td></td>
<td></td>
<td></td>
<td>Semester 1</td>
</tr>
</tbody>
</table>
School of Economics (Faculty of Arts and Social Sciences) subject areas

For details of the School of Economics subject areas, please refer to the Table of undergraduate units of study: Faculty of Arts and Social Sciences.
### University of Sydney Business School exchange, work integrated learning and other miscellaneous units of study

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Work placement units of study</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUS2100 Business Placement A (Internship)</td>
<td>6</td>
<td>P For Bachelor of Commerce (and all combined courses administered by the Business School); 48 credit points, including 5 x junior core units. For Bachelor of Commerce (Liberal Studies): 48 credit points, including 2 x junior core units. Note: Department permission required for enrolment Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: <a href="mailto:business.placements@sydney.edu.au">business.placements@sydney.edu.au</a></td>
<td></td>
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<tr>
<td>BUS2200 Business Placement B (Internship)</td>
<td>6</td>
<td>P For Bachelor of Commerce, Bachelor of Commerce (Liberal Studies), and all combined courses administered by the Business School: BUS2100 Note: Department permission required for enrolment Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: <a href="mailto:business.placements@sydney.edu.au">business.placements@sydney.edu.au</a></td>
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<tr>
<td>BUS2500 Washington D.C. Placement Program</td>
<td>6</td>
<td>P 8 units with a credit average. Note: Department permission required for enrolment Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: <a href="mailto:business.placements@sydney.edu.au">business.placements@sydney.edu.au</a></td>
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<tr>
<td>BUS2501 LA Placement Program</td>
<td>6</td>
<td>P 8 units with a credit average. Note: Department permission required for enrolment Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: <a href="mailto:business.placements@sydney.edu.au">business.placements@sydney.edu.au</a></td>
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<tr>
<td>BUS2502 Paris Placement Program</td>
<td>6</td>
<td>P 8 units with a credit average. Note: Department permission required for enrolment Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: <a href="mailto:business.placements@sydney.edu.au">business.placements@sydney.edu.au</a></td>
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<tr>
<td>BUS2503 Community Placement</td>
<td>6</td>
<td>P 8 units with a credit average. Note: Department permission required for enrolment Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
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<td>Semester 2</td>
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<tr>
<td>BUS2504 China Placement Program</td>
<td>6</td>
<td>P 48 credit points. Note: Department permission required for enrolment</td>
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<tr>
<td>BUS3100 Business Placement C (Internship)</td>
<td>6</td>
<td>P For Bachelor of Commerce (and all combined courses administered by the Business School); 48 credit points, including 5 x junior core units. For Bachelor of Commerce (Liberal Studies): 48 credit points, including 2 x junior core units. Note: Department permission required for enrolment Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
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<td>Semester 2</td>
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</table>
### Table of undergraduate units of study: The University of Sydney Business School

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS2220 Small Business Structures and Taxation</td>
<td>6</td>
<td>P 48 credit points in junior and senior units</td>
<td>N ACCT3014, CLAW2207, ACCT3013, CLAW2205, CLAW3206, CLAW3207, ACCT3099, CLAW2211, ACCT2012, CLAW2202, CLAW3201, ACCT3032, CLAW2209, ACCT3011, CLAW2203, CLAW3202, ACCT3098, CLAW2210, ACCT3012, CLAW2204, CLAW3204, ACCT3031, CLAW2208, ACCT2011, CLAW2201, CLAW2212</td>
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<td>Semester 2</td>
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</tr>
</tbody>
</table>

*This unit of study is not available in 2015*
Units of study from other faculty subject areas (including School of Economics)

- For details of the School of Economics subject areas, please refer to the Table of undergraduate units of study: Faculty of Arts and Social Sciences.
- For other units of study from the Table A Arts and Social Sciences subject areas, refer to the Faculty of Arts and Social Sciences in this handbook (sydney.edu.au/handbooks/arts/).
- For Agricultural and Environment units of study, refer to entry under Undergraduate units of study: Faculty of Agriculture and Environment in this handbook OR the Faculty of Agriculture and the Environment handbook (sydney.edu.au/handbooks/agriculture/)
- For units of study from the Table 1 Science subject areas, refer to the Faculty of Science handbook (sydney.edu.au/handbooks/science/)
- For visual arts units of study from the Sydney College of the Arts (SCA), refer to the disciplinary electives Table B in the Sydney College of the Arts handbook (sydney.edu.au/handbooks/sca/undergraduate/BVA_tableB_descriptions)
- For units of study from other faculties not specified above (e.g. Faculty of Education and Social Work), refer to the specific handbook of the offering faculty (sydney.edu.au/handbooks/).
Table of undergraduate units of study: The University of Sydney Business School
Faculty of Agriculture and Environment subject areas

Students may be able to complete elective units of study or even a major from the Faculty of Agriculture and Environment.

Students should refer to the Faculty of Agriculture and Environment handbook (sydney.edu.au/handbooks/agriculture/) for details of the units and majors available to students enrolled in Business School degrees.

Please note: Faculty of Agriculture and Environment units of study are NOT available to students enrolled in the Bachelor of Commerce and Bachelor of Laws degree.

Students should refer to the Faculty of Agriculture and Environment website (sydney.edu.au/agriculture) for the latest information regarding unit of study descriptions, assessment or other requirements.
Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements.

The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

Please note: Faculty of Arts and Social Sciences units of study, excluding those offered by the School of Economics, are NOT available to students enrolled in the Bachelor of Commerce and Bachelor of Laws combined degree.

The unit of study Table for the Faculty of Arts and Social Sciences are set out as follows:

- School of Economics subject areas – Econometrics
- School of Economics subject areas – Economics
- Other Table A Arts and Social Sciences subject areas (excluding School of Economics subject areas)
### Ecoometrics

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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</thead>
<tbody>
<tr>
<td><strong>For the award of a major in Ecoometrics, students complete:</strong></td>
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<tr>
<td>(1) 12 credit points in junior units of study: BUSS1020* or ECMT1010 AND ECMT1020; and</td>
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<tr>
<td>(2) 12 credit points of compulsory senior units of study: ECMT2150 and ECMT2160; and</td>
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<tr>
<td>(3) 24 credit points in elective senior units of study (with a minimum of 18 credit points at 3000 level).</td>
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<tr>
<td>* Students enrolled in the Bachelor of Commerce and related combined degrees must complete BUSS1020, as it is a core unit for their degree.</td>
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#### Junior units of study

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<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSS1020 Quantitative Business Analysis</td>
<td>6</td>
<td>N MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015</td>
<td>This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees.</td>
<td></td>
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<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>ECMT1010 Introduction to Economic Statistics</td>
<td>6</td>
<td>N ECMT1011, ECMT1012, ECMT1013, MATH1015, MATH1005, MATH1905, STAT1021, ECOF1010, BUSS1020, ENVX1001</td>
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<td>Semester 1 Semester 2</td>
</tr>
<tr>
<td>ECMT1020 Introduction to Econometrics</td>
<td>6</td>
<td>P ECMT1010 or ECOF1010 or BUSS1020 or MATH1905 or MATH1005 or MATH1015</td>
<td>N ECMT1001, ECMT1002, ECMT1003, ECMT1021, ECMT1022, ECMT1023 Other than in exceptional circumstances, it is strongly recommended that students do not undertake Business and Economic Statistics B before attempting Business and Economic Statistics A.</td>
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<td>Semester 1 Semester 2</td>
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#### Senior units of study

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<th>Unit of study</th>
<th>Credit points</th>
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<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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</thead>
<tbody>
<tr>
<td>ECMT2150 Cross Section Econometrics</td>
<td>6</td>
<td>P (ECMT1010 or BUSS1020 or MATH1905 or MATH1005 or MATH1015) AND ECMT1020</td>
<td>N ECMT2110</td>
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<td>Semester 1 Semester 2</td>
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<tr>
<td>ECMT2130 Financial Econometrics</td>
<td>6</td>
<td>P ECMT2110 or ECMT2010 or ECMT1020</td>
<td>N ECMT2030</td>
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<tr>
<td>ECMT3110 Econometric Models and Methods</td>
<td>6</td>
<td>P ECMT2110 or ECMT2010</td>
<td>N ECMT3010</td>
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<td>Semester 1</td>
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<tr>
<td>ECMT3120 Applied Econometrics</td>
<td>6</td>
<td>P ECMT3110 or ECMT3010 or (ECMT2150 and ECMT2160)</td>
<td>N ECMT3020</td>
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<tr>
<td>ECMT3130 Forecasting for Economics and Business</td>
<td>6</td>
<td>P ECMT2110 or ECMT2010 or (ECMT2150 and ECMT2160)</td>
<td>N ECMT3030</td>
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<tr>
<td>ECMT3150 The Econometrics of Financial Markets</td>
<td>6</td>
<td>P ((ECMT1010 or BUSS1020 or MATH1905 or MATH1005 or MATH1015) and (ECMT2110 or ECMT2010) and (ECMT2130 or ECMT2030)) or (ECMT2130 and ECMT2150 and ECMT2030)</td>
<td>N ECMT3050</td>
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<tr>
<td>ECMT3170 Computational Econometrics</td>
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<td>P ECMT2160 or ECMT2110</td>
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<tr>
<td>ECOS3903 Applied Microeconomics</td>
<td>6</td>
<td></td>
<td>Students intending to proceed to fourth year economics honours must take this unit or (ECMT3110 plus one of ECMT2120, ECMT3120, ECMT3130, ECMT3160 or ECMT3170).</td>
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<tr>
<td>ECOS3904 Applied Macroeconomics</td>
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<td>Note: Department permission required for enrolment</td>
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#### Honours units of study

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<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
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<tbody>
<tr>
<td>ECMT4101 Econometrics Honours A</td>
<td>12</td>
<td>P ECMT3110, ECMT3120 with a Distinction average</td>
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<tr>
<td>ECMT4102 Econometrics Honours B</td>
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<td>Semester 1 Semester 2</td>
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<tr>
<td>ECMT4103 Econometrics Honours C</td>
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<tr>
<td>ECMT4104 Econometrics Honours D</td>
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<td>C ECMT4103</td>
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<td>Semester 1 Semester 2</td>
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</table>
# Table of undergraduate units of study: Faculty of Arts and Social Sciences

## School of Economics subject areas

Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements. The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

## Economics

### Unit of study

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<th>C: Corequisites</th>
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<td>For the award of a major in Economics, students complete:</td>
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<td>(1) 24 credit points of junior units of study: BUSS1020* (or ECMT1010), ECMT1020, BUSS1040* (or ECON1001) and ECON1002; and</td>
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<tr>
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<tr>
<td>(3) 24 credit points in senior elective units of study (with a minimum of 18 credit points at 3000 level).</td>
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* For students enrolled in the Bachelor of Commerce and related combined degrees, BUSS1020 and BUSS1040 are core units for the degree. BUSS1020 should always be completed rather than the ECMT and ECON alternatives.

### Junior units of study

#### Compulsory units of study for the major

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<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
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<tr>
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<td>ECMT1010</td>
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<tr>
<td>Introduction to Economic Statistics</td>
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<tr>
<td>Introduction to Econometrics</td>
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<td>Economics for Business Decision Making</td>
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### Elective units of study

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<td>Introductory Microeconomics</td>
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### Elective units for the major

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<tr>
<td>The Australian Economy</td>
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### Senior units of study

#### Compulsory units for the major

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### Elective units for the major

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**Table of undergraduate units of study: Faculty of Arts and Social Sciences**

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<td>Students intending to proceed to fourth year economics honours must also complete at least one unit of study from (ECOS3001 or ECOS3001) to (ECOS3003) inclusive, in either semester of their third year</td>
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<td>Students intending to proceed to fourth year economics honours must also complete at least one unit of study from (ECOS3001 or ECOS3001) to (ECOS3003) inclusive, in either semester of their third year</td>
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**Honours units of study**

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Table of undergraduate units of study: Faculty of Arts and Social Sciences
Table of undergraduate units of study: Faculty of Arts and Social Sciences

Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements. The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

**Please note:** Faculty of Arts and Social Sciences units of study, excluding those offered by the School of Economics, are NOT available to students enrolled in the Bachelor of Commerce and Bachelor of Laws combined degree.

### Table A Arts and Social Sciences subject areas (excluding School of Economics subject areas)

For full details of other available Arts and Social Sciences (Table A) units of study and subject areas (see list below), please refer to the Faculty of Arts and Social Sciences handbook sydney.edu.au/handbooks/arts

The Table A subject areas are as follows:

- Agricultural Economics
- American Studies
- Ancient History
- Anthropology
- Arabic Language and Cultures
- Archaeology
- Art History
- Asian Studies
- Australian Literature
- Biblical Studies
- Buddhist Studies
- Celtic Studies
- Chinese Studies
- Cultural Studies
- Digital Cultures
- English
- Environmental and Resource Economics
- European Studies
- Film Studies
- French Studies
- Gender Studies
- Germanic Studies
- Government and International Relations
- Greek (Ancient)
- Hebrew (Classical)
- Hebrew (Modern)
- History
- Indigenous Australian Studies
- Indonesian Studies
- International and Comparative Literary Studies
- Italian Studies
- Japanese Studies
- Jewish Civilisation, Thought and Culture
- Korean Studies
- Latin
- Linguistics
- Modern Greek Studies
- Music
- Pali (no major is available)
- Performance Studies
- Philosophy
- Political Economy
- Sanskrit
- Social Policy
- Sociology
- Spanish and Latin American Studies
- Studies in Religion
- World Religions
- Writing (no major available).
Table of undergraduate units of study: Faculty of Arts and Social Sciences
Students can refer to the Sydney Law School website (sydney.edu.au/law) for the latest information regarding unit of study descriptions, assessment or other requirements.

Please note: These units of study are ONLY available to students enrolled in the combined Bachelor of Commerce and Bachelor of Laws (first three years).

All students enrolled in this combined Law degree must complete their Law units of study in a yearly sequence as outlined in this table.

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Table of undergraduate units of study: Sydney Law School
Students can refer to the Sydney Medical School website (sydney.edu.au/medicine) for the latest information regarding unit of study descriptions, assessment or other requirements.

Please note: These units of study are ONLY available to students enrolled in the Bachelor of Commerce and Doctor of Medicine (first three years).

Table of undergraduate units of study: Sydney Medical School

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Table of undergraduate units of study: Sydney Medical School

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Faculty of Science subject areas (Table 1)

For details of all units of study available from the Faculty of Science (Table 1) subject areas (see list below), please refer to the Faculty of Science handbook (sydney.edu.au/handbooks/science/).

Please note: Faculty of Science units of study are NOT available to students enrolled in the combined Bachelor of Commerce and Bachelor of Laws degree.

The Table 1 subject areas are as follows:

- Agricultural Chemistry
- Anatomy and Histology
- Biochemistry
- Bioinformatics
- Biology
- Cell Pathology
- Chemistry
- Computer Science
- Environmental Studies
- Financial Mathematics and Statistics
- Geography
- Geology and Geophysics
- History and Philosophy of Science
- Immunobiology
- Information Systems
- Marine Science
- Mathematics
- Medicinal Chemistry
- Microbiology
- Molecular Biology and Genetics
- Nanoscience and Technology
- Neuroscience
- Nutrition and Metabolism
- Pharmacology
- Physics
- Physiology
- Plant Science
- Psychology
- Soil Science
- Statistics.

Students should refer to the Faculty of Science website (sydney.edu.au/science) for the latest information regarding unit of study descriptions, assessment or other requirements.
This information shows descriptions for the following undergraduate units:

- All undergraduate units of study offered by The University of Sydney Business School (ACCT, BUSS, CLAW, FINC, IBUS, INF, MKTG, QBUS and WORK) and School of Economics in the Faculty of Arts and Social Sciences (ECMT, ECON and ECOS).
- Any Political Economy (ECOP), Government and International Relations (GOVT), and US Studies Centre (USSC) units of study from the Faculty of Arts and Social Sciences that are listed as electives for any Business School major.
- All Sydney Law School units completed in the combined Law degree in the first three years (LAWS)
- All Medicine units completed in the combined Medicine degree in the first three years (SMTP).

For descriptions of all other units of study from the Faculties of Agriculture and Environment, Arts and Social Sciences or Science, students should refer to these faculties' own handbooks (sydney.edu.au/handbooks).

The units are listed alphabetically by subject area for example ACCT, BUSS, CLAW etc.

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

The Faculty of Arts and Social Sciences website contains the timetabling information for School of Economics and other Faculty of Arts and Social Sciences units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

ACCT – Accounting

ACCT1006 Accounting and Financial Management
Credit points: 6 Teacher/Coordinator: Semester 1: Janine Coupe; Semester 2: TBA Session: Semester 1, Semester 2 Classes: 1x 1.5hr tutorial per week Prerequisites: (ACCT1005 or BUSSS1030) and (ACCT1002 or ACCT1006) and (ECMT1010 or BUSS1020) Prohibitions: ACCT1003, ACCT1004, ACCT1001, ACCT1002 Assessment: Tutorial work (10%), practice set (15%), mid-semester exam (25%) and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Accounting and Financial Management is an introduction to financial reporting, and the gateway unit to further study in accounting leading to a major in accounting. This unit builds upon the accounting context, presented in BUSSS1030 Accounting, Business and Society, with the aim of developing the technical skills of recording basic business transactions through accounting systems. In addition to this technical focus, specific attention will be given to the way in which the accounting information can be used to undertake financial management and analysis, to give students the ability to produce and interpret financial reports.

ACCT2011 Financial Accounting A
Credit points: 6 Teacher/Coordinator: Semester 1: Eagle Zhang; Semester 2: TBA Session: Semester 1, Semester 2 Classes: 1x 2hr lecture and 1x1hr tutorial per week Prerequisites: (ACCT1001 or ACCT1005 or BUSS1030) and (ACCT1002 or ACCT1006) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit examines the accounting and reporting practices of reporting entities, particularly listed public companies. Emphasis is placed on developing an understanding of, and the ability to critically evaluate, the various regulatory requirements (professional and statutory) governing financial reporting. The unit commences with an overview of the financial reporting environment and theories that seek to explain the accounting policy choices of management. This framework provides a basis for examining a range of specific issues in financial accounting. Emphasis throughout the unit is on both the application of specific accounting techniques/rules and the conceptual/theoretical issues associated with alternative accounting methods.

ACCT2012 Management Accounting
Credit points: 6 Teacher/Coordinator: Semester 1: Geoff Frost; Semester 2: TBA Session: Semester 1, Semester 2 Classes: 1x 2hr lecture and 1x1hr tutorial per week Prerequisites: (ACCT1001 or ACCT1005 or BUSS1030) and (ACCT1002 or ACCT1006) Prohibitions: ACCT2002 Assessment: Computer assignments (10%), quizzes (10%), case study assignment (10%); SAP assignment (10%) and final examination (60%) Mode of delivery: Normal (lecture/lab/tutorial) day

This course provides students with an introduction to the basics of management/cost accounting; it equips them with necessary skills to use an industry-standard accounting system and management accounting information efficiently and effectively. Areas specifically covered include: cost terms and purposes, cost behaviour, cost-volume-profit analysis, cost estimation, basic and alternative product costing methods, detailed study of the mechanics of the budgeting process (master budgets, flexible budgets, standard costing and variance analysis, capital budgeting), sustainability and environmental management accounting, decision making using relevant costs/revenues and cost allocation.

ACCT3011 Financial Accounting B
Credit points: 6 Teacher/Coordinator: Semester 1: Matthew Egan; Semester 2: TBA Session: Semester 1, Semester 2 Classes: 1x 2hr lecture and 1x1hr tutorial per week Prerequisites: ACCT2011 or ACCT2001 Prohibitions: ACCT3001 Assessment: Mid-semester examination (30%), group presentation (10%), individual assignment (10%), and final examination (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit introduces students to accounting for investments in entities that are controlled, significantly influenced, or jointly controlled by the investor. The first part of the unit focuses on assessing whether an investment should be consolidated, the process of consolidation, the preparation of consolidated financial statements for corporate groups, including the treatment of goodwill, intra-group transactions and non-controlling interests. Other aspects of group accounting, such as equity accounting, segment disclosures, related party disclosures, and accounting for joint operations are investigated. The first part of the unit concludes with a critical analysis of group accounting, including the outcomes of related processes, and the impact on users. The second part of the unit focuses on critically evaluating current issues in accounting regulation and practice, such as the politics of the standard-setting process, using accounting for financial instruments as a special case. Finally, voluntary disclosures for social and environmental reporting are considered. This unit aims to further develop students’ written communication skills and critical and analytic skills within the context of corporate group activities.

