1 11-16. Senior Archaeologist. Medium-sized heritage consultancy company.

2 3

4

5 6

7

8 9 1. I work for a private consulting firm called X in [city Y] and I've been there about 6 years now. And I'm referred to as an 'Archaeological Consultant' which means that I do a variety of archaeological tasks from directing excavations through to client management, management of artefact collections, project management, historical research, impact assessment of developments with a view to advising clients first about archaeological potential on their sites and if that archaeological potential is going to be subject to impact by a development then mitigating that impact through excavation.

10 11

2. Private business

12 13

14 3. About 15 in [state X] and we've got two people in [state Y], a person in [state 15 Z] and a crew of about 4 or 5 in [another state].

16 17

18

4. In [the main state we work in and where I'm located] that directly involves archaeology I'd say 13 of the 15. There are two office staff that just basically (90%)

19 20 21

5. I'd say medium to large. I always think of [Heritage Consultancy Company X] as the largest and I think they are still around 40.

22 23 24

6. [Four different states]

25

26 7. Mainly in our office but in terms of clients – statewide and national as well.

27

28

29

8. Do you work outside Australia? Yes I am at the moment – in [a country in the Pacific region near to Australia]. I am in contact with archaeologists around the world for a variety of reasons but in a work situation it's mainly in Australia.

30 31 32

33

34

35

36

37

9. Research, heritage conservation and heritage management. We are involved in a little bit recently in tourism in the sense of providing interpretation – for heritage tourism. Entertainment? No. Another thing we do that I make a point of doing is having at least two, sometimes three, sometimes four work-experience students come through the place and find out how interesting or not interesting archaeology really is. So I get contacted quite a lot and just accept everyone who contacts me. So that's Education.

38 39

10. All of the above.

40 41

42 11. Frequently

43

44 12. No

45

46 13. No

47

48 14. Not much at all. I once taught a course at X University here for [university 49 lecturer X] about ten years ago now on [a type of European archaeology] but that is the only teaching I have ever done other than public lectures standing in front of [people from organisations like the National Trust].

515253

50

15. No.

54 55

16. Sadly yes [laughs] with variable experience. Some have been very nice and some have been very bad experiences.

565758

59

60

17. Positive experience has got to be something like [large urban historical archaeology excavations in town X] which was good story, good client, lots to show people, the media were interested in it. We're talking about the mid 1990s. And yes that was very good.

616263

64

65

66 67

68

69

70

71

72

73

74

75

76

77

78

79

80

81

82

83

84

85

86 87

88

89

90

91

92

93

94

95

96

97

98

18. In general terms, difficulty explaining the archaeological process to people who come at it not really understanding the way that archaeology works and heritage management works. And they are not interested in finding out how it works. [SC: Is this the media?] Yes this is the media. And it's a misunderstanding about legislation and about processes that we work under. [SC: So what are they interested it?] They're interested in finding out the outcome – so what results have we got and why there might be complaints about work done on a site and the processes that have happened there, or not happened there. [SC: So they're not interested?] They're not interested in finding out the process. It's a boring thing but unfortunately the legislation and the planning process directs us in what we are legally allowed to do and the order in which we do things. So I can think of a particular example where the complaint was 'Why was this building built here?' when it was known that it was of great archaeological potential. And you'd need to understand the way that the process works to understand that the development has to be okayed before the archaeologist goes in. And once the archaeologist has finished their work the development has already been given consent. The consent is not dependent upon what the archaeologist finds. [SC: Can I just ask you about that and there was an issue there which I don't want to put on the tape but their was an issue there where you were bound by a confidentiality clause as part of your contract with the client?] Yes. [SC: and that makes it difficult for you to talk to the media – is that right?] Yes. And we've requested from our client an option to talk to the media directly and they've refused it and they are releasing their own information that we believe doesn't go to the heart of the questions asked in the article. So it doesn't.. there are motherhood statements made by our client but we believe the questions raised for example in this article specifically need to be refuted so that our reputation isn't trashed but also so that a better understanding of how the situation unfolded is reported to the people who are interested in this story. [SC: Can I ask you - I mean - if you don't want to comment on it...] That's fine. [SC: With the client are they dealing with the media.. through a.. do they have a media specialist?1. They don't seem to as they weren't aware of any of these stories until we brought it to their attention. [SC: Alright. So the client is not dealing with the media?] We don't think they are dealing with them effectively in any sense. They are not aware that the articles are being written. They're not meeting any of the queries. They just initially made no comment and then...[SC: Thank you I can follow that up later as I think it's a broader issue.]