ACCT3012 Management Accounting B
Credit points: 6 Teacher/Coordinator: Chang Loh Session: Semester 1, Semester 2 Classes: 1x 1.5hr lecture and 1x1.5hr tutorial per week Prerequisites: ACCT3011 or ACCT3001 Prohibitions: ACCT3002 Assessment: Tutorial participation (5%), tutorial presentation (10%), tutorial critique (10%), mid-semester exam (25%), and Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Discipline Permission required for students who have not passed ACCT2012 or ACCT2002

Management Accounting B deals with the theory and practice of a selection of contemporary management accounting issues. The course begins by examining the influences that impact upon the design of an organisation and its management accounting system. Behavioural factors, rather than technical factors, are highlighted and a range of organisational settings and management levels are reviewed. The unit then examines advanced issues relevant to operational management accounting. While this section of the course builds on the foundations laid in Management Accounting A, the focus remains on the behavioural implications of accounting techniques for making decisions in organisations.

ACCT3013 Financial Statement Analysis
Credit points: 6 Teacher/Coordinator: Stewart Jones Session: Semester 1 Classes: 1x 2hr lecture and 1x1hr tutorial per week Prerequisites: (ACCT2011 or ACCT2001) and (FINC2011 or FINC2001) Prohibitions: ACCT3003 Assessment: tutorial participation (10%), mid-semester examination (20%), group case studies (15%), and final examination (55%) Mode of delivery: Normal (lecture/lab/tutorial) day
Although the appropriate 'form' of financial analysis depends largely on the specific context (e.g. equity investment, credit extension, analysis of supplier/customer health, competitor analysis, regulatory overview or intervention, valuation for takeover/restructuring), many of the techniques of financial analysis are common to each. A primary purpose of this course is to develop an understanding of these techniques, as well as the inherent difficulties in their application. Specific issues addressed include the analysis of business performance and disclosure, the analysis of earnings quality, cash flow assessment, credit worthiness and accounting-based valuation methods.

ACCT3014
Auditing and Assurance
Credit points: 6 Teacher/Coordinator: Semester 1: Eric Clubb; Semester 2: TBA Session: Semester 1, Semester 2 Classes: 1x2hr lecture and 1x1hr tutorial per week Prerequisites: ACCT3011 or ACCT3001 Prohibitions: ACCT3004 Assessment: Group assignment (20%), mid-semester examination (20%), two online quizzes (10%), and final examination (50%). Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study examines the process of auditing, highlighting the important concepts which underpin the practice of auditing. Although the focus of attention is on the audit of corporate financial reports undertaken in compliance with the Corporation Act 2001 (Cth), reference is also made to other forms of audit and assurance activities. This unit of study is intended to provide an overview of the audit process within the context of Australian Auditing Standards. The course is both practical and theoretical, with students expected to apply their knowledge to practical case studies developed from practice.

ACCT3031
International Corporate Governance
Credit points: 6 Teacher/Coordinator: Wesley Hamilton-Jessop Session: Semester 2 Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: ACCT2011 or ACCT2001 Assumed knowledge: CLAW2201 Assessment: Individual assessment (20%), mid-semester exam (20%), group assessment (25%), and final exam (35%). Mode of delivery: Normal (lecture/lab/tutorial) day

This unit examines the evolving view of corporate governance from an international perspective, with reference to Australian principles. Corporate governance from a narrow view is concerned with how a corporation is controlled, to the establishment of sets of arrangements affecting the conduct of an organisation and its relationship with stakeholders. Specific issues examined in this unit include the legal framework; control and culture of the modern corporation; operations of a Board; role of board sub-committees; Boards and the development or endorsement of strategies; measuring and rewarding performance; corporate governance, financial reporting and disclosure; corporate governance and the audit process; governance within the global financial crisis.

ACCT3032
Current Issues in Management Accounting
Credit points: 6 Teacher/Coordinator: Max Baker Session: Semester 1 Classes: 1x 1hr lecture and 1x 2hr tutorial per week Prerequisites: ACCT2012 or ACCT2002 Assessment: In-class tests (20%), research presentation (20%), tutorial contribution (10%), and final examination (50%) Mode of delivery: Normal (lecture/lab/tutorial) day Note: Department permission required for enrolment.

This unit builds on the fundamentals of management accounting practice (ACCT2012) by introducing a series of advanced management accounting topics such as strategic management accounting, accounting innovation, human resource management, social and environmental accounting and designing management accounting systems. In addition, this unit relaxes the hitherto held assumption that management accounting works in a world characterised by certainty and rationality and instead shows that management accounting more often operates in a world characterised by fuzziness and ambiguity. This real-world view requires students to develop their judgemental skills and to adopt a more critical and reflective approach that challenges their beliefs about how management accounting works in practice. This is a perfect subject for those students aspiring to become strategic consultants.
Undergraduate unit of study descriptions

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

**BUSS – Business School**

**BUSS1001**  
Understanding Business  
Credit points: 6  
Teacher/Coordinator: Professor Marcus O’Connor  
Session: Semester 1, Semester 2  
Classes: 1x 1.5 hr lecture and 1x 1.5 hr tutorial per week  
Prerequisites: ECOF1003 or BUSS1001  
Prohibitions: ECOF1004, CISS2001  
Assessment: media summary and analyses (55%), tutorial participation (10%), and final exam (35%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).

This unit of study is the first of two junior core units aimed at introducing students to the internal and external contexts in which business operates in the twenty-first century. It also aims to lay the foundations for effective communication (written and oral), critical analysis, problem solving, and team work skills, which are essential to achieving program learning goals. In this unit, students will build an understanding of the dynamics of business through the lens of the company and its stakeholders. Business ethics is also introduced as key learning goal.

**BUSS1002**  
The Business Environment  
Credit points: 6  
Teacher/Coordinator: Omer Konakci  
Session: Semester 1, Semester 2  
Classes: 1x 1.5 hr lecture and 1x 1.5 hr tutorial per week  
Prerequisites: ECOF1003 or BUSS1001  
Prohibitions: ECOF1004, CISS2001  
Assessment: media summary and analyses (55%), tutorial participation (10%), and final exam (35%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).

This unit of study is the second of two junior core units aimed at introducing students to the external and internal contexts in which business operates in the twenty-first century while developing effective problem solving, critical analysis and communication skills. In this unit, students will build an understanding of the economic, political and regulatory, socio-cultural, and technological factors that impact on the external context of the commercial landscape while developing an awareness of potential of risk and change. An awareness of corporate social responsibility and sustainability is also introduced as a key learning goal.

**BUSS1020**  
Quantitative Business Analysis  
Credit points: 6  
Teacher/Coordinator: Dr Daniel Oren  
Session: Semester 1, Semester 2  
Classes: 1 x 2hr lecture and 1 x 2hr tutorial per week  
Prohibitions: MATH1905, MATH1005, STAT1021, ECOF1010, ENVX1001, ECMT1010, MATH1015  
Assessment: Homework (10%), quizzes (30%), assignment (15%), and final exam (45%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees.

All graduates from the BCom need to be able to use quantitative techniques to analyse business problems. This ability is important in all business disciplines, since all disciplines deal with increasing amounts of data, and there are increasing expectations of quantitative skills. This unit shows how to interpret data involving uncertainty and variability; how to model and analyse the relationships within business data; and how to make correct inferences from the data (and recognise incorrect inferences). The unit will include instruction in the use of software tools (primarily spreadsheets) to analyse and present quantitative data.

**BUSS1030**  
Accounting, Business and Society  
Credit points: 6  
Teacher/Coordinator: Semester 1: Paul Blayney; Semester 2: TBA  
Session: Semester 1, Semester 2  
Classes: 1x 1.5hr lecture and 1x 1.5hr tutorial per week  
Prohibitions: ACCT1001, ACCT1003, ACCT1004, ACCT1005, ACCT1002  
Assessment: Tutorial contribution (15%), written assessment (10%), mid-semester examination (25%) and final examination (50%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: This unit of study is a compulsory part of the Bachelor of Commerce and combined Bachelor of Commerce degrees.

This unit investigates the fundamentals of accounting and aims to provide a broad understanding of the role of accounting in the context of business and society. The format of the unit is designed to show that there are many uses of accounting data. The focus moves from accountability to decision making; both functions are explained through examples such as the ‘double entry equation’, and from an output (financial statements) perspective. Some more technical aspects of accounting are outlined, including the elements of assets, liabilities, revenues and expenses within simple, familiar scenarios. Besides developing an understanding of the role of accounting via conventional financial reports, recent developments including the discharge of accountability by companies through the release of corporate social and environmental reports and the global financial crisis, are explored through an accounting lens.

**BUSS1040**  
Economics for Business Decision Making  
Credit points: 6  
Session: Semester 1, Semester 2  
Classes: 1x 2hr lecture and 1x 1hr tutorial per week  
Prohibitions: ECOF1005  
Assessment: written assignment (15%), on-line quizzes (10%), mid-semester exam (20%), and final exam (55%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: This unit of study is a compulsory part of the Bachelor of Commerce and combined Bachelor of Commerce degrees.

Economics underlies all business decisions, from pricing, to product development, to negotiations, to understanding the general economic environment. This unit provides an introduction to economic analysis with a particular focus on concepts and applications relevant to business. This unit addresses how individual consumers and firms make decisions and how they interact in markets. It also introduces a framework for understanding and analysing the broader economic and public policy environment in which a business competes. This unit provides a rigorous platform for further study and a major in economics as well as providing valuable tools of analysis that complement a student’s general business training, regardless of their area of specialisation.

**BUSS1900**  
Managing Business Communication A  
Teacher/Coordinator: Andrew Allan  
Session: Intensive December, Intensive February, Intensive July  
Classes: 1x 2hr combined workshop per week from week 3 to week 8  
Corequisites: BUSS1001  
Assessment: workshop attendance and participation (100%)  
Mode of delivery: Normal (lecture/lab/tutorial) day  
Note: Department permission required for enrolment. Note: This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).
BUSS1900 Managing Business Communication A is designed to support students in developing their business communication skills at the very outset of their degree to ensure success in the semesters that follow. BUSS1900 is a non-fee, non-credit weighted unit. All commencing undergraduate students are enrolled in BUSS1900 but have the option of withdrawing following a mandatory waiver test. The test is conducted during Orientation Week (O Week) preceding the start of each semester. Following the waiver test, if a student's response indicates that they will benefit from additional support in their first semester they will remain enrolled in BUSS1900 and their timetable will provide the details of their weekly 1 hour workshop. These classes will provide students with assistance in academic writing, oral and written presentation, referencing, quoting and paraphrasing. Results have shown that regular attendance at BUSS1900 workshops improves substantially student's pass rate in their other units through improved academic writing skills.

BUSS2100 Business Placement A (Internship)
Credit points: 6 Teacher/Coordinator: Zina O’Leary. Session: Intensive December, Intensive February, Intensive January, Intensive July, Semester 1, Semester 2 Credit points: 6 Teacher/Coordinator: Zina O’Leary. 10: Saturday and Sunday 9am-1pm workshops and online modules on Blackboard. Prerequisites: 48 credit points in junior and senior units. Prohibitions: ACC23014, CLAW2207, ACC23013, CLAW2205, CLAW2306, CLAW3207, ACC23099, CLAW2221, ACC2012, CLAW2202, CLAW2201, ACC23032, CLAW2204, ACC23022, ACC23008, CLAW2219, ACC22021, CLAW2204, ACC23004, CLAW2206, ACC22011, CLAW2201, CLAW2212 Assessment: tax portfolio (50%), presentation (20%), and exam (30%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to consolidate students’ knowledge and skills in business while conducting an industry placement. The unit is structured around three assessed tasks which are designed to allow students to demonstrate their ability to apply and synthesise business concepts in a practical business context, identifying opportunities, developing strategies and designing processes, procedures and management practices in order to enable an organisation to fully realise its competitive potential. Further information and application process is outlined at http://sydney.edu.au/business/study/opportunities/industry_placement_program

BUSS2220 Small Business Structures and Taxation
This unit of study is not available in 2015
Credit points: 6 Teacher/Coordinator: Brett Bondfield. Session: Semester 2 Credit points: 6 Teacher/Coordinator: Brett Bondfield. Prerequisites: 8 units with a credit average. Assessment: learning contract (0%), work learning journal (20%), placement presentation (15%), and research report (65%) Mode of delivery: Professional practice

Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: business.placements@sydney.edu.au

This unit will be taken by students accepted into the University of California Los Angeles (LA) Placement Program. Prerequisites: 8 units with a credit average. Assessment: learning contract (0%), work learning journal (20%), placement presentation (15%), and research report (65%) Mode of delivery: External

Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: business.placements@sydney.edu.au

Many graduates will be faced with the opportunity of running a business in their chosen field and will need to have the business acumen and skills to make informed business decisions. Choosing the right business structure, and understanding and meeting taxation and superannuation obligations, are important components of operating a successful and effective business. This unit of study aims to provide prospective business operators with the tools, knowledge and information that will help them decide which legal structure best suits their needs and to meet their taxation and superannuation obligations throughout the lifecycle of their business.

The subject begins with an introduction to the Australian legal and taxation systems. It is followed by the various issues that need to be considered when starting a business such as selecting the right business structure that suits the individual's needs and focuses on key registration requirements. Tax topics include income tax and deductions; the goods and services tax; special rules and concessions that apply to small business; employer obligations; record keeping; completing activity statements and common tips and traps of which these business operators should be aware.

BUSS2200 Washington D.C. Placement Program
Credit points: 6 Teacher/Coordinator: Dr Zina O’Leary. Session: Intensive Credit points: 6 Teacher/Coordinator: Dr Zina O’Leary. February Classes: 1 day pre-departure seminar (Sydney), 5x 2hr lectures (Washington DC), 4 day a week internship placement (Washington DC) Prerequisites: 8 units with a credit average. Prohibitions: ECOF2555 Assessment: learning contract (0%), work learning journal (20%), placement presentation (15%), and research report (65%) Mode of delivery: External

Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: business.placements@sydney.edu.au

This unit will be taken by students accepted into the University of California Washington DC (UCDC) Winter Program while they undertake a professional placement with a business, government, non-government or media organisation. It will include preparatory coursework in reflective, professional practice and concurrent coursework on research methods, report and other professional writing skills. Assessment will include a learning journal, research essay, and oral presentations all based on the internship placement and study abroad experience. A Pass/Fail ‘Learning Contract’ will be developed for all students.

BUSS2200 LA Placement Program
Credit points: 6 Teacher/Coordinator: Heather Robson. Session: Intensive Credit points: 6 Teacher/Coordinator: Heather Robson. February Classes: 1 day pre-departure seminar (Sydney), 5x 2hr lectures (Los Angeles), 4 day a week internship placement (Los Angeles) Prerequisites: 8 units with a credit average. Assessment: learning contract (0%), work learning journal (20%), placement presentation (15%), and research report (65%) Mode of delivery: External

Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: business.placements@sydney.edu.au

This unit is designed to further consolidate students’ knowledge and skills in business while conducting an industry placement. The unit is structured around assessed tasks which are designed to allow students to demonstrate their ability to apply and synthesise business concepts in a practical business setting. During the placement students may be involved in a variety of different industry and client-based projects, which will afford the opportunity to apply business skills and theories from prior learning. This will provide firsthand experience of how these skills and theories can support the solving of business problems in a practical business context, identifying opportunities, developing strategies and designing processes, procedures and management practices in order to enable an organisation to fully realise its competitive potential. Further information and application process is outlined at http://sydney.edu.au/business/study/opportunities/industry_placement_program
This unit will be taken by students accepted into the University of California Los Angeles (UCLA) Winter Program while they undertake a professional placement with a business, government, non-government or media organisation. It will include preparatory coursework in reflective, professional practice and concurrent coursework on research methods, report and other professional writing skills. Assessment will include a reflective journal, research essay, and oral presentations all based on the placement and study abroad experience. Further information and application process is outlined at http://sydney.edu.au/business/study/opportunities/industry_placement_program

BUSS2502

Paris Placement Program

Credit points: 6  Teacher/Coordinator: Professor Lyn Carson  Session: Intensive July Classes: 1 day pre-departure seminar (Sydney), 5x 2hr lectures (Paris), 5 day a week internship placement (Paris).  Prerequisites: 8 units with a credit average. Assessment: learning contract (9%), work learning journal (20%), placement presentation (15%), and research report (65%)  Mode of delivery: External  Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Contact the Careers and Employment Relations Office for details: business.placements@sydney.edu.au

This unit will be taken by students accepted into the Sciences Po Summer Program while they undertake a professional placement with a business, government, or international organisation. It will include preparatory coursework in reflective, professional practice and concurrent coursework on research methods, report and other professional writing skills. Assessment will include a reflective journal, research report, and an oral presentation, each based on the placement and study abroad experience. (As a part of the Sciences Po Summer Program, students will engage in an in-depth study of the European Union, including its current financial difficulties, and French language tuition.) Further information and application process is outlined at http://sydney.edu.au/business/study/opportunities/industry_placement_program

BUSS2503

Community Placement

Credit points: 6  Teacher/Coordinator: Michael Katz  Session: Intensive December, Intensive February, Intensive January, Intensive July, Intensive March, Semester 1, Semester 2 Classes: Equivalent of six weeks full-time placement plus 9 hours pre-placement workshops; 2 hours mid-placement workshops; 2 hour end of placement de-brief workshop. Prerequisites: 8 units with a credit average Assessment: Learning contract (0%), work learning journal (25%), placement presentation (15%), and project report (60%)  Mode of delivery: External  Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: business.studentsupport@sydney.edu.au

This unit is designed to consolidate students’ knowledge and skills in business while conducting an internship in industry. The unit is structured around three assessed tasks which are designed to allow students to demonstrate their ability to apply and synthesise business concepts in a real world setting. During the internship, students may be involved in a variety of different industry and client-based projects, which will afford the opportunity to apply business skills and theories from prior learning. This will provide firsthand experience of how these skills and theories can support the solving of business problems in a real business context, identifying opportunities, developing strategies and designing processes, procedures and management practices in order to enable an organisation to fully realise its competitive potential. Further information and application process is outlined at http://sydney.edu.au/business/study/opportunities/industry_placement_program

BUSS3000

Business Placement C (Internship)

Credit points: 6  Session: Intensive April, Intensive August, Intensive December, Intensive February, Intensive January, Intensive July, Intensive June, Intensive March, Intensive May, Intensive November, Intensive October, Intensive September, Semester 1, Semester 2 Classes: Weeks 1-4: 1x3hrs class per week; Weeks 5-12: 3: 1/2 days a week internship; Week 13: 1 x 3hr class Prerequisites: For Bachelor of Commerce (and all combined courses administered by the Business School): 48 credit points, including 5 x junior core units; For Bachelor of Commerce (Liberal Studies): 48 credit points, including 2 x junior core units Assessment: learning contract (9%), work learning journal (20%), placement presentation (15%), and research report (65%)  Mode of delivery: Normal (lecture/lab/tutorial) day  Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: business.studentsupport@sydney.edu.au

This unit is designed to consolidate students’ knowledge and skills in business or government organisation in China. It includes preparatory coursework in reflective, professional practice and concurrent coursework on report and other professional writing skills. Assessment will include a reflective journal, research essay, and oral presentations all based on the placement and study abroad experience.

BUSS3100

Integrated Business Applications

Credit points: 6  Teacher/Coordinator: Geoff Harrison  Session: Intensive February, Intensive July, Semester 1, Semester 2 Classes: 1x 1.5hr lecture and 1x 1.5hr tutorial per week. Prerequisites: For the Bachelor of Commerce: Completed a minimum of 120 credit points including the following units of study: (BUSS1001 or ECOF1003), (BUSS1002 or ECOF1004), (BUSS1030 or ACCT1005), (BUS1040 or ECON1001) and (BUS1020 or ECMT1010 or equivalent); For the Bachelor of Commerce (Liberal Studies): Completed a minimum of 168 credit points including the following units of study: (BUSS1001 or ECOF1003) and (BUS1020 or ECOF1004). Prohibitions: ECOF3001 Assessment: individual progress report (10%), group project (50%), and final exam (40%).  Mode of delivery: Normal (lecture/lab/tutorial) day  Note: Department permission required for enrolment. Note: This unit of study is a compulsory part of the Bachelor of Commerce, combined Bachelor of Commerce degrees and the Bachelor of Commerce (Liberal Studies).

This unit provides a capstone for students undertaking the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) and Bachelor of Commerce combined programs. It aims to provide students with the practical application of identifying, analysing, and solving contemporary business problems that might involve planning, implementing and evaluating organisational change which provide solutions to such problems. Students will be introduced to a range of methodologies at each stage of the process of solving business problems, executing solutions, and implementing organisational change. In doing so, the unit will allow students to: apply theories and concepts of business problem solving and change implementation in the context of a specific business case; provide a process framework of business problem solving and team-based learning within which they can integrate functional disciplinary knowledge they have been exposed to in their disciplinary majors; and develop a range of generic skills in problem solving, critical analysis, team-working, research and communication skills.

Textbooks

Integrated Business Applications
BUSS4000
Honours in Business
Session: Semester 1, Semester 2 Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment. Note: Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: business.studentsupport@sydney.edu.au

This unit is administrative only and serves as a consolidation for all marks to represent a single final mark for students undertaking Honours. Marks will be drawn from BUSS4001, BUSS4002, BUSS4003 and BUSS4004.