19. In terms of use giving public lectures and things? Yes we are regularly approached to give public lectures and people seek us out rather than we offer our services.

21. The first thing is we try to communicate archaeology and the value of it to our clients. That's important in getting clients to understand why we do what we do, the value in it, and to make clients feel better about the whole process as well. We are also involved in more public communication of archaeological values. Talks to Historical Societies and the occasional media interview – radio or newspaper – about a specific site or an issue. That's also to increase awareness and public interest in archaeology. We see a value in increasing public interest in archaeology and the value of what we do because we believe that what we do is valuable and we think that more people should understand that.

22. Very generally, we just try to provide a précis of the history of the site and
highlight the importance of understanding archaeology as an adjunct to
understanding the past – an important element of understanding the past. Not
just historical documents.

23. I'm giving a talk to my daughter's school in August. [Aboriginal groups] – yes in the past. Volunteers on archaeological sites. Public tours of archaeological sites I've given. Historical Societies – yes. [Alternative archaeologists] I've spoken to some – but I've not given them formal talks. [Other professionals] Architects mostly in dealing with clients and talking about what we do. Teachers – yes. Others? Yes I suppose I'll be speaking to the Army shortly.

24. Developers and architects and other archaeologists.

25. Standing in front of a backhoe monitoring and talking to the backhoe driver and the foreman about what I'm looking for and why I'm looking for it and how I'll recognise it when I find it.

26. I've given a couple of seminars to people like builders project management groups about large scale projects so that they understand the [state heritage management legislation] and the archaeological process so that in that large development they are better equipped to deal with it.

27. I would think public tours on archaeological sites where you might get. I've done a public tour that's had X [a retired senior archaeologist] on it [...] and different people on the tour might be interested members of the public. And X I remember gave me a very thorough going over about one interpretation of something down at [excavation project X] – was unhappy with the way I explained it to him. And certainly my knowledge and expertise was very much open to question on that. And on other public tours you might get interested members of the public who come along and say 'But that's not what I understand about the history of this site' and you're brought up and questioned about it and you feel 'Wait a minute – no. Let me just go- "No – what I said *is* right. The aliens never did land here. This is not Roswell." [laughs]. You do get that sort of attitude

occasionally on a public tour. [SC: That's interesting. The circumstances under which that happens – and it does happen – is a bit variable.]

149 150 151

152153

154155

156

157

158

159

160

161

162

163

164

165

166

148

28. [Minimal hesitation] Well in the first instance I suppose successful communication as far as a client is concerned is that the project goes smoothly and you can see that your explanation has hit the salient points and they don't question every part of the process with you any longer. Going to the other end of say the communication spectrum when you are standing in front of a backhoe and three guys around with shovels and they've gone through all the usual jokes about gold, dinosaurs and people's bones then you move on to what the history of the place really is about and then they know. And they go 'Ah right – yes – ah. Yes that is interesting. I would never have known that about this place.' You get that comment quite a lot – 'I would never have known that that had happened here'. That seems to me a success - you know. Clients and architects are one of where you work with them at a sort of an - not an intellectual level that's not right – an administrative level about making sure the project runs properly. We explain how the process of archaeology will work and they accept that. But there are other levels and standing in front of a backhoe with a guy who all of a sudden seems to – you won't say that you've converted them and they want to become archaeologists - but they show interest in what you are doing from then on in.

167168169

170

171172

173

174

175

176

177

178

179

180

181

182

183

184 185

186187

188

189

190

191

192

193

194

195

196

30. Our main job in terms of communicating archaeology other than just speaking to people is writing reports. And that's a form of communication. And the idea is the report – ultimately – is written for a consent authority or an expert but it is also commissioned by someone who is not necessarily and expert in archaeology so you've got to make the thing comprehensible. So we use the usual software applications - Microsoft Word, Excel. We do use a lot of GIS technology increasingly – for example in our next project in [the Pacific] we're providing the client with a digital elevation model of the site, a GPS map of all of the features with a view to first of all understanding what's there and surveying it adequately, but also one of the ultimate aims might be to provide that as a digital presentation for people to interpret the site properly. It is difficult in the jungle circumstances to do that so some of this technology can be used for interpretation as well. [SC: With the client there – do they have the infrastructure to do that? Sorry – that's come up before where a lot of people use GIS obviously - and when I've been talking.. you're the first person whose said what I thought it's not just an analysis tool it's... Yes there are other options – yes. [SC: How would you present that digitally to the client?] Well in the first instance we will have to present it as a paper document and show them what's possible – different views of it – then we really need to sell the options of interpretation. The difficulty is that with the site it's going to be probably interpreted on-site in a standard way. It's going to have to be robust signage, guided tours, that sort of thing. Because it is a difficult landscape to give digital presentations but our client is very digitally savvy. He's using Twitter a lot to communicate about developments on the site, they have media files, they've used YouTube and so I think a website which is able to use some of this digital data for interpretation is certainly an option that this client would consider. [SC: I presume you have a website in your company?] We have a website but it's not very good.