BUSS4001
Business Honours Research Methods
Credit points: 12 Session: Semester 1, Semester 2 Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment.

This unit will be taken by students studying for Honours. The unit encompasses Research Methods training and research proposal development.

BUSS4004
Business Honours Thesis
Credit points: 12 Session: Semester 1, Semester 2 Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment.

This unit will be taken by students studying for Honours. The unit represents the Honours Thesis and associated presentation of the research work undertaken.

BUSS4102
Accounting Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit aims to add breadth and depth to students' appreciation of both (a) the range of topics encompassed within contemporary accounting research and (b) the range of research methods and methodologies used by Accounting researchers. It does so by training students to critically evaluate advanced research on topic areas such as financial accounting, management accounting, auditing, information systems and data management, intellectual capital, accountability, the interaction of accounting with capital markets (including earnings management and use of accounting numbers in financial analysis), public sector accounting and management, and critical accounting research.

BUSS4103
Accounting Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: BUSS4102 Mode of delivery: Normal (lecture/lab/tutorial) day

This unit builds upon BUSS4102 to (1) build students' skills in identifying, analysing and writing up a review of research relevant to their particular research project and (2) provide students with additional in-depth training in respect of research methods relevant to their particular projects with a view to both (a) helping students fine-tune their research proposals and (b) preparing them to carry out their proposed research.

BUSS4202
Business Information Systems Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Business Information Systems such as enterprise systems and organisational change, business benefit realisation from IT investment, information system evaluation, IT benefits management, and enterprise system implementation research from theoretical and case study perspectives.

BUSS4203
Business Information Systems Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: BUSS4202 Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Business Information Systems such as enterprise systems and organisational change, business benefit realisation from IT investment, information system evaluation, IT benefits management, and enterprise system implementation research from theoretical and case study perspectives.

BUSS4302
Business Analytics Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in optimisation and stochastic processes, such as convex optimisation, duality approximation, statistical estimation, random walks and Markov chains, and Poisson and other stochastic processes.

BUSS4303
Business Analytics Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study aims at providing advanced knowledge on linear models and methods for economic and financial time-series analysis and panel data models. The focus of the unit is on estimation and inference. The course covers some of the basics of time series model including stationary processes, AR, MA and ARMA processes, spectral analysis, structural change, nonstationarity, VAR and VECM, state-space models and Kalman filter.

BUSS4402
Finance Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Finance such as corporate finance, behavioural finance, market microstructure, derivatives and quantitative finance, asset pricing, portfolio management theory, databases and data management.

BUSS4403
Finance Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Finance such as corporate finance, behavioural finance, market microstructure, derivatives and quantitative finance, asset pricing, portfolio management theory, databases and data management.

BUSS4502
International Business Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced topics in International Business research such as internationalisation and multinationality, international strategic
alliances, international management teams, internationalisation strategies, multinationality and performance, emerging markets, and cultural values and international management.

BUSS4503
International Business Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced topics in international business research relevant to the development of the honours thesis. These include how to identify research questions in international business, effective approaches to reviewing the international business literature, and the application of appropriate research methods. Research seminars by visiting professors are also a key feature of this unit.

BUSS4602
Marketing Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics mostly from leading journal articles in Marketing such as consumer behaviour, strategy, and international marketing. The topics revolve around products, branding, pricing, distribution channels and retailing, and promotions. The unit runs in seminar style.

BUSS4603
Marketing Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Marketing such as consumer behaviour, strategy, and international marketing. The course delves into research design, data collection, and analysis.

BUSS4702
Business Law Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Business Law such as business regulation, contract law, corporate governance, natural law, culture-comparative law, taxes, analytical jurisprudence, sociological jurisprudence, consumer law, and IP law. The aim of the unit is to give students a cohesive understanding of the necessity for business regulations from different points of view.

BUSS4703
Business Law Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Business Law such as business regulation, contract law, corporate governance, natural law, culture-comparative law, taxes, analytical jurisprudence, sociological jurisprudence, consumer law, and IP law. The aim of the unit is to give students a cohesive understanding of the necessity for business regulations from different points of view.

BUSS4802
Work & Organisational Studies Honours A
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area. Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Work and Organisational Studies such as inter-organisational relations, global value chains and production networks, outsourcing and offshoring, CSR, corporate reputation, employment regulation and institutions, strategic management and HRM.

BUSS4803
Work & Organisational Studies Honours B
Credit points: 12 Session: Semester 1, Semester 2 Prerequisites: BUSS4802
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit covers advanced research-integrated coursework topics in Work and Organisational Studies relating to contemporary scholarly debates about the future of work.
Financial difficulty is an ever present reality for individuals and businesses. This unit addresses corporate insolvency and the bankruptcy of individuals and their consequences, and legal and commercial strategies for financial rehabilitation. The focus of the unit is corporate insolvency and the forms of external administration (receivership, voluntary administration, deeds of company arrangement, schemes of arrangements and winding up) designed to either rescue the corporation or, if this is not possible, to provide a fair and orderly process for dealing with its property. Particular emphasis is given to rescue and deconstruction under voluntary administration. Director’s duties in the insolvency context, and corporate group and cross border insolvency, are also discussed.

CLAW2203
Regulation of Securities Markets
Credit points: 6 Teacher/Coordinator: Ms Barbara Mescher Session: Semester 1 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: CLAW2001 or CLAW2001 Prohibitions: CLAW2003 Assessment: Mid semester test (20%), take home case study or research paper (30%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

As securities markets become increasingly sophisticated, understanding the manner in which they are regulated is essential. This unit examines the regulation of securities markets and the legal and industry controls governing their operation. Detailed consideration is given to the Australian Securities and Investments Commission's powers and responsibilities, including the areas of: financial service providers, short selling, insider trading and other market misconduct, market integrity, corporate governance, disclosure and proposals to reform the regulatory environment. The roles of other institutions such as the Australian Securities Exchange and the status and enforcement of its listing rules are explored. Current issues in the international regulation of securities markets are also addressed.

CLAW2204
Banking and Finance Law
Credit points: 6 Teacher/Coordinator: Associate Professor David Chaikin Session: Semester 1 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: CLAW1001 Prohibitions: CLAW2004 Assessment: Case analysis (20%), Hypothetical problem (20%), Final exam (60%) Mode of delivery: Normal (lecture/lab/tutorial) day

Banks and financial institutions are central to the stability, efficiency and wealth of modern economies and businesses. This unit focuses on the impact of national and international financial regulation on banking contracts, bank secrecy, money laundering and fraud. Students will become familiar with legal risks in commercial and investment banking, by examining the complex relationships and legal duties of the various parties engaged in modern finance. Topics covered will include electronic banking, international trade finance and securitisation. The unit will assist students in understanding how the law is applied in practice by using case studies. Special emphasis will be placed on how banking disputes may be resolved.

CLAW2205
Competition and Consumer Law
Credit points: 6 Teacher/Coordinator: Ms Patty Kavounias Session: Semester 2 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: CLAW1001 Prohibitions: CLAW3005, MKTG3005, CLAW2005 Assessment: Participation and engagement (15%), individual research assignment (30%), and in-class tests (25%) Mode of delivery: Normal (lecture/lab/tutorial) day

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Competition and consumer law impacts on everyone and on every business. This unit examines provisions in the Competition and Consumer Act 2010 (Cwlth) that regulate a range of business activities, including, dealings between businesses and with consumers, pricing, advertising and unfair practices. The focus will be on current enforcement priorities of the Australian Competition and Consumer Commission and topics covered will include: cartel conduct, misuse of market power, vertical restraints on competition, anti-competitive acquisitions and key aspects of Australian consumer law including: product safety, consumer guarantees, unfair contract terms, unconscionable conduct and misleading or deceptive conduct. Students will analyse legal and business issues involving competition and consumer law arising from given fact situations and real-world contexts to increase awareness of legal risk situations in business and understanding of how these risks may be managed.

CLAW2207
Business, Ethics and the Law
Credit points: 6
Teacher/Coordinator: Ms Barbara Mescher
Session: Semester 1
Classes: Three hours of classes per week, which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: CLAW1001
Prohibitions: CLAW2007
Assessment: Mid-semester class test (20%), take home case study or research paper (30%), and final examination (50%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Australian businesses operate in a complex regulatory environment that imposes legal obligations on business conduct. Society is increasingly demanding ethical and social responsibility from business, its managers and their professional advisers. This unit analyses the relationship between business, ethics and the law. This unit applies ethical philosophies to case studies in order to explore the types of decisions made by professionals and business managers. The unit examines the professional and legal obligations of accountants, auditors and lawyers and the interaction of these professions with company officers. The unit aims to assist students to understand and apply ethics to their professional life and to governance in business.

CLAW2208
Business Regulation, Risk and Compliance
Credit points: 6
Teacher/Coordinator: Professor Andrew Terry
Session: Semester 2
Classes: Three hours of classes per week, which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: 4 units of study (either junior or senior)
Assessment: Engagement & participation (15%), in class tests (40%), group presentation and research paper (45%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Over recent years there has been a dramatic rise in the volume and reach of regulation in response to a variety of social, environmental and economic issues. Much of this regulation impacts on business, and its management who are, increasingly, personally liable. This unit has been designed to provide students with a comprehensive overview of the overall regulatory infrastructure which impacts on all faculty disciplines. Business Regulation, Risk and Compliance addresses self regulation as an alternative to regulation by law; the regulatory process and the scope for business to influence regulatory initiatives; the alternative regulatory instruments; the executive arm of government - the bureaucracy - and the avenues for challenging administrative decisions; the investigative and enforcement powers of the major regulatory agencies - ACCC, ATO and ASIC; personal and corporate liability for regulatory breach; indemnification; whistleblowing and whistleblower protection; regulatory compliance with special reference to Australian Standard AS3806-2006 on Compliance Standards and the strategies which facilitate legal action including class actions and litigation funding as well as the major alternatives to litigation including arbitration and alternative dispute resolution with particular emphasis on mediation.

CLAW2211
Commercial Practice in China
Credit points: 6
Teacher/Coordinator: Ms Eva Huang
Session: Semester 1
Classes: Three hours of classes per week, which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: four junior or senior units of study
Assessment: Mid-semester exam (25%), group presentation (15%), proposal of research paper (10%), research paper (40%), and class participation (10%)
Mode of delivery: Normal (lecture/lab/tutorial) day

China is currently the second biggest economy in the world and is Australia’s most important trading partner. Australian businesses are increasingly engaging with China. This Unit of Study addresses the frequently asked questions of what underpins commercial practice in China and how to do business with China. It explores China’s unique business environment, which has resulted from its culture, history and demographics, and examines the business regulations, tax systems, and the administrative and compliance issues businesses will face when carrying on business with China. The Unit first outlines the Chinese business environment in terms of culture, history, economics, demography, and government administration. It then provides students with an understanding of the legal environment that businesses will face in China. Through a hypothetical case study, different aspects of commercial practice in China such as contract, entity structure, mergers and acquisitions, property and intellectual property rights, the tax system, different tax types and associated international issues, and social insurance are analysed.

CLAW2212
Franchising
Credit points: 6
Teacher/Coordinator: Professor Andrew Terry
Session: Semester 1
Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: Four junior or senior units of study
Assessment: Engagement & participation (10%), In class tests (35%), group presentation and research paper (45%), and individual case study (10%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Franchising is an increasingly popular business model in Australia and internationally which offers an effective strategy for expanding an existing business or entering an industry. It is rapidly becoming the dominating force in the distribution of goods and services. This unit examines the nature, development and operation of franchising and its growing influence in Australia and overseas. It addresses key legal and commercial issues in establishing, structuring and managing franchise systems as well as legal and commercial issues arising in the course of the continuing business relationship. Particular emphasis is placed on franchising development in the ASEAN countries.

CLAW2223
Legal Regulation of Int’l Business
Credit points: 6
Teacher/Coordinator: Professor Gail Pearson
Session: Semester 1
Classes: Three hours of classes per week which may include one
or more of the following: lectures; seminars; tutorials or workshops
Prerequisites: Four junior or senior units of study Assessment: Mid-semester test (40%), presentation (20%), and research paper (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

The global architecture of international trade and business sets the parameters within which countries and businesses interact with each other across borders. All those involved in trade or investment activities that may result in cross border transactions should be aware of the regulatory dimensions of that global system. The system informs trade and investment policy as well as the regulation of particular business transactions. This can lead to new markets or limit certain business activities. It is the result of laws and laws and the basis of avenues to resolve disputes between countries and businesses and between businesses and businesses. The international regulatory system has different dimensions. These can be described as the multilateral system; bilateral agreements and trading blocs; conventions governing transactions; international regulatory bodies and self regulatory bodies. This unit will introduce students to aspects of this international system. Students will explore institutions and instruments of the system and how they fit together. There will be opportunities for students to examine how this impacts on regulatory policy and current negotiations.

CLAW3201 Australian Taxation System
Credit points: 6 Teacher/Coordinator: Mr Brett Bondfield Semester: 1, Semester 2 Normal (lecture/lab/tutorial) day

This unit is an introduction to Australia’s taxation law. It commences with an overview of the Australian tax system, discusses contemporary tax issues, and considers with specific topics, including: the basis of liability to Australian income tax, concepts of residence and source of income, concepts of ordinary and statutory income (including capital gains tax), tax accounting, taxation of fringe benefits, and allowable deductions. It concludes with a study of the general anti-avoidance sections. The taxation of companies, partnerships and trusts, and international taxation are studied in depth in CLAW3202 which, together with this unit, is a solid basis to prepare students for an important aspect of professional accounting practice.

CLAW3202 Tax Strategies for Business
Credit points: 6 Teacher/Coordinator: Dr Antony Ting Session: Semester 2 Classes: Three classes of hours per week, which may include one or more of the following: lectures; seminars; tutorials or workshops Assessment: CLAW3201 or CLAW3001 Prohibitions: CLAW3001 Assessment: Tutorial assessment (10%), mid semester test (15%), case analysis (15%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit builds on CLAW3201 and deals with taxation issues in a business environment, including taxation of companies and corporate groups, taxation of partnerships and trusts, taxation of shareholders including dividend imputation tax, capital gains tax application to shares and other interests in companies, capital allowance and treatment of intellectual property. This unit also covers taxation issues of international business and investment, including taxation of cross-border transactions of both residents and non-residents, taxation of multinational corporations, tax treaties, transfer pricing and international tax avoidance. The unit emphasises the practical applications of the tax law on businesses and investment. Together with CLAW3201, this unit is a solid basis to prepare students for an important aspect of professional accounting practice.

CLAW3204 Regulation of Capital Raising
Credit points: 6 Teacher/Coordinator: Ms Juliette Overland Session: Semester 1 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops Assessment: CLAW2001 Assessment: Assignment (20%), presentation (20%), seminar work and participation (10%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

The ability of companies to raise capital is central to the success of Australia’s securities markets and, in turn, to Australia’s ongoing economic development. This unit focuses on the legal nature of common forms of capital raising, and their legal (through the Corporations Act) and non-legal (through the ASX Listing Rules) regulation, as well as the redemption of capital. It involves a study of capital raising, capital management and capital redemption from a practical, commercial perspective as well as the relevant legal and regulatory issues. Topics covered include forms of equity capital raising (including venture capital, IPOs, ASX listings, rights issues and placements) and their regulation; and strategies for redemption of capital (including through buy-backs and capital reductions). Current issues arising in Australian and internationally which concern trends, developments and reform initiatives relating to capital raising are also addressed.

CLAW3206 Regulation of Mergers and Acquisitions
Credit points: 6 Teacher/Coordinator: Mr Ross Hodgson Session: Semester 2 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops Assessment: CLAW2201 Assessment: Mid-semester test (20%), assignment (20%), group case study (10%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Mergers, acquisitions and takeovers are increasingly important strategies for Australian companies which raise significant legal issues. This unit aims to give students a sound understanding of the legal issues involved in mergers and acquisitions from both corporate and competition law perspectives and their impact on commercial strategies. Competition issues under the Competition and Consumer Act 2010 as well as corporate governance issues under the Corporations Act are explored. Bid planning (including tactics involved in initiating a takeover bid and defensive strategies and tactics), directors duties, prohibited market conduct and the role of ASIC and the Takeovers Panel are also covered. This unit also considers mergers using schemes of arrangement.

CLAW3207 Employment Regulation for Business
Credit points: 6 Teacher/Coordinator: Mr Giuseppe Carabettta Session: Semester 2 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops Assessment: Discussion forum (10%), research paper (40%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

The regulation of employment affects every business enterprise. Compliance with the laws impacting on employment is a vital component of business management. The aim of this unit is to introduce students to the legal and regulatory frameworks that underlie all employment practices (employee management, treatment and performance, as well as hiring and dismissals). The unit is designed to develop students’ awareness of regulatory compliance issues that arise from employment practices and is taught in the context of the challenges faced by modern businesses in managing employees. The unit focuses on key areas of substantive employment regulation including Anti-Discrimination Law, termination of employment, freedom of association, and employment privacy. Discussion topics include: indirect discrimination, workplace harassment (including sexual harassment), bullying, and unfair dismissal; as well as various sports and entertainment case-studies. International employment law standards, public sector employment, and employment ethics, are also addressed.

CLAW3208 Corporate Crime and Business
Credit points: 6 Teacher/Coordinator: Ms Juliette Overland Session: Semester 2 Classes: Three hours of classes per week which may include one or more of the following: lectures; seminars; tutorials or workshops Assessment: CLAW2201 Assessment: In class exam (30%), presentation (20%), participation and engagement (10%), and research paper (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

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Corporate crime is a global problem and has a significant effect on companies and participants in business. It can result in direct financial losses; the imposition of regulation, scrutiny and compliance obligations; as well as indirect industry and reputational damage. Accordingly, all managers benefit from an understanding of corporate crime and its impacts. Corporate crimes are: crimes committed against companies (often by their own employees or managers); crimes committed by companies against others (including members of the public, the environment, creditors, investors and competing companies); and “white collar” crimes undertaken within companies by senior executives and managers for their own benefit. All three forms of corporate crime will be studied in this unit. Students will also explore the manner in which companies can be criminally liable, as well as regulatory approaches to the prevention, detection and prosecution of corporate crime. Particular corporate crimes such as insider trading will be considered in detail, and case studies of high profile examples of corporate crime will be a significant focus in this unit.
Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements. The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

ECMT – Econometrics

The School of Economics in the Faculty of Arts and Social Sciences administers these units.

ECMT1010
Introduction to Economic Statistics
Credit points: 6 Session: Semester 1, Semester 2 Classes: 1x2hr lecture/week, 1x2hr workshop/week. Prerequisites: ECMT1011, ECMT1012, ECMT1013, MATH1015, MATH1005, MATH1905, STAT1021, ECOF1010, BUSS1020, ENVX1001 Assessment: homework (15%), quizzes (30%), assignment (15%) and 1x2hr Final exam (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit emphasises understanding the use of computing technology for data description and statistical inference. Both classical and modern statistical techniques such as bootstrapping will be introduced. Students will develop an appreciation for both the usefulness and limitations of modern and classical theories in statistical inference. Computer software (e.g., Excel, StatKey) will be used for analysing real datasets.

ECMT1020
Introduction to Econometrics
Credit points: 6 Session: Semester 1, Semester 2 Classes: 2x1hr lectures/week, 1x2hr workshop/week. Prerequisites: ECMT1010 or ECOF1010 or BUSS1020 or MATH1905 or MATH1005 or MATH1015. Prohibitions: ECMT1001, ECMT1002, ECMT1003, ECMT1021, ECMT1022, ECMT1023 Assessment: 3x quizzes (25%), workshop questions/homework (10%), assignment (15%) and 1x2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is intended to be an introduction to the classical linear regression model (CLRM), the underlying assumptions, and the problem of estimation. Further, we consider hypothesis testing, and interval estimation, and regressions with dummy variables and limited dependent variable models. Finally, we consider different functional forms of the regression model and the problem of heteroskedasticity. Throughout we will try to emphasise the essential interplay between econometric theory and economic applications.

ECMT2130
Financial Econometrics
Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/week. Prerequisites: ECMT2110 or ECMT2010 or ECMT1020 Prohibitions: ECMT2030 Assessment: 2x assignments (2x20%) and 1x2hr Final exam (60%) Mode of delivery: Normal (lecture/lab/tutorial) day

Over the last decade econometric modelling of financial data has become an important part of the operations of merchant banks and major trading houses and a vibrant area of employment for econometricians. This unit provides an introduction to some of the widely used econometric models for financial data and the procedures used to estimate them. Special emphasis is placed upon empirical work and applied analysis of real market data. Topics covered may include the statistical characteristics of financial data, the specification, estimation and testing of asset pricing models, the analysis of high frequency financial data, and the modelling of volatility in financial returns.

ECMT2150
Cross Section Econometrics
Credit points: 6 Session: Semester 1, Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/week. Prerequisites: ECMT1010 or BUSS1020 or MATH1905 or MATH1005 or MATH1015 AND ECMT1020 Prohibitions: ECMT2110 Assessment: 4x250wd Individual Assignments (20%), 1x1hr Mid-semester Test (30%), 1x2hr Final Exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit will provide an introduction to the key issues involved in with the econometrics of cross-section and panel data. The topics this unit will cover include: instrumental variables; estimating systems by OLS and GLS; simultaneous equation models; discrete-choice models; treatment effects; and sample selection. Throughout the unit, emphasis will be placed on economic applications of the models. The unit will utilise practical computer applications, where appropriate.

ECMT3110
Econometric Models and Methods
Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/week. Prerequisites: ECMT2110 or ECMT2010 Prohibitions: ECMT3010 Assessment: assignments (20%), Mid-semester test (20%), 2hr Final exam (60%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit extends methods of estimation and testing developed in association with regression analysis to cover econometric models involving special aspects of behaviour and of data. In particular, motivating examples are drawn from dynamic models, panel data and simultaneous equation models. In order to provide the statistical tools to be able to compare alternative methods of estimation and testing, both small sample and asymptotic properties are developed and discussed.

ECMT3120
Applied Econometrics
Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/week. Prerequisites: ECMT3110 or ECMT3010 or (ECMT2150 and ECMT2160). Prohibitions: ECMT3020 Assessment: group project (25%), Mid-semester test (25%), 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Econometric theory provides techniques to quantify the strength and form of relationships between variables. Applied Econometrics is concerned with the appropriate use of these techniques in practical applications in economics and business. General principles for undertaking applied work are discussed and necessary research skills developed. In particular, the links between econometric models and the underlying substantive knowledge or theory for the application are stressed. Topics will include error correction models, unit roots and cointegration and models for cross section data, including limited dependent variables. Research papers involving empirical research are studied and the unit features all students participating in a group project involving econometric modelling.

ECMT3130
Forecasting for Economics and Business
Credit points: 6 Session: Semester 2 Classes: 2x1hr lectures/week, 1x1hr lab/week. Prerequisites: ECMT2110 or ECMT2010 or (ECMT2150 and ECMT2160). Prohibitions: ECMT3030 Assessment: assignment (20%), group assignment (25%), Mid-semester test (20%) and 2.5hr Final exam (35%) Mode of delivery: Normal (lecture/lab/tutorial) day
The need to forecast or predict future values of economic time series arises frequently in many branches of applied economic and commercial work. It is, moreover, a topic which lends itself naturally to econometric and statistical treatment. The specific feature which distinguishes time series from other data is that the order in which the sample is recorded is of relevance. As a result of this, a substantial body of statistical methodology has developed. This unit provides an introduction to methods of time series analysis and forecasting. The material covered is primarily time domain methods designed for a single series and includes the building of linear time series models, the theory and practice of univariate forecasting and the use of regression methods for forecasting. Throughout the unit a balance between theory and practical application is maintained.

**ECMT3150**  
**The Econometrics of Financial Markets**  
**Credit points:** 6  
**Session:** Semester 1  
**Classes:** 1x2hr lecture/week, 1x1hr lab/week  
**Prerequisites:** (ECMT1010 or BUS51020 or MATH1905 or MATH1005 or MATH1015) and (ECMT2110 or ECMT2101) and (ECMT2130 or ECMT2120) or (ECMT2130 and ECMT2150 and ECMT2160)  
**Prohibitions:** ECMT3050  
**Assessment:** assignment (20%), group assignment (30%), Mid-semester test (15%) and 2.5hr Final exam (35%)  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

This unit studies and develops the econometric models and methods employed for the analysis of data arising in financial markets. It extends and complements the material covered in ECMT2130. The unit will cover econometric models that have proven useful for the analysis of both synchronous and non-synchronous financial time series data over the last two decades. Modern Statistical methodology will be introduced for the estimation of such models. The econometric models and associated methods of estimation will be applied to the analysis of a number of financial datasets. Students will be encouraged to undertake hands-on analysis using an appropriate computing package. Topics covered include: Discrete time financial time series models for asset returns; modelling and forecasting conditional volatility; Value at Risk and modern market risk measurement and management; modelling of high frequency and/or non-synchronous financial data and the econometrics of market microstructure issues. The focus of the unit will be in the econometric models and methods that have been developed recently in the area of financial econometrics and their application to modelling and forecasting market risk measures.

**ECMT3170**  
**Computational Econometrics**  
**Credit points:** 6  
**Session:** Semester 2  
**Classes:** 2x1hr lecture/week, 1x1hr computer laboratory/week  
**Prerequisites:** ECMT2160 or ECMT2110  
**Assessment:** 1x2hr Final Exam (50%), 1x1500wd Computer Project (30%), 2x500wd Computer Assignment (20%)  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

This unit provides an introduction to modern computationally intensive algorithms, their implementation and application for carrying out statistical inference on econometric models. Students will learn modern programming techniques such as Monte Carlo simulation and parallel computing to solve econometric problems. The computational methods of inference include Bayesian approach, bootstrapping and other iterative algorithms for estimation of parameters in complex econometric models. Meanwhile, students will be able to acquire at least one statistical programming language.

**ECMT4101**  
**Econometrics Honours A**  
**Credit points:** 12  
**Session:** Semester 1, Semester 2  
**Classes:** 6hrs/week  
**Prerequisites:** ECMT3110, ECMT3120 with a Distinction average  
**Assessment:** 1xthesis (33.3%) and 4x coursework options comprised of assignments, presentations and Final exams (66.7%)  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

Honours is an intensive year-long program of advanced study based around research. Honours is undertaken after successful completion of a Bachelor degree and where the overall mark is a minimum credit average (70%). Entry into Honours is selective and work at this level is challenging. Honours is available in most subjects areas taught in the Faculty, and which are listed under Tables A and B in the Handbook. Students will complete a thesis and coursework seminars throughout the year. For further information contact the Honours Coordinator in the department or consult the Handbook entry for the relevant subject area.

**ECMT4102**  
**Econometrics Honours B**  
**Credit points:** 12  
**Session:** Semester 1, Semester 2  
**Classes:** 6hrs/week  
**Corequisites:** ECMT4101  
**Assessment:** See ECMT4101  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

See ECMT4101

**ECMT4103**  
**Econometrics Honours C**  
**Credit points:** 12  
**Session:** Semester 1, Semester 2  
**Classes:** 6hrs/week  
**Corequisites:** ECMT4102  
**Assessment:** See ECMT4101  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

See ECMT4101

**ECMT4104**  
**Econometrics Honours D**  
**Credit points:** 12  
**Session:** Semester 1, Semester 2  
**Classes:** 6hrs/week  
**Corequisites:** ECMT4103  
**Assessment:** See ECMT4101  
**Mode of delivery:** Normal (lecture/lab/tutorial) day

See ECMT4101
ECON/ECOS – Economics

The School of Economics in the Faculty of Arts and Social Sciences administers these units.

ECON1001
Introductory Microeconomics
Credit points: 6 Session: Semester 1, Semester 2, Summer Main
Classes: 1x2hr lecture/week, 1x1hr tutorial/week
Assessment: Tutorial participation (5%), 6x online quizzes (10%), Mid-semester test (25%), Essay (10%) and 2hr Final exam (50%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Introductory Microeconomics addresses the economic decisions of individual firms and households and how these interact in markets. It is a compulsory core unit for the Bachelor of Economics and an alternative core unit for the Bachelor of Economic and Social Science. Economic issues are pervasive in contemporary Australian society. Introductory Microeconomics introduces students to the language and analytical framework adopted in Economics for the examination of social phenomena and public policy issues. Whatever one’s career intentions, coming to grips with economic ideas is essential for understanding society, business and government. Students are given a comprehensive introduction to these ideas and are prepared for the advanced study of microeconomics in subsequent years. It is assumed that students undertaking this unit will have a prior knowledge of mathematics.

ECON1002
Introductory Macroeconomics
Credit points: 6 Session: Semester 1, Semester 2, Summer Main
Classes: 1x2hr lecture/week, 1x1hr tutorial/week
Assessment: Tutorial participation (5%), 6x online quizzes (10%), Mid-semester test (25%), Essay (10%) and 2hr Final exam (50%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Introductory Macroeconomics addresses the analysis of the level of employment and economic activity in the economy as a whole. It is a compulsory core unit for the Bachelor of Economics and an alternative core unit for the Bachelor of Economic and Social Sciences. Introductory Macroeconomics examines the main factors that determine the overall levels of production and employment in the economy, including the influence of government policy and international trade. This analysis enables an exploration of money, interest rates and financial markets, and a deeper examination of inflation, unemployment and economic policy. It is assumed that students undertaking this unit will have a prior knowledge of mathematics.

ECON1003
Quantitative Methods in Economics
Credit points: 6 Session: Semester 1
Classes: 1x2hr lecture/week, 1x1hr tutorial/week
Prohibitions: MATH1111, MATH1011, MATH1001, MATH1901, MATH1906
Assessment: in-class tests (25%), Mid-semester test (25%) and 2hr Final exam (50%)
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study provides an introduction to the quantitative methods used in economics and business. Emphasis is placed on developing the skills to set up models to study real-world phenomena, using appropriate techniques to manipulate and analyse these models and their economic interpretation. In this unit particular emphasis will be placed on the intuition of the models studied, making extensive use of a range of economic examples and business applications. It is important to note that while mathematical techniques are used in this unit, this unit is not intended as a substitute for mathematics units offered by the School of Mathematics and Statistics. Students wishing to pursue further study in mathematics, such as a major in mathematics, should consult the Faculty of Science Handbook for offerings by the School of Mathematics and Statistics. Note this unit is not available to students from the Faculty of Science.

ECON1005
The Australian Economy
Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/week
Assessment: 1x500wd equivalent Learning Journal (20%), 1x1000wd Essay (20%), 1x1.5hr Final exam (40%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Note: Department permission required for enrolment.

This unit explores the Australian economy and introduces students to the application of economic reasoning and techniques to real-world problems. A focus of the unit is how government policy is affected by the influences brought to bear by the both domestic issues and the international environment. Each issue is addressed within an economic framework. The methods of instruction, learning and assessment are designed to develop a range of graduate attributes, with an emphasis on developing communication skills and creative thinking.

ECON4101
Economics Honours A
Credit points: 12 Session: Semester 1, Semester 2
Classes: 6hrs/week
Assessment: 1x15000wd (max.) thesis (30%) and 5x4500wd of written work, or its equivalent (70%)
Mode of delivery: Normal (lecture/lab/tutorial) day

Honours is an intensive year-long program of advanced study based around research. Honours is undertaken after successful completion of a Bachelor degree and where the overall mark is a minimum credit average (70%). Entry into Honours is selective and work at this level is challenging. Honours is available in most subjects areas taught in the Faculty, and which are listed under Tables A and B in the Handbook. Students will complete a thesis and coursework seminars throughout the year. For further information contact the Honours Coordinator in the department or consult the Handbook entry for the relevant subject area.

ECON4102
Economics Honours B
Credit points: 12 Session: Semester 1, Semester 2
Corequisites: ECON4101
Mode of delivery: Normal (lecture/lab/tutorial) day

Refer to ECON4101

ECON4102
Economics Honours B
Credit points: 12 Session: Semester 1, Semester 2
Corequisites: ECON4101
Mode of delivery: Normal (lecture/lab/tutorial) day

Refer to ECON4101

ECON4104
Economics Honours D
Credit points: 12 Session: Semester 1, Semester 2
Corequisites: ECON4103
Mode of delivery: Normal (lecture/lab/tutorial) day

Refer to ECON4101
ECOS2001 Intermediate Microeconomics
Credit points: 6 Session: Semester 1, Semester 2, Summer Main Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: ECON1001 or BUSS1040 Corequisites: ECTM1010 or BUSS1020 or MATH1005 or MATH1015 Prohibitions: ECOS2001, ECOS2901, ECON2901 Assessment: Tutorial participation (10%), 2x in-class tests (40%) and 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Certain combinations of Maths/Stats may substitute for Econometrics. Consult the School of Economics Undergraduate Coordinator.

The aim of Intermediate Microeconomics is the development of theoretical and applied skills in economics. It covers applications and extensions of the theory of consumer choice, firm behaviour and market structure. Emphasis is given to the economics of information and choice under uncertainty; industry structures other than monopoly and perfect competition; markets for factors of production; general equilibrium and economic efficiency; market failure and the role of government. This unit provides a basis for the more specialised options that comprise third year economics.

ECOS2002 Intermediate Macroeconomics
Credit points: 6 Session: Semester 1, Semester 2, Summer Main Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: ECON1002 Corequisites: ECTM1020 Prohibitions: ECOS2002, ECOS2902, ECON2902 Assessment: Mid-semester test (30%), assignments (20%) and 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Certain combinations of Maths/Stats may substitute for Econometrics. Consult the School of Economics Undergraduate Coordinator.

This unit is comprised of lectures based upon the curriculum for ECOS2001 Intermediate Microeconomics, supported by a seminar for one hour a week. The content of lectures reflect a more intensive treatment of the topics than ECOS2001. The topics covered include: the determinants and theories of economic growth, productivity and technological change; the dynamics of the business cycle; and the relationship between micro- and macro-economic policy.

ECOS2003 Mathematical Economics A
Credit points: 6 Session: Semester 1, Semester 2, Summer Main Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: ECON1003 Corequisites: ECON2903 Assessment: problem sets/quizzes (30%), Mid-semester test (20%) and 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment. Note: Students intending to proceed to the third year economics honours program must take this unit or MATH2070

This unit provides an introduction to mathematical techniques commonly employed by economists. Students who wish to proceed to final year Economics Honours must complete either ECOS2903 or MATH2070. Topics include: limits, continuity, differentiation of single- and multi-variable functions, unconstrained and constrained optimisation.

ECOS2902 Development Economics
Credit points: 6 Session: Semester 1, Semester 2, Summer Main Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: One of (ECOS2001 or ECON2001) or (ECOS2002 or ECON2002) or (ECOS2901 or ECON2901) or (ECOS2902 or ECON2902) Prohibitions: ECOS3002 Assessment: 2x in-class tests (30%) and 2.5hr Final exam (70%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit examines issues in macroeconomic policy. The role of the state, and government economic programmes and policies is examined in terms of their effects on the economy. Also examined are the economic and social outcomes of economic growth, including the distribution of income and wealth.
coordination and motivation problems faced by firms determines their financial, vertical and horizontal structure.

ECOS3004  
History of Economic Thought  
Credit points: 6  
Session: Semester 2  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: (ECOS2001 or ECON2001) or (ECOS2901 or ECON2901) or (ECOS2002 or ECON2002) or (ECOS2902 or ECON2902) or (ECOP2011 or ECP0201) or (ECOP2012 or ECOP2002)  
Prohibitions: ECOS3004  
Assessment: Essay (20%), Mid-semester test (30%) and 70min Final exam (50%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

Where do the current beliefs - theories, doctrines, postulates and attitudes - of modern economics come from? If current theories and doctrines have a definite historical beginning, what schools of thought did they supplant? Are there alternative or divergent views which persisted alongside mainstream economics in the twentieth century - and if so, what are they and where did they originate from? This unit seeks to answer these questions, as well as others. It provides an overview of the development of economic ideas from the seventeenth to the twentieth century, combined with a more intensive focus on the thought of certain key figures in that history. The particular topics covered include: the formation of economics to 1776; Adam Smith; classical economics from Smith to J.S. Mill; the rise of marginalist economics; John Maynard Keynes; and orthodox and heterodox currents in twentieth century economics.

ECOS3005  
Industrial Organisation  
Credit points: 6  
Session: Semester 2  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: ECOS2001 or ECON2001 or ECOS2901 or ECON2901  
Prohibitions: ECOS2002 or ECON2002 or ECOS2902 or ECON2902  
Assessment: Mid-semester test (35%), problem sets (5%) and 2hr Final exam (60%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study examines the nature of inter-firm rivalry in industries with market power. It explores the various ways in which firms can increase their market power by: extracting more surplus from consumers, by colluding with rivals or by excluding entrants. The unit also analyses the international competitiveness of industries in the context of industry assistance and the prevalence of foreign multinationals. Competition policy is also discussed.

ECOS3006  
International Trade  
Credit points: 6  
Session: Semester 1  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: ECOS2001 or ECON2001 or ECOS2901 or ECON2901  
Prohibitions: ECOS3006  
Assessment: problem sets (5%), Mid-semester test (35%) and 2hr Final exam (60%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study provides a systematic analysis of the theory of international trade and trade policy. Initially differences between countries are emphasised as the source of trade and the gains from trade. Models that are examined include the Classical-Ricardian model, the Heckscher-Ohlin model and the Specific-Factors model. Next economics of scale and imperfect competition are introduced as sources of trade and gains from trade. The unit concludes with an examination of empirical studies aimed at testing trade theories. The analysis of trade policy begins with a discussion of the instruments of trade policy, in particular, tariffs and quotas and their effect on welfare. This discussion is then extended to the case of imperfect competition and strategic trade policy.

ECOS3007  
International Macroeconomics  
Credit points: 6  
Session: Semester 1, Summer Main  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: ECOS2002 or ECON2002 or ECOS2902 or ECON2902  
Prohibitions: ECOS3007  
Assessment: assignments (20%) and Mid-semester test (20%) and 1x2hr Final exam (60%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit studies macroeconomic theory and policy in a global trading world. The microfoundations of the various sectors are examined in the context of an open economy. The evolution of international money and capital markets is described, the operation of the foreign exchange market is examined, showing how its microstructure affects its macro performance. Theories and tests of the efficiency of international capital markets are surveyed, as well as core theories and tests of exchange rate and asset price determination. The unit develops the macroeconomic implications of monetary and fiscal policies for small and large open economies for different regimes.

ECOS3008  
Labour Economics  
Credit points: 6  
Session: Semester 1  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: One of (ECOS2001 or ECON2001 or ECOS2901 or ECON2901 or ECP0201 or ECOP2001) and one of (ECOS2002 or ECON2002 or ECOS2902 or ECON2902 or ECOP2012 or ECOP2002)  
Prohibitions: ECOS3006  
Assessment: Essay (25%), Mid-semester test (25%) and 2hr Final exam (50%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit aims to provide an understanding of labour markets and related issues such as work conditions, pay and employment levels. Labour supply and demand, theories of wage determination, labour mobility and discrimination are examined. It also analyses the role of trade unions and labour market contracts. These topics are applied to current issues in Australian labour markets such as enterprise bargaining, the role of centralised wage fixing systems, training and other labour market programs. Policies designed to improve the functioning of the labour market are examined and particular attention is given to the problem of persistent unemployment.

ECOS3010  
Monetary Economics  
Credit points: 6  
Session: Semester 1  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: ECOS2001 or ECON2001 or ECOS2901 or ECON2901 or ECOS2002 or ECON2002 or ECOS2902 or ECON2902  
Prohibitions: ECOS3010  
Assessment: multiple choice test (30%) and written paper (20%) and 70min Final exam (50%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit provides an overview of the main elements of monetary economics, with emphasis upon macroeconomic issues - analysis of economic processes in which money enters the picture in an essential manner. The content primarily concerns economic principles and theory, but there is also considerable focus on the Australian monetary system and monetary policy in particular. The particular topics covered include: functions of money; the concept of 'liquidity'; money demand; determinants of money supply changes; financial crises and the 'lender of last resort' function of central banking; the Reserve Bank of Australia and the Australian Prudential Regulation Authority; term and risk structures of interest rates; alternative theories of the level of the rate of interest; the monetary policy transmission mechanism; monetary policy instrument choice; central bank credibility; policy reaction functions; the global monetary system; and Reserve Bank market operations.

ECOS3011  
Public Finance  
Credit points: 6  
Session: Semester 2  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: Either (ECOS2001 or ECON2001) or (ECOS2901 or ECON2901)  
Prohibitions: ECOS3011  
Assessment: Mid-semester test (20%), assignment (30%) and 3hr Final exam (50%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

Public Finance is about the taxing and spending decisions of governments. The unit covers a wide range of public finance topics. After an introduction to welfare economics and the role of government in the economy, the unit focuses on the revenue side of the budget: tax incidence, efficient and equitable taxation, the Australian system of revenue raising, issues of tax reform and the theory and practice of public utility pricing. It then focuses on the expenditure side of the government budget: public goods, externalities, and programs aimed at redistribution. It also introduces techniques of policy evaluation.

ECOS3012  
Strategic Behaviour  
Credit points: 6  
Session: Semester 2  
Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight  
Prerequisites: ECOS2001 or ECON2001 or ECOS2901 or ECON2901  
Prohibitions: ECOS3901, ECON3012  
Assessment: Mid-semester
test (35%), online quizzes (20%) and 2hr Final exam (45%) Mode of delivery: Normal (lecture/lab/tutorial) day

To think and act strategically, one needs to evaluate the effect of one’s actions on the actions of others. As most economic decisions are strategic, such as the decision to lower a price or introduce a new tax, economics, if it is to avoid simplistic models, requires a theoretical framework capable of illuminating strategic behaviour. This unit offers a comprehensive, critical introduction to the theory which purports, not only to satisfy this theoretical need, but also potentially to unify the social sciences: game theory. After examining important concepts of game theory, the unit investigates the repercussions for the theory of bargaining and for the evolution of social institutions.