4

32. No not on a regular – oh sorry – blogs. Yes blogs some I must admit and what do you call them – RSS feeds for other people's blogs. I have been using those increasingly. Twitter, Facebook, YouTube I've seen a couple of things on but we don't use. LinkedIn I've never seen actually work properly I must admit. [SC: Are you on discussion groups?] I get OzArch and a couple of British ones – I think I get BritArch and MilitArch. [SC: Do you use Skype?]. No. [SC: I tried to make a list [of social media and similar platforms for the questionnaire sheet] but I gave up – I thought it's not sensible.]

33. What do I like about computers? Data storage [laughs]. The ability to...the one major practical change I've seen is I'm now able to take about a thousand photographs of something and have them all available to me – of a site – whereas ten or fifteen years ago 36 colour film and they end up in shoeboxes somewhere and you can never keep a track of the damned things. So just for that. And high definition images which you couldn't get before - all those beautiful high definition [...] files with the metadata available as well. That's the main thing, and data storage and the ability to do a lot of research from my desktop now. And a lot of scanned documents, a lot of maps and plans now available from archives digitally. And I can start doing research within five minutes of getting a project up and running. I can get a Google Earth image of the site, I can speak to the client while we are discussing the project and I can get Google Earth and Street View straight up and see what's on the site, what did it look like 12 month ago, what did it look like when the latest image that I've got, what's the landscape around it like, and go down to Street View and be virtually standing outside the building and looking at it.

34. Keeping up to date – myself – you know just trained properly in the new technologies that are coming along. Making sure that – archiving a lot of this information which is valuable and making sure that it is archived properly and that you use the archive. There's no point in having an archive if you don't use it so keeping on top of your own archive is difficult [laughs]. So working out strategies by which we as a firm can manage our own archive. What sites have we used? Have we dug here before? Do we have reports in the vicinity? In all the PDFs and in all of the downloaded photocopied articles we've got in the office how do I find the five that relate to the immediate area? So we virtually become our own library. That's one of the challenging – we find it interesting.

35. Somewhere between Above Average and Average.

36. The firm has now – we've had IT people for some time. We now have a crew of IT people who work off site and we deal with them digitally coming onto site. And we can ask them a range of questions which are rated in terms of criticality. So – "I need to know right now as there's smoke coming out of the back of my computer" [laughs] or I asked them a question the other day – took them three days to get back to me "I'm thinking of buying an iPad – is there an app for the iPad that I can link into my desktop through the server?". And the guy who answered me did a trawl through the internet, found the best app and got back to me and said "Here's the website. If you're thinking of buying it this would be the best one to buy" so that sort of range of questions. [SC: Are you talking about –

are they in house or are they specialists?]. No. They are specialists - they 246 contract to us. [SC: They are specialist ICT support.] Yes and they set up a little 247 icon on the bottom of our screen. If we have a question we click on the icon and 248 249 up comes a whole range of – the critical nature of the question, write the 250 question, do you need this answered within 24 hours?, do you need – is it okay to 251 leave it for a few days? [SC: Sounds like they are doing a good job for you.] Yes 252 it's great. It's really very good. [SC: Most people complain about...]. Yes well 253 we've only had them for about 3 or 4 months and you know they keep on top of 254 the backups and a lot of the technical stuff that we don't have time to do. So if 255 one server goes down – what's the problem? And uploading updates and all of 256 the things that IT people do. [SC: Well that sounds good. It's actually a really 257 important question, because again at the university and in big organisations 258 there is obviously a lot of infrastructure support – how effective it is.. but 259 obviously - you know that - you work in business - ]. Well - what do [X & Y -260 other smaller consultants] do for example? I don't know. [SC: I haven't really 261 gone into great depth on it but clearly for smaller companies that's a very large 262 burden as well and I have had 'Oh yes people had to come to my house and put 263 the wiring in' and.. Obviously people can hire people but it costs.] Our people are 264 good. But to have someone on tap all the time is really good. [SC: Your company – 265 as you say – is a bit bigger.] It's a bit bigger – so there are all those infrastructure 266 costs.