**ECOS3013 Environmental Economics**

Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: ECOS2001 or ECOS2901 Assessment: 1x1500wd Essay (25%), 1hr Mid-semester test (25%), 1x2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

The natural environment is invariably affected by production and consumption in our modern economy. In particular, environmental outcomes are important in the presence of market failures (externallities and public goods). This unit focuses on developing a student's detailed understanding of the economic techniques used by policymakers to address environmental issues. These techniques include: Pigovian taxes and subsidies; regulation with asymmetric information; marketable permits; pricing contributions for public goods; optimal damages; and the allocation of property-rights and market failures.

**ECOS3015 Law and Economics**

Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: Either (ECOS2001 or ECON2001) OR (ECOS2901 or ECON2901) Prohibitions: ECOS3015 Assessment: assignments (20%), Mid-semester test (30%) and 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Law and economics examines the economic role of law and legal institutions on the actions of economic agents. The economic analysis of law is founded on models of human behaviour and examines how decision making is affected by different legal regimes. The behavioral approach gives rise to a set of principles that can be applied widely across disparate areas of the law, and is becoming increasingly important world-wide, as such analysis is often utilized in courts and public policy forums. The unit begins with a revision of relevant tools of economic analysis. Subsequently, it studies the economics of various branches of law such as: property; contract; nuisance; accident and liability law; and, criminal law

**ECOS3016 Experimental and Behavioural Economics**

Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: (ECOS2001 or ECON2001) OR (ECOS2901 or ECON2901) Assessment: 2x Take-home assignments (50%) and 2hr Final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Experimental economics uses experimental methods to evaluate the performance of economic models, institutions and policies. Behavioural economics combines experimental and field evidence with insights from neighbouring disciplines such as psychology, to develop richer economic models of decision-making. This unit will develop the key research methods and major findings of each of these fields, and explore both theoretical and practical implications. Students will read a number of seminal research papers in both experimental and behavioural economics, and will have opportunities to participate in classroom experiments, to analyse experimental data, and to design and program their own research projects.

**ECOS3017 Health Economics**

Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: ECOS2001 or ECON2001 or ECOS2901 or ECOS2901 Assessment: 2x in-class tests (30%) and 2hr Final exam (70%) Mode of delivery: Normal (lecture/lab/tutorial) day

The purpose of this unit is to introduce the student to the methods of health economics and demonstrate how these methods can be applied to analyse issues in health policy and management. This unit will teach the student to use economic analysis to understand critical issues in health care and health policy. Topics covered include the institutions of the Australian system of health care and health statistics, evaluation techniques, production of health, demand for health care and technology, moral hazard and adverse selection in health insurance markets, health labour markets, including physician-patient interactions, managed care, regulation and payment systems for providers, comparative health systems, the pharmaceutical industry, health policy and social insurance.

**ECOS3019 Capital and Dynamics**

Credit points: 6 Session: Semester 1 Classes: 1x2 hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: (ECOS2001 or ECON2001 or ECOS2901 or ECON2901) and (ECOS2002 or ECOS2902 or ECOS2903 or ECON2902) Prohibitions: ECOS3019 Assessment: 2x in-class tests (40%) and 2hr Final exam (60%) Mode of delivery: Normal (lecture/lab/tutorial) day

Fundamental to the theory of value, income distribution and output is a coherent treatment of the concept of capital. The definition and measurement of ‘capital’ is essential to the explanation of relative prices, and hence integral to any explanation of distributive shares in national income. It is also indispensable to a proper understanding of debates over the theory of output. The aim of the unit is to provide a comprehensive account of the different approaches to capital theory (e.g. in traditional aggregative neoclassical theory, general equilibrium theory and classical/Grafiian inspired models) and to highlight their significance for different views about value, distribution and output. This account necessarily involves some focus on the intersection of capital theory and the theory of dynamics as it applies to multi-sectoral/multi-commodity models, including growth theory, the dynamics of inter-industry competition, the analysis of technological progress and the intertemporal dynamics of production in the context of exhaustible natural resources.

**ECOS3020 Special Topic in Economics**

Credit points: 6 Session: Semester 1, Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: (ECOS2001 or ECON2001) and (ECOS2002 or ECON2002 or ECOS2901 or ECON2901) and (ECOS2902 or ECON2903) Assessment: Assessment dependent on topic Mode of delivery: Normal (lecture/lab/tutorial) day Note: Department permission required for enrolment. Note: Students must seek written permission from the School of Economics Undergraduate Coordinator to enrol in this unit.

Study of a special topic in Economics. Topics will vary from semester to semester according to staff availability and the presence of visitors. If taught in both semesters, the topic in Semester 2 will be different to that of Semester 1.

**ECOS3021 Business Cycles and Asset Markets**

Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Prerequisites: (ECOS2002 or ECON2002 or ECOS2902 or ECON2902) and (ECOS2001 or ECON2001 or ECOS2901 or ECON2901) Assessment: 1x1hr Mid-semester test (25%), 1x1000wd Empirical report (25%), 1x2hr Exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

The unit of study provides theoretical and empirical training in analysing macroeconomic fluctuations and the interactions between the real economy and asset markets. The unit of study will introduce theoretical models of the business cycle to identify sources of economic fluctuations. It then provides a theoretical framework in which the asset market—the real economy can be analysed. In addition to theoretical analysis, the unit will develop empirical tools for analysing economic and financial indicators as well as evaluating the performance of theoretical models. The role of government policy will also be discussed by taking both Australian and global episodes.
ECOS3902 Advanced Microeconomics Honours
Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Corequisites: ECON3903 or (ECMT3110 and ECMT3120 or ECMT3130 or ECMT3160 or ECMT3170) Prohibitions: ECON3902 Assessment: Mid-semester test (30%), Take-home assignments (10%) and 2hr Final examination (60%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment. Note: Students intending to proceed to fourth year economics honours must also complete at least one unit of study from (ECOS3001 or ECON3001) to (ECOS3023) inclusive, in either semester of their third year

ECOS3902 Advanced Macroeconomics Honours is a third year honours unit of study in macroeconomics. Its main objective is to develop a framework for thinking about macroeconomic questions. This unit is designed for the students enrolled in the Economics Honours stream. ECOS3901, ECOS2902, ECOS2903 and ECOS3901 are prerequisites and the corequisite is ECOS3903, or ECMT3110 plus one of ECMT3120, ECMT3130, ECMT3160 or ECMT3170.

This unit of study is designed to provide students with various topics in applied microeconomics. Estimation of the labour supply elasticity, returns to schooling, and returns to training programs are examples of topics this unit will cover. Various empirical topics in international trade, environmental economics, and health economics will also be discussed. Students will explore econometric methodologies extensively used in applied microeconomics (e.g., instrument variables, generalise methods of moments, panel data methods, probit and logit models, Tobit model, and sample selection model).

ECOS3904 Applied Microeconometrics
Credit points: 6 Session: Semester 2 Classes: 1x2hr lecture/week, 1x1hr tutorial/fortnight Corequisites: 12 Senior credit points from Economics or Econometrics including either ECOS2001 or ECOS2801 Assessment: 1x200wd Online Discussion Post (10%), 1x1000wd Essay (30%), 1x1hr Mid-semester Test (20%), 1x2hr Final Exam (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit provides an introduction to econometric theory and methods that can be useful for understanding applied (mostly macroeconomic/finance) models and research. It also aims to provide students with the necessary analytical tools for undertaking applied research using time series data and discusses how time series techniques can be applied to other areas of economics such as international trade, energy economics, economics of terrorism. This unit can be both complementary to and substitutive for Applied Microeconometrics, which focuses on empirical methods in applied microeconometrics.
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

FINC – Finance

FINC2011 Corporate Finance I
Credit points: 6 Session: Semester 1, Semester 2, Summer Early
Main Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prohibitions: FINC2001
Assumed knowledge: ECOM1010 or BUSS1020, BUSS1040 or (ECOM1001 and ECON1002) and BUSS1030 (or ACCT1001 and ACCT1002)
Assessment: Mid-semester exam (20%), major assignment (30%) and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Study in Finance commences in second year. BUSS1020 (or ECOM1010), BUSS1040 (or ECON1001 and ECON1002) and BUSS1030 (or ACCT1001 and ACCT1002) are recommended for all students wanting to study Finance.

This unit provides an introduction to basic concepts in corporate finance and their application to (1) valuation of risky assets including stocks, bonds and entire corporations, (2) pricing of equity securities, and (3) corporate financial policy decisions including dividend, capital structure and risk management policies. Emphasis is placed on the application of the material studied and current practices in each of the topic areas.

FINC2012 Corporate Finance II
Credit points: 6 Session: Semester 1, Semester 2, Summer Main
Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prerequisites: FINC2011 or FINC2001
Prohibitions: FINC2002
Assessment: Mid-semester exam (15%), essay (20%), and final exam (65%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit builds on FINC2011 Corporate Finance I, by extending basic concepts in corporate financing, investing and risk management. The unit presents current theories of corporate financing and their practical application in corporate investment and capital budgeting. The unit also examines securities and securities markets with an emphasis on pricing, investment characteristics and their use by corporations to manage risk. The securities examined include: bonds and related fixed income products; futures and options. The goal of the unit is to broaden students’ knowledge of corporate finance in preparation for further study in finance in 300 level courses.

FINC3011 International Financial Management
Credit points: 6 Session: Semester 1 Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prerequisites: FINC2012 or FINC2002
Prohibitions: FINC3003
Assessment: Mid-semester tests each (20%), tutorial participation (10%) and a final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Markets are increasingly globalised. There are very few businesses or industries that are not required to deal with issues such as foreign currency, foreign competition and direct investment. This unit is designed to allow students to extend their understanding of basic principles in finance to an international environment. Globalisation of markets introduces risks but also opens up profitable opportunities. Topics covered include: foreign currency valuation and markets; international parity conditions; measuring and managing foreign exposure; international portfolio management; capital budgeting and foreign direct investment; international tax management and international financing strategy.

FINC3012 Derivative Securities
Credit points: 6 Session: Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prerequisites: FINC2012 or FINC2002
Prohibitions: FINC3002
Assessment: Applied project; group assignment (15%), assignment presentation (5%), mid-semester test (30%), and final examination (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Note: Knowledge of calculus, regression, probability theory and random distributions are helpful for this subject

Options, futures and swaps are derivatives of underlying securities such as commodities, equities and bonds. These types of securities are increasingly used to manage risk exposure and as a relatively low-cost-way of taking a position in a security or portfolio. They are also being used as part of senior management compensation as a way of attempting to align the interests of shareholders with that of management. This unit is designed to provide an introduction to this important area of finance without requiring too high a level of mathematical sophistication. However, strong quantitative skills are an advantage in this subject.

FINC3013 Mergers and Acquisitions
Credit points: 6 Session: Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prerequisites: FINC2012 or FINC2002
Prohibitions: FINC3003
Assessment: Mid-semester exam (20%), individual case analysis (10%), group case study written (15%), group case study presentation (5%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

Mergers and acquisitions are a fundamental component of the corporate landscape. Students enrolling in this unit will study the economic and strategic drivers of corporate restructuring activity and their use in the design and analysis of restructuring transactions; evaluate the outcomes from restructuring transactions, both the theory based explanations and the empirical tests of the theories; learn to identify and value synergies in a restructuring transaction using several valuation methods; develop a detailed understanding of the design and economic impacts of deal structures used to effect corporate restructuring transactions; and analyse the process of merger arbitrage and its contribution to the outcome of restructuring transactions. This unit will, where possible, integrate learning outcomes in an academic and applied context, and develop an appreciation of the regulatory environment for restructuring transactions and the impact of these regulations on the process and outcomes of restructuring transactions.

FINC3014 Trading and Dealing in Security Markets
Credit points: 6 Session: Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr tutorial per week
Prerequisites: FINC2012 or FINC2002
Prohibitions: FINC3004
Assessment: Oral presentation and tutorial participation (10%), mid-semester exam (15%), TradeLab assignment (10%), major assignment (20%), and final exam (45%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is concerned with the processes which turn orders into trades in securities markets, and the forces which mould and affect both order flow and order execution. The unit provides an introduction to some fundamental ideas about market design and structure. At the end of the unit, students should be able to understand (1) how the international markets for foreign exchange, swaps, bonds and equities are organised, (2) how trading is conducted in these markets and how these transactions are cleared, (3) how the markets are regulated, if
they are supervised and what risks different counterparties face in these markets. The unit aims to equip students to independently analyse international investment and financing alternatives and to estimate expected returns and costs taking into account liquidity risk, price volatility and credit risk.

FINC3015
Financial Valuation: Case Study Approach
Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture per week; 1x1hr workshop session per week Prerequisites: FINC2012 or FINC2002 Prohibitions: FINC3005 Assessment: Case studies (35%), group project (25%), and final exam (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit applies all aspects of finance theory to the general problem of valuing companies and other financial assets. This requires a synthesis of the concepts of present value, cost of capital, security valuation, asset pricing models, optimal capital structures and some related accounting concepts. The subject aims to reach a level of practical application that allows students to understand both the theoretical frameworks and institutional conventions of real world corporate valuations.

FINC3017
Investments and Portfolio Management
Credit points: 6 Session: Semester 1, Semester 2, Summer Early Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2011 Prohibitions: FINC3007 Assessment: 2 x reports (15% each), essay (15%) and final exam (55%) Mode of delivery: Normal (lecture/lab/tutorial) day

Note: Students who achieved less than a credit in FINC2011 are advised not to attempt FINC3017 until they have completed FINC2012.

This unit is designed to provide a comprehensive analytical approach to the modern theory of investments. Topics covered include: mean-variance analysis; Markowitz type portfolio analysis; portfolio construction; asset pricing theories; market efficiency and anomalies; hedge funds and investment fund performance evaluation. Although analytical aspects of investments theory are stressed, there is also an equal amount of coverage on the practical aspects of portfolio management. Current research on investments is emphasised in the course.

FINC3018
Bank Financial Management
Credit points: 6 Session: Semester 2 Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2012 or FINC2002 Prohibitions: FINC3008 Assessment: Mid-semester exam (25%), assignment (25%), and final examination (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

The central objective of this unit is to expose students to the principles of commercial bank management. The unit examines the management of banks from the perspective of the techniques and approaches used in the measurement and management of bank risks. Topics that are covered include: the theory and practice of banking from a financial management perspective, interest rate and market risks, credit risk, asset management and liquidity risk, regulatory restrictions and financial management, performance analysis, investment and loan management strategies and portfolio modelling, liability and deposit management, and the financial management implications of new products and services, international banking, and other industry developments.

FINC3019
Fixed Income Securities
Credit points: 6 Session: Semester 1, Semester 2 Classes: 1x 2 hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2012 or FINC2002 Prohibitions: FINC3005 Assessment: Tutorial participation (10%), mid-semester exam (20%), group project (20%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to provide a thorough grounding in fixed income securities, bond portfolio analysis and the use of closely related financial instruments in risk management. The unit begins with the basic analytical framework necessary to understand the pricing of bonds and their investment characteristics (introducing fundamental concepts such as duration, yield and term structure). This provides the building blocks for analysis of more complicated corporate and derivative securities. Sectors of the debt market, including treasury securities, corporate bonds, mortgage-backed securities, and convertible bonds are analysed. The use of derivatives and a selection of special topics in fixed income are also discussed.

FINC3020
Financial Risk Management
Credit points: 6 Session: Semester 2 Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2012 Assumed knowledge: FINC3017 Assessment: Lab exercises (20%), group project (20%), mid semester exam (20%), and final exam (40%) Mode of delivery: Normal (lecture/lab/tutorial) day

Risk is an integral part of financial decisions. Financial risk management is increasingly important and financial analysts must be prepared to assess the level of risk in the marketplace. This course explores the basic concepts of modelling, measuring and managing financial risks within the regulatory framework. Topics covered include market risk (value-at-risk and expected loss), credit risk (single name, portfolio, ratings and market based models, and credit derivatives), liquidity risk and operational risk. The course relies heavily on practically based computer laboratory exercises with emphasis on simulations, real life examples and case studies.

FINC3021
Mathematical Finance
Credit points: 6 Session: Semester 1 Classes: 1x 2hr lecture and 1x 1hr tutorial per week; Additional workshops as required Prerequisites: FINC2012 or FINC2002 Prohibitions: FINC2013 Assumed knowledge: HSC 3 Unit mathematics Assessment: Final (50%), mid semester (25%), assignment (25%) Mode of delivery: Normal (lecture/lab/tutorial) day

Note: This is a useful subject for students contemplating going on to study at honours level and/or undertake subsequent research degrees.

The aim of this unit is to provide students with a thorough understanding of some standard financial models from a mathematical perspective. Many of the greatest innovations in finance have been mathematical in nature and it is our aim to study the models along those lines. Specifically, we will concern ourselves with portfolio theory, CAPM, fundamental theorems of asset pricing and derivative valuation through the Black-Scholes and binomial models. Though some topics may appear familiar from previous courses, we will undertake a more quantitative approach to these models, starting from first principles, which will provide a greater depth of understanding. While the background mathematics will be taught as part of this unit, students are expected to be competent with basic mathematics.

FINC3022
Alternative Investments
Credit points: 6 Session: Semester 1 Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2012 Assessment: mid-semester exam (20%), major assignment (30%) and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit examines the motivations and strategies behind investing in alternative assets. Alternative assets are non-traditional investments relative to the usual mix of stocks, bonds, and cash. The unit’s main emphasis is on private equity, venture capital investments, and hedge funds. The key topics include fund raising for alternative investments, the private equity investment cycle, structures for alternative-asset investment vehicles, issues behind selecting and financing private firms, valuation of high-growth, illiquid investments, and how to exit from such investments. The subject also examines the major strategies employed by hedge fund managers.

FINC3023
Behavioural Finance
Credit points: 6 Session: Semester 1 Classes: 1x 2hr lecture and 1x 1hr tutorial per week Prerequisites: FINC2012 Assessment: mid-semester exam (30%), group assignment (20%), and final exam (50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to provide a thorough grounding in fixed income securities, bond portfolio analysis and the use of closely related financial instruments in risk management. The unit begins with the basic analytical framework necessary to understand the pricing of bonds and their investment characteristics (introducing fundamental concepts such as duration, yield and term structure). This provides the building blocks for analysis of more complicated corporate and derivative securities. Sectors of the debt market, including treasury securities, corporate bonds, mortgage-backed securities, and convertible bonds are analysed. The use of derivatives and a selection of special topics in fixed income are also discussed.
Behavioural Finance explores financial market 'anomalies' - factors that are not traditionally explained by efficient markets theory - such as why stock prices exhibit momentum and reversals, why large swings in stock prices occur over short time periods, and how individual investors differ from institutional investors.
Undergraduate unit of study descriptions

Please Note: The Business School website (sydney.edu.au/business/units) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

IBUS – International Business

IBUS2101
International Business Strategy
Credit points: 6 Teacher/Coordinator: Dr Grace Yang Session: Semester 1, Semester 2, Summer Late Classes: 1 x 2hr lecture and 1 x 1hr workshop per week. Prerequisites: 36 junior credit points Prohibitions: IBUS2001 Assessment: consulting project (30%), tutorial participation (20%), mid-term exam (15%), and final exam (35%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study aims to understand how multinational enterprises strategize and operate in global competition. Major topics include the International Business Environment (e.g. the differences in economic, political, legal, and cultural environments); International Business Strategy (e.g. International expansion strategy, entry mode choices, cross-border strategic alliances, and mergers & acquisitions); and International Business Management (e.g. design, structure and control of international operations; and foreign subsidiary management). The emphasis of the unit is on the application of contextual knowledge about international business and strategic management theories as tailored to the Asia Pacific, to analyse and make decisions faced by companies operating in the Asia Pacific region.

IBUS2102
Cross-Cultural Management
Credit points: 6 Teacher/Coordinator: Dr Amanda Budde-Sung Session: Semester 1, Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr workshop per week Prerequisites: 36 junior credit points Prohibitions: IBUS2002 Assessment: Participation (10%), mid-term assessment (30%), presentation (20%), in-class quizzes (10%), and final exam (30%) Mode of delivery: Normal (lecture/lab/tutorial) day

Critical to effective management in international and multi-cultural business environments is an understanding of cultural differences and how to manage such differences. The aim of this unit of study is to provide conceptual frameworks and evidence from practice that will develop an understanding of the ways in which cultures differ, how these differences can impact management, and how cultural issues can limit organisational effectiveness. Strategies for managing and harnessing cultural differences are also evaluated. The subject is explored from an internal perspective as well as from an external perspective, looking at issues within the company as well as issues between the multinational company and its host environment. Major topics include the significance of culture in international management; the meaning and dimensions of culture; comparative international management styles; managing communication across cultures; global business ethics; cross-cultural negotiations; cross-cultural leadership and motivation; culture and consumer behaviour; and cultural views of intellectual property around the world.

IBUS3101
International Business Alliances
Credit points: 6 Teacher/Coordinator: Professor Bo Nielsen Session: Semester 1, Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr workshop per week Prerequisites: 36 credit points in junior units of study Assessment: Business strategy game (10%), alliance assignment (30%), participation (15%), and exams (45%). Mode of delivery: Normal (lecture/lab/tutorial) day

The formation and implementation of successful global business strategies involves alliances with a range of stakeholders including international customers and suppliers, overseas agents, international franchisors and franchisees, international joint venture partners, and international merger relationships. The aim of this unit of study is to provide conceptual frameworks and evidence from practice that will develop an understanding of the motivations underlying international alliances, the alternative approaches to alliance formulation and development, and the problems involved in promoting effective alliance management. Major topics include the motivations for international business alliances, analysis of the advantages and disadvantages of different types of alliances, factors influencing the choice of alliance arrangements, alliance structure issues, partners selection and relationship management, the reasons why alliances succeed or fail, and the management of alliance processes.

IBUS3102
International Risk Management
Credit points: 6 Teacher/Coordinator: Dr Sandra Seno-Alday Session: Semester 1, Semester 2 Classes: 1 x 2hr lecture and 1 x 1hr workshop per week Prerequisites: 36 credit points in junior units of study Assessment: group workshops and case studies (20%) and individual learning modules (80%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to introduce students to the nature of risk management, particularly the identification of risk, its analysis and consequences for international business actors. Emphasis is placed on surveying some of the environments that can potentially generate risk, how these risks can impact various aspects of market composition and market participation, the integrity of business actors and their profitability and viability. The business environments surveyed include the international financial system, government and regulation of business activity, compliance risk, corporate social responsibility and activism, as well as issues associated with country and political risk.

IBUS3103
Entrepreneurship and Innovation
Credit points: 6 Teacher/Coordinator: Dr Massimo Garbuio Session: Semester 1, Semester 2 Classes: 1 x 1hr lecture and 1 x 1.5hr tutorial/lab class per week Prerequisites: 48 credit points Assessment: Individual report (20%), in-class assessment (25%), take-home assessment (25%), group presentation (15%), and business plan (15%). Mode of delivery: Normal (lecture/lab/tutorial) day

Note: Students enrolled in the combined Law/degrees are able to complete this unit in their third year of enrolment (full-time).

Entrepreneurial businesses are the engine room of our economy. They create and share wealth by focusing on new markets, new products, and/or new business processes. This Unit of Study will provide an opportunity to develop your entrepreneurial mindset, and understand what it takes to build a successful entrepreneurial venture. As well as being relevant for managers of entrepreneurial small and medium enterprises (SMEs), the unit will be of interest to future leaders of corporate ventures focused on innovation and growth. Topics will include opportunity identification, innovating in large firms, harnessing and leveraging resources and capabilities, intellectual property management, finance and funding, and the challenges of entrepreneurial leadership. You will also gain insight from the processes vital for successful entrepreneurial activity, including strategy formulation, design thinking, decision-making, and pitching. The unit will bring together the skills you have acquired across multiple disciplines of study, and will require your active participation as you work with businesses in their search for growth and funding.
IBUS3104
Ethical International Business Decisions
Credit points: 6
Teacher/Coordinator: Dr Fanny Salignac
Session: Semester 2
Classes: 1x 3 hour seminar per week
Prerequisites: 48 credit points
Assessment: Group project (30%), final exam (30%), workshops (20%), and reflective journals (20%)
Mode of delivery: Normal (lecture/lab/tutorial) day

In order to succeed in international business, both corporations and individuals need broad decision-making abilities. Business decision-making tools yield more coherent and justifiable results when used with an understanding of the ethical, social and environmental aspects of the process. This applies to various situations in the international business setting including business relations with government, customers, employees, and NGOs. This unit is designed to look at these non-financial elements in the decisions made within the international business context. Following the completion of this unit, students will have enhanced skills and knowledge relevant to the understanding of ethical issues and ethical decisions making in international business organizations.

IBUS3106
International Business Special Project
Credit points: 6
Teacher/Coordinator: TBA
Classes: 2 x 3 hr seminars day pre-departure seminar (Sydney), 30 hrs lectures in country action-research, 1x 3hr seminar post trip (Sydney)
Prerequisites: IBUS2101 and IBUS2102 with a credit average and must have permission from Chair, Discipline of International Business
Assessment: Research proposal (20%), critique (10%), instructor updates (15%), presentation (15%), and major research report (40%)
Mode of delivery: Supervision
Note: Department permission required for enrolment. Note: Students must have achieved a credit average in these units and must have received permission to enrol from the Chair of the Discipline of International Business.

The special project in International Business provides students with an opportunity to undertake a supervised research project on an approved topic.

IBUS3107
Business Negotiations
Credit points: 6
Teacher/Coordinator: Professor Dan Lovallo
Session: Semester 1
Classes: 1x 1.5hr lecture and 1x 1.5hr tutorial per week
Prerequisites: 48 credit points
Assessment: in-class exercises (25%), exam (25%), writing a ten page negotiator's handbook (25%), and written assignment (25%)
Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Department permission required for enrolment. Note: This unit will require student's participation in a number of negotiations. Preparation for these negotiations, which are a large part of your grade, will require time-pressured reading of material in class.

The purpose of this course is to help you understand the theory of negotiation as it is practiced in a variety of strategic settings. The aim is to help you feel more comfortable and confident with the negotiation process. The course is designed to be relevant to the broad spectrum of negotiation problems that are faced by managers but we use specific examples from international strategy such as M&A and joint ventures. The course will provide participants with an opportunity to develop skills experientially and to understand negotiation in useful analytic frameworks. Considerable emphasis will be placed on role-playing exercises and case studies. Note: this unit will require your participation in a number of negotiations. Preparation for these negotiations, which are a large part of your grade, will require time-pressured reading of material in class.

IBUS3108
Social Entrepreneurship
Credit points: 6
Teacher/Coordinator: Jarrod Ormiston
Session: Semester 1, Semester 2
Classes: 1x 1.5hr lecture and 1x 1.5hr workshop per week.
Prerequisites: 48 credit points
Assessment: Individual assessments (55%), group project (30%), and presentation (15%)
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit will provide you the opportunity to learn how you can apply your business knowledge and skills to address complex social and environmental problems. Social entrepreneurs are committed to furthering a social mission, and rank social, environmental or cultural impact on a par with, or even above, profit. At the intersection of business and not-for-profit organisations, these social entrepreneurs are now visible and having an impact on a global scale. This unit is structured around engaged inquiry-based learning, proving you the opportunity to learn from theory and practice. Topics will include critically reviewing concepts, challenges of growing a social enterprise, frameworks for understanding, sourcing funds from a variety of stakeholders, understanding and reporting social impact, as well as collaboration and leadership.
The University of Sydney Business School subject areas

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable). Students should note that units of study are run subject to demand.

Business Information Systems

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<th>Unit of study</th>
<th>Credit points</th>
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<th>P: Prerequisites</th>
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**Junior units of study**

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**Senior units of study**

**Compulsory units for the major**

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<th>C: Corequisites</th>
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<td>INFS2020</td>
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<td>Business Process Modelling &amp; Improvement</td>
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**Elective units for the major**

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**Honours year units of study**

For the award of the Bachelor of Commerce, Bachelor of Commerce (Liberal Studies) or any other non-Business School degree with Honours in Business Information Systems, students complete an additional honours year of study comprising the five units listed below.

<table>
<thead>
<tr>
<th>Unit of study</th>
<th>Credit points</th>
<th>A: Assumed knowledge</th>
<th>P: Prerequisites</th>
<th>C: Corequisites</th>
<th>N: Prohibition</th>
<th>Session</th>
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<tbody>
<tr>
<td>BUSS4000</td>
<td>12</td>
<td>Note: Department permission required for enrolment</td>
<td>Permission is required to enrol in this unit. Please contact the Business Programs Unit for details: <a href="mailto:business.studentsupport@sydney.edu.au">business.studentsupport@sydney.edu.au</a></td>
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<td>Honours in Business</td>
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<td>Business Honours Research Methods</td>
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<tr>
<td>BUSS4202</td>
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<td>P Students will meet the entry requirements to the Honours program, including completion of a pass undergraduate degree and a major in the specialisation area.</td>
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<td>Business Information Systems Honours A</td>
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<td>BUSS4203</td>
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<td>BUSS4004</td>
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<td>Business Honours Thesis</td>
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Table of undergraduate units of study: The University of Sydney Business School

<table>
<thead>
<tr>
<th>Unit Code</th>
<th>Unit Title</th>
<th>Credits</th>
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<tr>
<td>BUS1001</td>
<td>Introduction to Business</td>
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<tr>
<td>ECO1001</td>
<td>Introductory Microeconomics</td>
<td>6</td>
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<tr>
<td>ECO1002</td>
<td>Introductory Macroeconomics</td>
<td>6</td>
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<tr>
<td>MATH1001</td>
<td>Calculus</td>
<td>6</td>
</tr>
<tr>
<td>STAT1001</td>
<td>Introduction to Statistics</td>
<td>6</td>
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</table>
Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements. The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

GOVT – Government and International Relations

The Faculty of Arts and Social Sciences administers all GOVT units of study.

The units listed below are only those listed as electives within the International Business major. For details of other Government and International Relations units not listed, students should refer to the Faculty of Arts and Social Sciences handbook.

GOVT2221
Politics of International Economic Rels
Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: 12 Junior credit points from Government and International Relations Prohibitions: GOVT2201 Assessment: 1x500wd Tutorial presentation (20%), 1x2000wd Essay (40%), 1x2hr Exam (30%), Tutorial participation (10%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit provides an overview of four major theoretical approaches to international political economy and how these apply to understanding the practice of international economic relations. These theories are: economic nationalism, liberalism, neo-Marxism and poststructuralism. The unit analyses the theory and practice of economic relations by and between states, by focussing in particular on relations between the developed and developing world. It applies each of the four main theories to developing country regions. In this way students also become acquainted with the theory and practice of economic development.

GOVT2225
International Security in 21st Century
Credit points: 6 Session: Semester 1 Classes: 1x2hr lecture/week, 1x1hr tutorial/week Prerequisites: 12 Junior credit points from Government and International Relations Prohibitions: GOVT2205 Assessment: 1x2500wd Essay (40%), 1x2hr exam (40%), Tutorial participation (20%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit introduces the theoretical foundations, essential concepts and central issues in the field of international security. It provides students with analytical tools to understand and participate in current debates concerning security and threats. The first part of the unit provides an introduction to the theoretical interpretations of international security. The second part discusses security phenomena, problems and strategies, including the coercive use of force, deterrence, guerrilla and counterinsurgency, nuclear stability, proliferation of weapons of mass destruction, crisis management, arms races and disarmament, security cooperation and security regimes. The discussion in this part includes a critical review of the dilemmas, strategies, and solutions in each of the issue areas.
Students can refer to the Sydney Law School website (sydney.edu.au/law) for the latest information regarding unit of study descriptions, assessment or other requirements.

Please note: These units of study are ONLY available to students enrolled in the combined Bachelor of Commerce and Bachelor of Laws (first three years).

LAWS – Law

All Law units are offered by the Sydney Law School. These units are available only to students enrolled in the Bachelor of Commerce and Bachelor of Laws.

LAWS1006 Foundations of Law
Credit points: 6  Teacher/Coordinator: Dr Ghena Krayem, Assoc Prof David Hamer  Session: Semester 1  Classes: 1x1hr lecture and 1x2hr tutorial/week  Prohibitions: LAWS1000, LAWS5000  Assessment: Class participation (10%), 1 x group presentation (15%), 1 x case analysis (25%) and 1 x essay (60%).  Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study provides a foundation core for the study of law. The aim is to provide a practical overview of the Australian legal system, an introduction to the skills of legal reasoning and analysis which are necessary to complete your law degree, and an opportunity for critical engagement in debate about the role of law in our lives. The course will introduce students to issues such as: (i) the development of judge made and statute law, with a particular focus on English and Australian legal history; (ii) the relationship between courts and parliament; (iii) the role and function of courts, tribunals and other forms of dispute resolution; (iv) understanding and interrogating principles of judicial reasoning and statutory interpretation; (v) the relationship between law, government and politics; (vi) what are rights in Australian law, where do they come from and where are they going; (vii) the development and relevance of international law. The course focus may be subject to change.

LAWS1012 Torts
Credit points: 6  Teacher/Coordinator: Prof Barbara McDonald  Session: Semester 2  Classes: 1x2hr lecture and 1x1hr tutorial/week from week 2  Prerequisites: LAWS1006  Prohibitions: LAWS1010, LAWS1005, LAWS5001, LAWS3001  Assessment: Assignment (30%) and tutorial participation (10%) and 2hr exam (60%).  Mode of delivery: Normal (lecture/lab/tutorial) day

This is a general introductory unit of study concerned with liability for civil wrongs, with a particular emphasis on torts protecting personal and property rights. The unit seeks to examine and evaluate, through a critical and analytical study of primary and secondary materials, the function and scope of modern tort law and the rationale and utility of its governing principles. It also aims to build students’ skills in problem solving and applying the law to hypothetical or real life situations. Particular topics on which the unit will focus include: (a) The relationship between torts and other branches of the common law including contract and criminal law; (b) The role of fault as the principal basis of liability in the modern law; (c) Historical development of the action of trespass and the action on the case and the contemporary relevance of this development; (d) Trespass to the person (battery, assault, and false imprisonment); (e) Trespass to land and airspace (f) Private nuisance; (g) The action on the case for intentional injury; (h) Defences to intentional torts; (i) Development and scope of the modern tort of negligence, including detailed consideration of the principles underpinning a duty of care in a range of common situations, the determination of breach of duty and the issues of causation and remoteness of damage, with particular reference to personal and psychiatric injury; (j) Compensation for personal injuries, including special and alternative compensation schemes; (k) Injuries to relational interests, including compensation to relatives of victims of fatal accidents; (l) Defences to negligence.

LAWS1013 Legal Research I
Teacher/Coordinator: Mr Graeme Coss  Session: Semester 1, Semester 2  Classes: 6x1-hr seminars  Corequisites: LAWS1006  Prohibitions: LAWS1203, LAWS1008  Assessment: Satisfactory attendance, eLearning quizzes and in-class exam.  Mode of delivery: Normal (lecture/lab/tutorial) day
Note: Semester 1 classes are for Combined Law candidates in the Faculty of Arts and Social Sciences. Semester 2 classes are for Combined Law candidates in the Business School and faculties of Architecture, Engineering and Science.

This is a compulsory unit taught on a pass/fail basis. The aim of the unit is to introduce you to finding and citing primary and secondary legal materials and introduce you to legal research techniques. These are skills which are essential for a law student and which you will be required to apply in other units.

LAWS1014 Civil and Criminal Procedure
Credit points: 6  Teacher/Coordinator: Ms Miiko Kumar  Session: Semester 1  Classes: 1x2hr lecture and 1x2hr tutorial/week for 10 weeks  Prerequisites: LAWS1006, LAWS1012  Prohibitions: LAWS5003, LAWS2006  Assessment: Tutorial participation (15%), court visit assignment max 750wd (10%) and 2 hr final exam (75%).  Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study aims to introduce students to civil and criminal procedure. It is concerned with the procedures relating to civil dispute resolution and criminal justice which are separate to the substantive hearing. The unit will consider the features of an adversarial system of justice and its impact on process. Recent reforms to the adversarial system of litigation will be explored. The civil dispute resolution part of the unit will cover alternative dispute resolution, the procedures for commencing a civil action, case management, gathering evidence and the rules of privilege. Criminal process will be explored by reference to police powers, bail and sentencing. The course focuses on practical examples with consideration of the applicable legislation, ethics, and contextual and theoretical perspectives.

LAWS1015 Contracts
Credit points: 6  Teacher/Coordinator: Prof Gregory Tolhurst  Session: Semester 1, Summer Early  Classes: 2x2hr lectures or tutorials/week  Prerequisites: LAWS1006  Prohibitions: LAWS1002, LAWS2008, LAWS5002  Assessment: Class participation (10%) and take-home assignment (30%) and 2hr final exam (60%).  Mode of delivery: Normal (lecture/lab/tutorial) day

Contract law provides the legal background for transactions involving the supply of goods and services and is, arguably the most significant means by which the ownership of property is transferred from one person to another. It vitally affects all members of the community and a thorough knowledge of contract law is essential to all practising lawyers. In the context of the law curriculum as a whole, Contracts provides background which is assumed knowledge in many other
units. The aims of the course are composite in nature. The course examines the rules that regulate the creation, terms, performance, breach and discharge of a contract. Remedies and factors that may vitiate a contract such as misrepresentation are dealt with in Torts and Contracts II. The central aim of the course is to provide an understanding of the basic principles of contract law and how those principles are applied in practice to solve problems. Students will develop skills in the rules based reasoning and case law analysis. A second aim is to provide students an opportunity to critically evaluate and make normative judgments about the operation of the law. Successful completion of this unit of study is a prerequisite to the elective unit Advanced Contracts.

**LAWS1016 Criminal Law**

Credit points: 6  
Teacher/Coordinator: Prof Gail Mason  
Session: Semester 2  
Classes: 2x2hr seminar/week for 10 weeks  
Prerequisites: LAWS1006, LAWS1014  
Prohibitions: LAWS2009, LAWS1003, LAWS5004  
Assessment: Class participation (10%), 1 x assignment (30%), 1 x 2hr exam (60%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study is designed to introduce the general principles of criminal law in NSW, and to critically analyse these in their contemporary social and political context. In order to achieve this, the unit will consider a range of theoretical literature as well as critical commentary, and will focus on particular substantive legal topics in problem-centred contexts. Although the topic structure is necessarily selective, it is intended that students will gain a broad understanding of crime and justice issues, as well as of the applications of the criminal law. Students will encounter problem-based learning and will be encouraged to challenge a range of conventional wisdom concerning the operation of criminal justice. This unit of study is designed to assist students in developing:  
(a) A critical appreciation of certain key concepts which recur throughout the substantive criminal law.  
(b) knowledge of the legal rules in certain specified areas of criminal law and their application.  
(c) preliminary knowledge of how the criminal law operates in its broader societal context.  
(d) An understanding of how criminal liability is determined. The course has a critical focus and will draw on procedural, substantive, theoretical and empirical sources. The contradictions presented by the application of legal principle to complex social problems will be investigated.

**LAWS1017 Torts and Contracts II**

Credit points: 6  
Teacher/Coordinator: Prof Barbara McDonald  
Session: Semester 2, Winter Main  
Classes: 1x2hr lecture and 1x1hr tutorial/week from week 2  
Prerequisites: LAWS1010 or LAWS1012 and LAWS1015  
Prohibitions: LAWS5006  
Assessment: 2000wd assignment (30%) and tutorial participation (10%) and 2hr exam (60%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit aims to develop the integrated study of some key parts of the law of civil obligations and remedies. The laws of tort and contract frequently overlap in practice. Many situations to which the common law applies are also increasingly regulated by statute. This course builds on the introduction to tort law and contract law which students acquired in Torts and Contracts respectively. It will include the study of more advanced topics in both areas and consider the impact of related statutes. Core topics are:  
(a) Remoteness of damage in contract and the calculation of damages for breach of contract;  
(b) Vitiation factors and other factors affecting contracts, including: unfair or unconscionable dealing; unfair terms in contracts; mistake; duress; and undue influence. This topic includes a study of equitable principles and statutory rights and remedies (such as those under the Australian Consumer Law).  
(c) Concurrent, proportionate liability of multiple wrongdoers and the law relating to vicarious liability;  
(d) Liability (and remedies) for misrepresentation in tort and contract and for misleading or deceptive conduct under statute (in particular, under s 18 of the Australian Consumer Law);

Other topics may be studied to the extent class time allows. These topics may include:  
(a) The intentional economic torts: tort remedies for interference with goods; breach of statutory duty; illegality in contract.

**LAWS1019 Legal Research II**

Teacher/Coordinator: Mr Graeme Oss  
Session: Semester 1, Semester 2  
Classes: 4x2-hr seminars  
Prerequisites: LAWS1013  
Prohibitions: LAWS1022, LAWS1008  
Assessment: Satisfactory attendance and in-class exam  
Mode of delivery: Normal (lecture/lab/tutorial) day

This is a compulsory unit taught on a pass/fail basis. It is a continuation of Legal Research I and covers advanced searching techniques and the use of Lexis.com, Westlaw and other complex commercial databases. The purpose of this unit is to further develop the skills you will need as a law student and to introduce you to the legal research skills you will need after graduation.

**LAWS1021 Public Law**

Credit points: 6  
Teacher/Coordinator: Dr Rayner Thwaites  
Session: Semester 2, Summer Late Classes  
Classes: 2x2hr seminars/week for 10 weeks  
Prerequisites: LAWS1006  
Prohibitions: LAWS1004, LAWS2002, LAWS5007, LAWS3003  
Assessment: 1hr in-class test (30%) and 2hr final exam (70%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to introduce students to the principles and structures that underpin constitutional and administrative law in Australia. It is broader than either of these subjects because its focus is on generic issues of governance and accountability, focusing on questions of power: what power is exercised by whom, from what source, with what limits and how and by whom is the exercise of those powers to be scrutinised. The unit begins with an introduction to the Constitution, its history, and the structures established by it, together with consideration of how to change both State and Commonwealth Constitutions. The unit then moves to consider the three arms of government and related concepts such as representative and responsible government. In the final topics for the unit, the various mechanisms by which the executive can be made accountable are considered, including by Parliament, judicial review, merits review and investigative tribunals.

**LAWS1023 Public International Law**

Credit points: 6  
Teacher/Coordinator: Assoc Prof Tim Stephens  
Session: Semester 1  
Classes: 1x2hr lecture/week and 1x1-hr tutorial/week  
Prerequisites: LAWS1006  
Prohibitions: LAWS5005, LAWS1018, LAWS2005  
Assessment: Mid-term test or assignment (20%) and 2hr final exam (80%)  
Mode of delivery: Normal (lecture/lab/tutorial) day

The compulsory unit of study is an introduction to the general problems, sources and techniques of public international law. The unit surveys the fundamental rules and principles public international law through an examination of the following topics: (1) the nature, function and scope of public international law; (2) the sources of public international law; (3) the law of treaties including principles of treaty interpretation; (4) the relationship between public international law and municipal law; (5) the extent of civil and criminal state jurisdiction; (6) immunities from state jurisdiction including diplomatic privileges and immunities; (7) state responsibility, including diplomatic protection, nationality of claims and exhaustion of local remedies; (8) regulation of the use of force in international relations; and (9) dispute settlement.
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

**Undergraduate unit of study descriptions**

**MKTG1001 Marketing Principles**

**Credit points:** 6

**Session:** Semester 1

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG2001

**Assessment:**
- Group assignment (17%)
- Mid-semester exam (25%)
- Group presentation (21%)
- Tutorial participation (5%)
- Research component (2%)
- Final exam (30%)

**Mode of delivery:** Normal (lecture/lab/tutorial) day

This unit examines the relationships among marketing organisations and final consumers in terms of production-distribution channels or value chains. It focuses on consumer responses to various marketing decisions (product mixes, price levels, distribution channels, promotions, etc.) made by private and public organisations to create, develop, defend, and sometimes eliminate, product markets. Emphasis is placed on identifying new ways of satisfying the needs and wants, and creating value for consumers. While this unit is heavily based on theory, practical application of the concepts to "real world" situations is also essential. Specific topics of study include: market segmentation strategies; market planning; product decisions; new product development; branding strategies; channels of distribution; promotion and advertising; pricing strategies; and customer database management.

**MKTG2112 Consumer Behaviour**

**Credit points:** 6

**Session:** Semester 1, Semester 2

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG1001 (or MKTG2001)

**Assessment:**
- Group presentation (15%)
- Group project presentation (10%)
- Final project report (20%)
- Mid-term exam (25%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit examines the psychological, social, and cultural aspects of consumer behaviour on the marketing decisions of public and private organisations. Concepts and principles are drawn from disciplines such as cognitive psychology, social psychology, sociology, anthropology, and demography to discover and understand various aspects of consumer behaviour. Specific topics of study include: cultural, demographic and psychographic influences; reference group influences; household decision processes and consumption behaviour; consumer perception and learning; motivation, personality and emotion; consumer attitudes; and purchase decision processes.

**MKTG2113 Marketing Research**

**Credit points:** 6

**Session:** Semester 1

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG1001

**Assessment:**
- Group project (planning and executing market research (18%) and analysing quantitative data (18%))
- Tutorial participation (18%)
- Research component (6%)
- Mid-semester exam (20%) and final exam (28%)

**Mode of delivery:** Normal (lecture/lab/tutorial) day

Fundamental to marketing is a requirement to understand who your customers are and what they want. Marketing research is the essential activity of discovering information and presenting it in a useful format to marketing decision makers. This unit introduces the skills and knowledge necessary to allow students to accurately formulate research questions and then discover answers ensuring that these are accurate, reliable and timely. Particular focus is given to different approaches to and aspects of data collection, including: qualitative research; secondary data collection; questionnaire design; sampling; experimental design; validity and basic data analysis.

**MKTG3110 Electronic Marketing**

**Credit points:** 6

**Session:** Semester 1

**Classes:** 1x 2 hour lecture and 1x 1hr tutorial per week - plus daily engagement is expected through technology. A number of the tutorials will be scheduled in the laboratories for hands-on sessions.

**Prohibitions:** MKTG1001 (or MKTG2001)

**Assessment:**
- Group presentation (15%)
- Mid-semester exam (20%)
- Digital engagement (5%)
- Final exam (35%)

**Mode of delivery:** Normal (lecture/lab/tutorial) day

It is claimed that "Digital is like hydrochloric acid, it burns through everything". This unit explores how digital technologies can be embraced for effective marketing. You will be expected to take existing theory and data and advance current knowledge to help you explain how digital technology works as part of the marketing mix.

**MKTG3112 Marketing Communications**

**Credit points:** 6

**Session:** Semester 2

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG1001 (or MKTG2001)

**Assessment:**
- Group project (40%)
- Mid-semester exam (20%)
- Research component (2%)
- Presentation (35%)

**Mode of delivery:** Normal (lecture/lab/tutorial) day

This unit of study offers an introduction to and overview of current theory and practice in marketing communications. It will include aspects of advertising in the main media (television, radio, print, outdoor, cinema), sales promotion, personal selling and new media, such as the Internet. It will provide students with a sound theoretical/conceptual foundation as well as the strategic/practical perspectives of Marketing Communications planning and implementation.

**MKTG3114 New Products Marketing**

**Credit points:** 6

**Session:** Semester 2

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG1001 (or MKTG2001)

**Assessment:**
- Group project (40%)
- Mid-semester exam (20%)
- Research component (2%)
- Final exam (28%)

**Mode of delivery:** Normal (lecture/lab/tutorial) day

New products and services are crucial to successful growth and increased profits in many industries. The goal is to help students learn how to develop and market new products and services in both the private and public sectors. A product development assignment is carried out to reinforce the material covered and to provide realistic examples of how new products are designed, tested and launched.

**MKTG3116 International Marketing**

**Credit points:** 6

**Session:** Semester 1

**Classes:** 1x 2hr lecture and 1x 1hr tutorial per week

**Prohibitions:** MKTG1001 (or MKTG2001)

**Assessment:**
- Group project (18%)
- Case study presentation (15%)
- International marketing plan (written (20%) and presentation (15%))

**Mode of delivery:** Normal (lecture/lab/tutorial) day

This unit introduces students to international marketing using the marketing concept. It firstly considers environmental factors and then
MKTG3117 Services Marketing

Credit points: 6 
Session: Semester 2 
Classes: 1x 2hr lecture and 1x 1hr tutorial per week 
Prerequisites: MKTG1001 (or MKTG2001), MKTG3007 
Assessment: group project (assignment (25%), re-submission of group assignment (20%)), participation (15%), exam (38%), and research component (2%) 
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit provides an understanding of the concepts and processes specifically applicable to services marketing. Services are by nature different from products, and therefore lead to a set of different marketing challenges faced by service-based organisations such as those in tourism, hospitality, health care, aviation, banking, financial, accounting, medical and legal services industries. The unit focuses on those aspects of services that require differential understanding and execution than in a product-marketing environment. Customer care, relationship marketing, and how to use service as a competitive advantage are the other primary areas of interest covered by the unit.

MKTG3118 Marketing Strategy and Planning

Credit points: 6 
Session: Semester 2 
Classes: 1x 2hr lecture and 1x 1hr tutorial per week 
Prerequisites: MKTG1001 (or MKTG2001), MKTG2112 (or MKTG2002), and (MKTG2113 or MKTG1002 or MKTG2003) 
Prohibitions: MKTG3201 
Assessment: consultant group presentation (20%), rationale for strategies - consultant group (10%), reflective journal entries (18%), participation (10%), final exam (40%), and research component (2%) 
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit will focus on strategic and managerial aspects of marketing. It will cover the development of innovative, business models; segmentation, positioning and lifecycle strategies; and key aspects of managing and organising marketing activities, and measuring performance. The central theme is how marketing strategy and its management can create superior and sustainable value for both customers and shareholders. Assessment will reflect the Unit's strategic decision-making approach, requiring students to take on the roles of marketing advisors and managers.

MKTG3119 Public Relations Management

Credit points: 6 
Session: Semester 2 
Classes: 1x 2hr lecture and 1x 1hr tutorial per week 
Prerequisites: MKTG1001 (or MKTG2001) 
Assessment: group public relations proposal (5%), group public relations plan (35%), team marketing plan presentation (15%), online media assessment task (20%), and final exam (25%) 
Mode of delivery: Normal (lecture/lab/tutorial) day

Every organisation in the public and private sector makes use of public relations in some form or another. Indeed, for many organisations and marketing professionals, the marketing function is dominated by a mix of advertising, integrated marketing communications and public relations. This subject develops the theoretical and applied knowledge for students to better understand and use public relations. This subject provides a detailed inspection of communication processes necessary for the management of organizational relationships with publics by public relations practitioners. The subject addresses topics such as issues management, event management, media relations, ethics and public relations in commercial and not for profit entities to explore the foundations of contemporary public relations management.

MKTG3120 Building and Managing Brands

Credit points: 6 
Teacher/Coordinator: Dr Jeaney Yip 
Session: Semester 1 
Classes: 1x 2hr lecture and 1x 1hr tutorial per week 
Prerequisites: MKTG1001 (or MKTG2001) 
Assessment: tutorial work/participation (10%), blogs (15%), group presentation (15%) and report (30%), and final examination (30%) 
Mode of delivery: Normal (lecture/lab/tutorial) day

The most important intangible asset of any organisation is its brand or portfolio of brands. Marketers use an array of internal and external communications approaches to deliver the brand's overall value proposition and experience to its key stakeholders and target customers, and thereby build brand equity. Names, symbols, and slogans along with their underlying associations, perceived quality, brand awareness, customer base and related proprietary resources form the basis for brand equity. Most brands fail because of the lack of proper market research and analysis that enables the brand's core values to be articulated, accurate positioning strategies to be developed, and complete alignment to be achieved between internal and external brand building communications. This unit helps students understand the concept of brand equity and the management of brand assets by learning how to strategically create, position, develop and sustain brand equity.
Students can refer to the Sydney Medical School website (sydney.edu.au/medicine) for the latest information regarding unit of study descriptions, assessment or other requirements.

*Please note:* These units of study are ONLY available to students enrolled in the Bachelor of Commerce and Bachelor of Medicine and Bachelor of Surgery (first three years).

**SMTP – Medicine**

These units are offered through the Sydney Medical School. They are only available to students enrolled in the Bachelor of Commerce and Bachelor of Medicine and Bachelor of Surgery.

**SMTP3007**

**SMTP Elective I**

**Session:** Semester 1, Semester 1a, Semester 1b, Semester 2, Semester 2a, Semester 2b  
**Assessment:** Report describing the elective topic or activities  
**Mode of delivery:** Field experience

All Combined Medical Degree Students are required to complete a 5 day Observational Elective Placement during their undergraduate degree. Students can elect their own area of study for this unit. They are required to visit a research institute, a charitable organization, a community health centre or hospital (local or rural) to observe how health and well being are supported in their chosen location, to understand the personal challenges this role has, as well as an appreciation of the position of these roles/locations in the local and national health networks.

Each year there are a limited number of Rural location placements available to Combined Medical Degree students to satisfy the Observational Elective Placement requirement of the program. All students are required to complete the following checks before their placement: Working with Children check (valid for 3 years from date of issue) Criminal record check (valid for 3 years from date of issue) Have all current NSW Health required vaccinations.

Each student is to submit a ‘Pre-placement Report’ (~500 words) before their placement. After completion of the placement, each student is required to submit a personal reflection of his or her experience using the ‘Pre-placement Report’ as a starting point. The ‘Post-placement Reflective report’ should be approximately ~1000 to 1,500 words.
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is also available on this website (sydney.edu.au/business/timetable).

ECOP – Political Economy

The ECOP (Political Economy) units are offered by the Faculty of Arts and Social Sciences.

Please note: None of the Political Economy units listed as electives for the International Business major are offered for 2015.

For details of other Political Economy units not listed below, students should refer to the Faculty of Arts and Social Sciences handbook.
Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).

QBUS – Business Analytics

QBUS2310
Management Science
Credit points: 6  Session: Semester 2  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: BUSS1020 or ECMT1010 or equivalent  Prohibitions: ECMT2620, ECMT2720  Assessment: 2x Assignments (10% + 10%), mid-semester exam (25%), and final exam (55%)  Mode of delivery: Normal (lecture/lab/tutorial) day

The ability to understand and mathematically formulate decision problems is a fundamental skill for managers in any organisation. This unit focuses on basic management science modelling techniques used in capacity planning, production management, and resource allocation. Students will learn to approach complex real life problems, formulate appropriate models and offer solution procedures to ensure an optimal use of resources. Methods include linear programming, integer programming, quadratic programming, and dynamic programming.

QBUS2320
Methods of Decision Analysis
Credit points: 6  Session: Semester 1  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: BUSS1020 or ECMT1010 or equivalent  Prohibitions: ECMT2730, ECMT2630, ENG1850, CIVL3805  Assessment: Group assignment (10%), assignment (10%), mid-term exam (25%), and final exam (55%)  Mode of delivery: Normal (lecture/lab/tutorial) day

This introductory unit on decision analysis addresses the formal methods of decision making. These methods include measuring risk by subjective probabilities; growing decision trees; performing sensitivity analysis; using theoretical probability distributions; simulation of uncertain events; modelling risk attitudes; estimating the value of information; and combining quantitative and qualitative considerations. The main goal of the course is to show how to build models of real business situations that allow the decision maker to better understand the structure of decisions and to automate the decision process by using computer decision tools.

QBUS2330
Operations Management
Credit points: 6  Session: Semester 1  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: BUSS1020 or ECMT1010 or equivalent  Prohibitions: ECMT2640  Assessment: Homework (15%), project (20%), mid-semester exam (20%), and final exam (45%)  Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is about the fundamentals of operations management, an exciting area that has a profound effect on the productivity of both manufacturing and services. The techniques of operations management apply throughout the world to virtually all productive enterprises. It does not matter if the application is in an office, a hospital, a restaurant, a department store, or a factory - the production of goods and services requires operations management. As a graduate working in the business sector you will certainly be exposed to operations issues - this unit will equip you to approach these issues intelligently, whether or not your role is within the operations function. The efficient production of goods and services requires effective application of the concepts, tools, and techniques that we introduce in this unit. These include: quality management, capacity planning, location and layout strategies, supply chain management and inventory control.

QBUS2350
Project Planning and Management
Credit points: 6  Session: Semester 2  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: BUSS1020 or ECMT1010 or equivalent  Prohibitions: CIVL3805, ECMT3640  Assessment: Team project (20%), homework (30%), and exam (50%)  Mode of delivery: Normal (lecture/lab/tutorial) day

Project management provides business organisations with a powerful set of tools that improve their ability to plan, implement, and manage activities to accomplish specific organisational objectives. But project management is more than just a set of tools; it is a results-oriented management style that places a premium on building collaborations among a diverse cast of characteristics. This unit introduces students to the planning and management of projects by focusing on a variety of practical topics including project network, PERT, resource scheduling, learning curves, cost and time management in projects, and the use of project management support systems. It also discusses the organisational, leadership, cultural, technological challenges that project managers might face.

QBUS2810
Statistical Modelling for Business
Credit points: 6  Session: Semester 1  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: BUSS1020 or ECMT1010 or equivalent  Prohibitions: ECMT2110  Assessment: Group assignment (30%), individual assignments (20%), mid-semester exam (20%), and final exam (30%)  Mode of delivery: Normal (lecture/lab/tutorial) day

Statistical analysis of quantitative data is a fundamental aspect of modern business. The pervasiveness of information technology in all aspects of business means that managers are able to use very large and rich data sets. This unit covers a range of methods to model and analyse the relationships in such data, extending the introductory methods in BUSS1020. The methods are useful for detecting, analysing and making inferences about patterns and relationships within the data so as to support business decisions. This unit offers an insight into the main statistical methodologies for modelling the relationships in both discrete and continuous business data. This provides the information requirements for a range of specific tasks that are required, e.g. in financial asset valuation and risk measurement, market research, demand and sales forecasting and financial analysis, among others. Emphasis will be given to real empirical applications in business, finance, accounting and marketing, using modern software tools.

QBUS2820
Predictive Analytics
Credit points: 6  Session: Semester 2  Classes: 1x 2hr lecture and 1x 1hr tutorial per week  Prerequisites: QBUS2310 or ECMT2110  Assessment: Assignment 1 (25%), assignment 2 (25%), mid-semester exam (25%), and final exam (25%)  Mode of delivery: Normal (lecture/lab/tutorial) day

Predictive analytics are a set of tools to enable managers to exploit the patterns found in transactional and historical data. For example major retailers will invest in predictive analytics to understand, not just consumers’ decisions and preferences, but also their personal habits, so as to more efficiently market to them. This unit introduces different techniques of data analysis and modelling that can be applied to traditional and non-traditional problems in a wide range of areas including stock forecasting, fund analysis, asset allocation, equity and...
fixed income option pricing, consumer products, as well as consumer
behaviour modelling (credit, fraud, marketing). The forecasting
techniques covered in this unit are useful for preparing individual
business forecasts and long-range plans. The unit has a practical
approach with many up-to-date datasets used for demonstration in
class and in the assignments.

QBUS3310
Advanced Management Science
Credit points: 6 Session: Semester 1 Classes: 1 x 2hr lecture and 1 x 1hr
tutorial per week Prerequisites: QBUS2310 or ECMT2620 Prohibitions:
ECMT3710, ECMT3610 Assessment: 2x Assignments (20%), mid semester
exam (25%), and final exam (55%) Mode of delivery: Normal
(lecture/lab/tutorial) day

This unit gives guidelines for the formulation of management science
models to provide practical assistance for managerial decision making.
Optimisation methods are developed, and the complexity and
limitations of different types of optimisation model are discussed, so
that they can be accounted for in model selection and in the
interpretation of results. Linear programming methods are developed
and extended to cover variations in the management context to
logistics, networks, and strategic planning. Other topics may include
decision analysis, stochastic modelling and game theory. The unit
covers a variety of case studies incorporating the decision problems
faced by managers in business.

QBUS3320
Supply Chain Management
Credit points: 6 Session: Semester 1 Classes: 1 x 2hr lecture and 1 x 1hr
tutorial per week Prerequisites: ECMT2640 or QBUS2330 Assessment:
simulation (15%), homework assignments (20%), group project (15%), and final
exam (50%). Mode of delivery: Normal (lecture/lab/tutorial) day

The supply chain is the network of companies or organisational
components that together deliver a product or service to the final
customer. The objective of supply chain management is to effectively
coordinate the flows of materials, information and capital in supply
chains. This unit will introduce the important concepts and tools used
in Supply Chain management. The topics covered may include:
Inventory management and risk pooling; supply chain dynamics;
network planning; supply chain integration; and global logistics. In
addition, the unit will discuss the design of contracts within the supply
chain to achieve good outcomes.

QBUS3830
Advanced Analytics
Credit points: 6 Session: Semester 1 Classes: 1 x 2hr lecture and 1 x 1hr
tutorial per week Prerequisites: QBUS2810 Assessment: Group assignment
1 (15%), mid-semester test (20%), group assignment 2 (15%), and final exam
(50%) Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is designed to equip students with advanced tools for
estimating and testing in relevant business statistical models. In
particular, the unit covers maximum likelihood, Bayesian estimation
and inference, and hypothesis testing. The unit acknowledges the
importance of learning computing skills as helpful for job applications
and special emphasis is made throughout the unit to learn numerical
methods such as Monte Carlo simulations and Bootstrapping. Special
topics in advanced statistical modelling, such as nonlinear estimators
and time series regression, are also covered. The materials taught
are essential as preparation for honours in Quantitative Business
Analysis.
Students should refer to the Faculty of Arts and Social Sciences website sydney.edu.au/arts for the latest information regarding unit of study descriptions, assessment or other requirements. The Faculty of Arts and Social Sciences website contains the timetabling information for units offered in 2015 (sydney.edu.au/arts/current_students/undergraduate/timetables.shtml).

USSC – US Studies Centre

The US Studies Centre administers all USSC units.

The units listed below are only those listed as electives within the International Business major. For details of other USSC units not listed below, students should refer to the Faculty of Arts and Social Sciences handbook.

USSC2601
US in the World

Credit points: 6
Teacher/Coordinator: Dr. Adam Lockyer
Session: Semester
Classes: 1x 2-hr lecture/week, 1x1-hr tutorial/week
Prerequisites: 18 junior credit points
Assessment: 2x 1,000 wd opinion pieces (40%), 1x2,500 wd policy report (50%), participation (10%)
Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study introduces students to the key global transformations of the contemporary era, focusing on the role of the United States amid the challenges posed by: globalisation, the rise of Islamic extremism, nuclear proliferation, and the emergence of China and India as world powers. The unit is designed to give students the ability to look behind today's news headlines to understand the underlying forces driving them, particularly the behaviour and views of key policy makers and opinion leaders.
The aim of this unit of study is to provide an understanding of the Resource Management major.

Normal (lecture/lab/tutorial) day

Or WORK1002

24 credit points of junior units of study including (WORK1003 or WORK1001) OR (IB US2101 or IB US2001)

Classes:

Semester 2

6 Credit points:

Industrial Relations Policy

WORK2203

Human Resource Processes

Credit points: 6

Teacher/Coordinator: Associate Professor Diane van den Broek

Prerequisites: 24 credit points of junior units of study including (WORK1003 or WORK1002)

Prohibitions: WORK2005

Assessment: Academic Honesty Module (0%); Tutorial Facilitation (20%); In-class multiple choice quiz (20%); Major assignment (30%); Final exam (30%)

Mode of delivery: Normal (lecture/lab/tutorial) day

Note: This is the compulsory unit of study for the Industrial Relations/Human Resource Management major.

Building on the foundational coverage of Human Resource Management (HRM) issues and concepts provided in WORK1003, this unit provides an advanced understanding of key HRM concepts, processes and practices, including the employee psychological contract; engagement, motivation and satisfaction; recruitment and selection; learning and development; career planning and development; mentoring and coaching, performance management; reward management; high involvement management, employee wellbeing; HRM and ethics; international HRM; and HRM system evaluation and change. The unit's "micro/psychological focus is designed to complement and support the 'macro'/strategic focus taken in the advanced elective unit WORK2211 Human Resource Strategies.

Strategic Management

Credit points: 6

Teacher/Coordinator: Associate Professor Leanne Cutcher

Prerequisites: 40 credit points worth of units of study

Prohibitions: WORK2010

Assessment: mid-term quiz (30%), tutorial group discussion (10%), tutorial group paper (20%), case study assignment (40%)

Mode of delivery: Normal (lecture/lab/tutorial) day

Note: This is the compulsory unit of study for the Management major.

The aim of this unit is to critically examine the concept of strategy in the management of organisations. It examines different approaches to strategy and strategic management and traces the development of strategic management as an academic discipline. It takes students through the classical strategic management process as it is presented in most textbooks and it also introduces students to a range of current debates in strategic management. This unit can be taken as a stand-alone introduction to strategy or as part of a broader program of study in management.

International Human Resource Management

Credit points: 6

Teacher/Coordinator: Dr Dimitria Grousis

Prerequisites: 40 credit points worth of units of study including either (WORK1003 or WORK1001) OR (IBUS2101 or IBUS2001)

Prohibitions: WORK2017

Assessment: tutorial participation (15%), tutorial facilitation (15%), short essay (15%), major assignment (35%), and exam (20%)

Mode of delivery: Normal (lecture/lab/tutorial) day

Please note: The Business School website (sydney.edu.au/business/ugunits) contains the most up to date information on unit of study availability and other requirements. Timetabling information for 2015 is available on this website (sydney.edu.au/business/timetable).
This unit considers the opportunities and challenges associated with managing employees in international and cross-cultural contexts, with specific emphasis on international recruitment, selection, preparation, placement, management development, performance management, and team dynamics. Drawing on the international, multi-national, and trans-national corporation. Within the context of global labour markets, the unit considers the implications of internationalisation and globalisation for human resource management (HRM), the difference between domestic and international HRM, and the challenges of cross-cultural management. This unit will provide students with a theoretical understanding of IHRM and cross-cultural management, as well as a practical understanding of the issues and challenges associated with managing employees in international, global and cross-cultural contexts.

WORK2218
Managing Organisational Behaviour

Credit points: 6
Teacher/Coordinator: Dr Helena Nguyen
Session: Semester 1
Classes: 1x 2 hour lecture and 1x 1 hour tutorial per week
Prerequisites: 24 junior credit points
Assessment: individual case study (30%), group presentation (15%), individual group work reflection (25%), and exam (30%) Mode of delivery: Normal (lecture/lab/tutorial) day
Note: This is the compulsory unit of study for the Management major.

This unit aims to give students the ability to understand how organisations operate. As an introductory organisational behaviour unit, it covers key debates across a range of social science disciplines including business, management, psychology, sociology, and communication studies. Key topics explored include power, control, networks, and organisational culture.

WORK2219
Managing Organisational Sustainability

Credit points: 6
Teacher/Coordinator: Associate Professor Leanne Cutcher
Session: Semester 2
Classes: 1x 2 hour lecture and 1x 1 hour tutorial per week
Prerequisites: 40 credit points worth of units of study
Assessment: individual reflection (15%), individual essay (25%), poster (25%), exam (25%), and tutorial attendance and participation (10%) Mode of delivery: Normal (lecture/lab/tutorial) day

Managing organisational sustainability is critical to for effective, contemporary managers. This unit focuses on how to conceptualise and to practice sustainability in its broadest sense. Topics covered include the ethical aspects of management and organisational practice, corporate social responsibility, governance models in organisations and managing in diverse environments. Students will be encouraged to enhance their understanding of the roles and responsibilities of management and the impact of organisations on stakeholders including staff, government and community.

WORK2221
Organisational Communication

Credit points: 6
Teacher/Coordinator: Dr Anya Johnson
Session: Semester 1
Classes: 1x 2hr lecture and 1x 1hr tutorial per week
Prerequisites: 40 credit points worth of units of study
Assessment: Tutorial attendance & Participation (10%), communication analysis report (30%), Team Case Analysis & Presentation (25%), and final exam (35%) Mode of delivery: Normal (lecture/lab/tutorial) day

Communication is integral to many organisational processes; for instance, effective planning, decision-making, negotiation, conflict management, change management and leadership all rely upon effective communication by organisational actors. At the same time, organisational communication has become more complex due to increasing levels of diversity in the workplace and an increasing reliance on emergent and rapidly changing communication technologies. By studying communication research models, theories and case studies, the unit will provide students with insight into how to manage the complexities of contemporary organisational communication. The unit will focus primarily on internal organisational communication and will examine communication processes at various levels: interpersonal (dyadic), group and organisation.

WORK2222
Leadership in Organisations

Credit points: 6
Teacher/Coordinator: Dr Eric Knight
Session: Semester 2
Classes: 1x 2 hour lecture and 1x 1 hour tutorial per week
Prerequisites: 40 credit points worth of units of study
Assessment:
- Assumed knowledge: WORK2201 or WORK2218
- Mode of delivery: Normal (lecture/lab/tutorial) day

Leadership is increasingly seen to be a key factor affecting the performance of contemporary organisations and is an important area of study in the fields of management and organisational behaviour. While leadership principles are often associated with the work of senior management, they also have potential application to all members of organisations. This unit explores conventional and alternative perspectives on leadership and also examines the practice of leadership in diverse organisational contexts. Practitioner perspectives, experiences and case studies of business leaders are also presented. The unit builds on foundational units of study in Management, IR and HRM and International Business.

WORK2224
Globalisation, Work and Employment

Credit points: 6
Teacher/Coordinator: Prof Bradon Elem
Session: Semester 1
Classes: 1 x 2 hr lecture and 1x 1hr tutorial per week
Prerequisites: 24 credit points of junior units of study including WORK1003
Assessment:
- Prohibitions: WORK2202, WORK2220, WORK2204
- Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study examines the way in which the internationalisation of economic activities impacts on the nature of employment, jobs and regulation across different countries and regions. It considers how economic development in different countries has contributed to the growth of particular employment arrangements. It focuses in particular on the country specific interplay between economics, politics, and society which has contributed to the development of particular employment regulatory regimes. Further, it maps economic changes on a global scale identifying international economic forces, agents and political arrangements and seeks to highlight pressures and tensions on employment arrangements that result from these global interactions.

WORK2225
Work and Social Change

Credit points: 6
Teacher/Coordinator: Dr Mark Wescott
Session: Semester 1
Classes: 1x 2 hour lecture and 1x 1 hour tutorial per week
Prerequisites: 24 credit points of junior units of study including WORK1003
Assessment:
- Prohibitions: WORK2202, WORK2220, WORK2204
- Mode of delivery: Normal (lecture/lab/tutorial) day

How people relate to work and organisations changes with the society around it. The aims of this unit are to analyse the way contemporary work has changed through three significant themes/modules. The first theme or module analyses how social change has shaped the nature of work and identity at both collective and individual levels. The second theme examines how institutions outside work, such as the interface of work and family, and unpaid work shapes contemporary work and business. The third module analyses remote and borderless work in Australia and overseas. Each of these modules will culminate in a workshop that debates the contemporary and future implications of these transformations within and around work, business and society.

WORK2227
Regulation at Work

Credit points: 6
Session: Semester 2
Classes: 1x 2 hour lecture and 1x 1 hour tutorial per week
Prerequisites: 24 credit points of junior units of study including WORK1003
Assessment:
- Prohibitions: WORK2208, WORK2207
- Mode of delivery: Normal (lecture/lab/tutorial) day

This unit of study examines the regulatory framework that exists around paid work in Australia. It examines the development of employee and employer rights and responsibilities through the employment contract and labour law. It focuses on both individual and collective regulation.
of work in Australia paying particular attention to the industrial sphere, as well as health and safety and discrimination. Both the aim and purpose of industrial regulation and the impact of this regulation on workplace relations is analysed.

WORK3922
Organisational Research Methods
Credit points: 6  Teacher/Coordinator: Dr Jane Lê  Session: Semester 2
Classes: 1x 3 hour seminar per week  Prerequisites: 40 credit points worth of units of study  Prohibitions: IREL3902, WORK3902  Assessment: Research Question & Justification 1,500 words (25%) Interview Design & Conduct (15%) Questionnaire Design & Conduct (15%) Methods Section 3,000 words (35%) Participation (10%)  Mode of delivery: Normal (lecture/lab/tutorial) day

This unit is assessed using a research portfolio which may include some of the following elements: theoretical framing, formulating a research question, interview exercise, questionnaire development, writing a methods section, and presenting findings. Participation is a critical part of the course and also assessed.
Resolutions of the Senate

The Senate Resolutions for the University of Sydney Business School must be read in conjunction with the appropriate faculty resolutions for the Business School and the individual Course resolutions and rules. Course resolutions are located after each course section in this handbook.

Resolutions of the Senate for the University of Sydney Business School

1 Degrees, diplomas and certificates of the University of Sydney Business School

(1) With the exception of the Doctor of Philosophy, the Senate, by authority of the University of Sydney Act 1989 (as amended), provides and confers the following degrees, diplomas and certificates, according to the rules specified by the University of Sydney Business School. The Doctor of Philosophy is provided and conferred according to the rules specified by the Senate and the Academic Board.

(2) This list is amended with effect from 1 January, 2015. Degrees, diplomas and certificates no longer open for admission will be conferred by the Senate according to the rules previously specified by the School.

2 Degrees

<table>
<thead>
<tr>
<th>Code</th>
<th>Course title</th>
<th>Abbreviation</th>
<th>Credit points</th>
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<td>RMPHLBUS-01</td>
<td>Master of Philosophy</td>
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<td>Research</td>
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<tr>
<td>MAEXMBAD-01</td>
<td>Executive Master of Business Administration</td>
<td>MBA</td>
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<td>MABUSADM-06</td>
<td>Master of Business Administration</td>
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<td>MACOMMER-03</td>
<td>Master of Commerce</td>
<td>MCom</td>
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<td>MAHRMIRE-01</td>
<td>Master of Human Resource Management and Industrial Relations</td>
<td>MHRM&amp;IR</td>
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<td>MAINTBUS-02</td>
<td>Master of International Business</td>
<td>MinBus</td>
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<tr>
<td>MAINBUAL-02</td>
<td>Master of International Business and Law</td>
<td>MinBus&amp;Law</td>
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<td>MALOGMGT-02</td>
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<td>MAMANAGE-02</td>
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<td>MAMACEMS-01</td>
<td>Master of Management (CEMS)</td>
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<td>MAPROACC-02</td>
<td>Master of Professional Accounting</td>
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<td>BPCOMMER-05</td>
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<td>BPCOMLST-01</td>
<td>Bachelor of Commerce (Liberal Studies)*</td>
<td>BCom(Liberal Studies)</td>
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</tbody>
</table>

*may be awarded with honours following a further year of study.

4 Combined degrees

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<tr>
<th>Code</th>
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<th>Abbreviation</th>
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<tbody>
<tr>
<td>BPCOMART-02</td>
<td>Bachelor of Commerce* and Bachelor of Arts*</td>
<td>BCom/BA</td>
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<td>BPCOMLAW-04</td>
<td>Bachelor of Commerce* and Bachelor of Laws*</td>
<td>BCom/LLB</td>
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<td>BPCOMSCI-02</td>
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<td>BPENGCOM-02</td>
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<td>BE/BCom</td>
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<td>BPITCCOM-02</td>
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<td>BIT/BCom</td>
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<td>MALOMTRM-02</td>
<td>Master of Logistics Management and Master of Transport Management</td>
<td>MLogMan/MTM</td>
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*may be awarded with honours following a further year of study.

# no new intake since 2014

4 Double degrees

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<th>Abbreviation</th>
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<tr>
<td>BPCOMMES-02</td>
<td>Bachelor of Commerce and Bachelor of Medicine and Bachelor of Surgery*</td>
<td>BCom/MBBS</td>
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<tr>
<td>BPCOMMED-01</td>
<td>Bachelor of Commerce and Doctor of Medicine</td>
<td>BCom/MD</td>
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*no new intake since 2013
## Graduate diplomas

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<td>GradDipBA</td>
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<tr>
<td>GNCOMMER-02</td>
<td>Graduate Diploma in Commerce</td>
<td>GradDipCom</td>
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<tr>
<td>GNHRMIRE-01</td>
<td>Graduate Diploma in Human Resource Management and Industrial Relations</td>
<td>GradDipHRM&amp;IR</td>
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<tr>
<td>GNLOGMGT-01</td>
<td>Graduate Diploma in Logistics Management</td>
<td>GradDipLogMan</td>
<td>36</td>
</tr>
<tr>
<td>GNMARKET-01</td>
<td>Graduate Diploma in Marketing</td>
<td>GradDipMktg</td>
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<tr>
<td>GNPROACC-01</td>
<td>Graduate Diploma in Professional Accounting</td>
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<tr>
<td>GNTRAMGT-05</td>
<td>Graduate Diploma in Transport Management</td>
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## Graduate certificates

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Resolutions of the University of Sydney Business School (Faculty resolutions)

The Faculty Resolutions for the University of Sydney Business School must be read in conjunction with the appropriate senate resolutions for the Business School and the individual Course resolutions and rules. Course resolutions are located after each course section in this handbook.

Resolutions of the University of Sydney Business School for coursework awards

These resolutions apply to all undergraduate and postgraduate coursework award courses in the School, unless specifically indicated otherwise. Students enrolled in postgraduate research awards should consult the resolutions for their course. These resolutions must be read in conjunction with applicable University By-laws, Rules and policies including (but not limited to) the University of Sydney (Coursework) Rule 2000 (the ‘Coursework Rule’), the resolutions for the course of enrolment, the University of Sydney (Student Appeals against Academic Decisions) Rule 2006 (as amended) and the Academic Board policies on Academic Dishonesty and Plagiarism.

Part 1: Course enrolment

1 Enrolment restrictions

Except as with the permission of the Business School a student may not enrol in units of study with a total value of more than 24 credit points in either semester one or two, twelve credit points in the summer session and six credit points in the winter session.

2 Time limits

(1) The Coursework Rule limits the time students may take to complete their course; part time students should ensure their enrolment pattern allows completion within the maximum time.

(2) Periods of suspension will be included within maximum completion times.

3 Suspension, discontinuation and lapse of candidature

The Coursework Policy specifies the conditions for suspending or discontinuing candidature, and return to candidature after these events. The Policy also defines the circumstances when candidature is deemed to have lapsed. Students should pay careful attention to the significant dates in these processes and their effect on results and financial liability.

4 Recognition of prior learning

(1) The award of credit for previous study to undergraduate courses in the University of Sydney Business School will be consistent with the Coursework Rule, with the provision that, no credit will be permitted from awards already conferred, unless:

(a) there is an existing articulation agreement relating to the conferred award; or

(b) the student is a candidate for the combined Bachelor of Commerce/Bachelor of Science in which case up to 48 credit points may be granted towards the requirements for the Bachelor of Science.

(2) In postgraduate coursework award courses, the volume of learning may be reduced by up to 50% of course requirements in recognition of prior learning, as stated in the relevant award course resolutions.

(3) Waivers may also be granted in recognition of prior learning. In this case the student will be required to complete alternative units of study prescribed by the Business School.

Part 2: Unit of study enrolment

5 Cross-institutional study

(1) Provided permission has been obtained in advance, the Business School may permit a student to complete a unit of study at another institution and have that unit credited to the student's course requirements, provided that:

(a) the resolutions of the student's course of enrolment do not specifically exclude cross-institutional study; and

(b) the unit of study content is not taught in any corresponding unit of study at the University; or

(c) the student is unable, for good reason, to attend a corresponding unit of study at the University.

(2) Cross-institutional study is another form of credit and this will be taken into consideration when considering eligibility.

Part 3: Studying and Assessment

6 Special consideration for illness, injury or misadventure

Special consideration is a process that affords equal opportunity to students who have experienced circumstances that adversely impact their ability to adequately complete an assessment task in a unit of study. The Coursework Policy provides full details of the University policy. The procedures for applying for special consideration are described in each unit of study outline.

7 Re-assessment

The Business School does not offer opportunities for re-assessment other than on the grounds of approved special consideration, reasonable adjustments or special arrangements for examination and assessment in accordance with the relevant sections of the Coursework Policy.

8 Concessional pass

The grade of PCON (Concessional Pass) is not awarded or recognised by the Business School and is treated as a failure for the purpose of progression and credit point accumulation.

Part 4: Progression, Results and Graduation

9 Satisfactory progress

The Business School will monitor students for satisfactory progress towards the completion of their award course. Students will be regarded as not meeting academic progression requirements if they have failed to complete more than 50% of the credit points in which they have enrolled in a semester, have failed to achieve an average mark of 50 or above in the award course each semester, have failed a compulsory unit of study, have failed a unit of study more than once or will not be able to complete degree requirements within the time limit.

10 Award of the bachelor's degree with honours

(1) To qualify for admission to the honours degree a student must:

(a) have completed the requirements for the pass degree or be a graduate of no more than three years standing; and

(b) have a WAM of at least 65 across all senior units attempted; and

(c) have confirmation of the student's eligibility for admission to the honours year from the relevant Discipline(s)/Department

(d) meet any other requirements set by the Discipline(s) or School, unless otherwise approved by the Business School.

(2) An applicant who is qualified to enrol in two honours courses may either complete a joint honours course, equivalent to an honours course in a single subject area, in the two subject areas. A joint honours course shall comprise such parts of the two honours courses as may be agreed by the Disciplines and the Business School.

(3) To qualify for the award of honours a student must complete 48 credit points of honours units of study as specified in the Business School's Tables of undergraduate units of study.
The honours mark is determined by the Business School, based on the candidate's performance in the honours course in both coursework and thesis.

Honours is awarded in the following classes:

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11 University medal

A student with an honours mark of 90 or above may be awarded a university medal. The medal is awarded at the discretion of the faculty to the highest achieving students who in the opinion of the Business School have an outstanding academic record, in accordance with the Coursework Rule.

12 Weighted average mark (WAM)

The University WAM is calculated using the following formula:

\[
WAM = \frac{\sum (W_c \times M_c)}{\sum W_c}
\]

Where \(W_c\) is the unit of study credit points x the unit weighting and \(M_c\) is the mark achieved for the unit. The mark used for units with a grade AF is zero. Pass/ fail units and credited units from other institutions are not counted.

The weight of a unit of study is assigned by the owning faculty. In the Business School all units are given a weighting of one.

Part 5: Other

13 Transitional provisions

These resolutions apply to students who commenced their candidature after 1 January, 2015 and students who commenced their candidature prior to 1 January, 2015 who elect to proceed under these resolutions unless otherwise specified under the specific course resolutions.

Students who commenced prior to 1 January, 2015 may complete the requirements in accordance with the resolutions in force at the time of their commencement, provided that requirements are completed by 1 January, 2020, unless otherwise specified under the specific course resolutions. The Business School may specify a later date for completion or specify alternative requirements for completion of candidatures that extend beyond this time.
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